



Unione di Banche Italiane S.c.p.a.

*(Incorporated as a joint stock co-operative society in the Republic of Italy
under registered number 03053920165 in the Bergamo Company Register)*

Euro 15,000,000,000 Debt Issuance Programme

Under the Debt Issuance Programme described in this Prospectus (the "Programme"), Unione di Banche Italiane S.c.p.a. ("UBI Banca", or the "Issuer"), subject to compliance with all relevant laws, regulations and directives, may from time to time issue debt securities (the "Notes"). The aggregate nominal amount of Notes outstanding will not at any time exceed Euro 15,000,000,000 (or the equivalent in other currencies).

Application has been made to the Financial Conduct Authority under Part VI of the Financial Services and Markets Act 2000 (the "UK Listing Authority") for Notes issued under the Programme for the period of 12 months from the date of this Prospectus to be admitted to the official list of the UK Listing Authority (the "Official List") and to the London Stock Exchange plc (the "London Stock Exchange") for such Notes to be admitted to trading on the London Stock Exchange's EEA Regulated Market (the "Market"). References in this Prospectus to Notes being "listed" (and all related references) shall mean that such Notes have been admitted to trading on the Market and have been admitted to the Official List. The Market is a regulated market for the purposes of the Markets in Financial Instruments Directive (Directive 2004/39/EC of the European Parliament and of the Council on markets in financial instruments).

Each Series (as defined on page 10) of Notes in bearer form will be represented on issue by a temporary global note in bearer form (each a "temporary Global Note") or a permanent global note in bearer form (each a "permanent Global Note"). If the Global Notes are stated in the applicable Final Terms to be issued in new global note ("NGN") form, the Global Notes will be delivered on or prior to the original issue date of the relevant Tranche to a common safekeeper (the "Common Safekeeper") for Euroclear Bank S.A./N.V. ("Euroclear") and Clearstream Banking, *société anonyme* ("Clearstream, Luxembourg"). Notes in registered form will be represented by registered certificates (each a "Certificate"), one Certificate being issued in respect of each Noteholder's entire holding of Registered Notes of one Series. Registered Notes issued in global form will be represented by registered global certificates ("Global Certificates"). If a Global Certificate is held under the New Safekeeping Structure ("NSS") the Global Certificate will be delivered on or prior to the original issue date of the relevant Tranche to a Common Safekeeper for Euroclear and Clearstream, Luxembourg. Global Notes which are not issued in NGN form ("Classic Global Notes" or "CGNs") and Global Certificates which are not held under the NSS may be deposited on the issue date of the relevant Tranche with (i) a common depository on behalf of Euroclear and Clearstream (the "Common Depository") or (ii) any other agreed clearing system. The provisions governing the exchange of interests in Global Notes for other Global Notes and definitive Notes are described in "Summary of Provisions relating to the Notes while in Global Form".

The Programme has been rated "BBB" (Senior unsecured debt) and "BBB-" (Subordinated debt) by Standard & Poor's Credit Market Services Italy S.r.l. ("S&P"), "Baa2" (Senior unsecured) and "Ba1" (Subordinated) by Moody's Italia S.r.l. ("Moody's") and "BBB+" (Senior unsecured debt) and "BBB" (Subordinated) by Fitch Italia Società Italiana per il Rating S.p.A. ("Fitch"). For further information on the ratings assigned to UBI Banca see "UBI Banca and the UBI Banca Group – Ratings". S&P, Moody's and Fitch are established in the European Union and registered under Regulation (EC) No. 1060/2009 (the "CRA Regulation"). The European Securities and Markets Authority ("ESMA") is obliged to maintain on its website www.esma.europa.eu/page/Listregistered-and-certified-CRAs, a list of credit rating agencies registered and certified in accordance with the CRA Regulation. Tranches of Notes (as defined in "Overview of the Programme") may be rated or unrated. Where a Tranche of Notes is to be rated, the rating assigned will be specified in the relevant Final Terms and will not necessarily be the same as the rating assigned to the Programme. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

Arranger

J.P. Morgan

Dealers

Banca IMI

Barclays

BofA Merrill Lynch

Crédit Agricole CIB

DBS Bank Ltd.

Dexia Crediop SpA

HSBC

J.P. Morgan

Morgan Stanley

Nomura

The Royal Bank of Scotland

UniCredit Bank

Banco Bilbao Vizcaya Argentaria, S.A.

BNP PARIBAS

Citigroup

Credit Suisse

Deutsche Bank

Goldman Sachs International

ING

Mediobanca

MPS Capital Services

Société Générale Corporate & Investment Banking

UBS Investment Bank

This Prospectus comprises a base prospectus for the purposes of Article 5.4 of Directive 2003/71/EC as amended, to the extent that such amendments have been implemented in a Member State of the European Economic Area (the “Prospectus Directive”) and for the purposes of giving information with regard to the Issuer and its consolidated subsidiaries (each a “Subsidiary” and together with the Issuer, the “Group” or the “UBI Banca Group”) which, according to the particular nature of the Notes, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profit and losses and prospects of the Issuer.

The Issuer accepts responsibility for the information contained in this Prospectus and the Final Terms for each Tranche of Notes issued. To the best of the knowledge of the Issuer (having taken all reasonable care to ensure that such is the case) the information contained in this Prospectus is in accordance with the facts and does not omit anything likely to affect the import of such information. This Prospectus is to be read in conjunction with all documents which are deemed to be incorporated herein by reference (see “Documents Incorporated by Reference”), which documents form part of the Prospectus.

No person has been authorised to give any information or to make any representation other than those contained in this Prospectus in connection with the issue or sale of the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer or the UBI Banca Group or any of the Dealers or the Arranger (as defined in “Overview of the Programme”). Neither the delivery of this Prospectus nor any sale made in connection therewith shall, under any circumstances, create any implication that there has been no change in the affairs of the Issuer or the UBI Banca Group since the date hereof or the date upon which this Prospectus has been most recently amended or supplemented or that there has been no adverse change in the financial position of the Issuer since the date hereof or the date upon which this Prospectus has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

The minimum specified denomination of the Notes issued under this Programme shall be €100,000 (or its equivalent in any other currency as at the date of issue of the Notes).

This Prospectus does not constitute an offer of, or an invitation by or on behalf of the Issuer or the Dealers to subscribe for, or purchase, any Notes.

The distribution of this Prospectus and the offering or sale of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Prospectus comes are required by the Issuer, the Dealers and the Arranger to inform themselves about and to observe any such restriction. The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the “Securities Act”) and include Notes in bearer form that are subject to US tax law requirements. Subject to certain exceptions, Notes may not be offered, sold or delivered within the United States. There are further restrictions on the distribution of this Prospectus and the offer or sale of Notes in the United Kingdom, the Republic of Italy, the Netherlands, Singapore and Japan. For a description of certain restrictions on offers and sales of Notes and on distribution of this Prospectus, see “Subscription and Sale”.

To the fullest extent permitted by law, none of the Dealers or the Arranger accept any responsibility for the contents of this Prospectus or for any other statement, made or purported to be made by the Arranger or a Dealer or on its behalf in connection with the Issuer or the issue and offering of the Notes. The Arranger and each Dealer accordingly disclaims all and any liability whether arising in tort or contract or otherwise (save as referred to above) which it might otherwise have in respect of this Prospectus or any such statement. Neither this Prospectus nor any other financial statements should be considered as a recommendation by any of the Issuer, the Arranger or the Dealers that any recipient of this Prospectus or any financial statements should purchase the Notes. Each potential purchaser of Notes should determine for itself the relevance of the

information contained in this Prospectus and its purchase of Notes should be based upon such investigation as it deems necessary. None of the Dealers or the Arranger undertakes to review the financial condition or affairs of the Issuer during the life of the arrangements contemplated by this Prospectus nor to advise any investor or potential investor in the Notes of any information coming to the attention of any of the Dealers or the Arranger.

In this Prospectus, unless otherwise specified or the context otherwise requires, all references to “£” or “Sterling” are to the currency of the United Kingdom, all references to “dollars” are to the currency of the United States of America and all references to “euro” and “Euro” are to the lawful currency introduced at the start of the third stage of the European Economic and Monetary Union pursuant to the Treaty on the Functioning of the European Union, as amended from time to time.

Figures included in this Prospectus have been subject to rounding adjustments; accordingly, figures shown for the same item of information may vary, and figures which are totals may not be the arithmetical aggregate of their components.

In connection with any Tranche of Notes, one or more Dealers may act as a stabilising manager (the “Stabilising Manager”). References in the next paragraph to “the issue” of any Tranche are to each Tranche in relation to which any Stabilising Manager is appointed.

In connection with the issue of any Tranche of Notes, the Dealer or Dealers (if any) acting as the Stabilising Manager(s) (or any person acting on behalf of any Stabilising Manager(s)) may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there can be no assurance that the Stabilising Manager(s) (or any person acting on behalf of any Stabilising Manager) will undertake stabilisation action. Any stabilisation action may begin on or after the date on which adequate public disclosure of the final terms of the offer of the relevant Tranche of Notes is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or any person acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

One or more independent credit rating agencies may assign credit ratings to an issue of Notes. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

In general, European regulated investors are restricted under the CRA Regulation from using credit ratings for regulatory purposes, unless such ratings are issued by a credit rating agency established in the EU and registered under the CRA Regulation (and such registration has not been withdrawn or suspended), subject to transitional provisions that apply in certain circumstances whilst the registration application is pending. Such general restriction will also apply in the case of credit ratings issued by non-EU credit rating agencies, unless the relevant credit ratings are endorsed by an EU-registered credit rating agency or the relevant non-EU rating agency is certified in accordance with the CRA Regulation (and such endorsement action or certification, as the case may be, has not been withdrawn or suspended). Certain information with respect to the credit rating agencies and ratings is set out in on the cover page of this Prospectus.

The investment activities of certain investors are subject to investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (1) Notes are legal investments for it, (2) Notes can be used as collateral for various types of borrowing and (3) other restrictions apply to its purchase or pledge of any Notes. Financial

institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of Notes under any applicable risk-based capital or similar rules.

Each potential investor in any Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the information contained or incorporated by reference in this Prospectus or any applicable supplement;*
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;*
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the relevant Notes, including where principal or interest is payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;*
- (iv) understand thoroughly the terms of the relevant Notes and be familiar with the behaviour of any relevant indices and financial markets; and*
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.*

Some Notes are complex financial instruments and such instruments may be purchased as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to investors' overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor's overall investment portfolio.

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DOCUMENTS INCORPORATED BY REFERENCE

This Prospectus should be read and construed in conjunction with the following information, which has been previously published or filed with the Financial Conduct Authority:

- (a) the audited consolidated financial statements of UBI Banca as at and for the financial year ended 31 December 2012, together with the audit report thereon;
- (b) the audited consolidated financial statements of UBI Banca as at and for the financial year ended 31 December 2011, together with the audit reports thereon;
- (c) the unaudited consolidated quarterly financial statements of UBI Banca as at and for the three months ended 31 March 2013; and
- (d) the Terms and Conditions on pages 26 to 47 of the prospectus dated 28 June 2012 relating to the Programme.

Items (a) to (c) above are contained in the UBI Banca Report and Accounts 2012, the UBI Banca Report and Accounts 2011 and the UBI Banca Quarterly Financial Report at 31 March 2013, respectively, at the pages set out in the cross reference tables below.

Such information shall be incorporated in, and form part of, this Prospectus, save that any statement contained in information which is incorporated by reference herein shall be modified or superseded for the purpose of this Prospectus to the extent that a statement contained herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not, except as so modified or superseded, constitute a part of this Prospectus. Any documents themselves incorporated by reference in the information incorporated by reference in this Prospectus shall not form part of this Prospectus.

Copies of documents containing information incorporated by reference in this Prospectus may be obtained from the registered office of the Issuer and the Issuer's website (<http://www.ubibanca.it>). The consolidated financial statements referred to above, together (where applicable) with the audit reports thereon, are available both in the Italian language original and in English. The English language versions represent a direct translation from the Italian language documents. In the event that there are any inconsistencies or discrepancies between the Italian language versions and the English translations thereof, the original Italian language versions shall prevail. For ease of reference, the table below sets out the relevant page references for the information contained in the financial statements referred to above, which is incorporated in and forms part of this Prospectus. Any information not listed in the cross reference table below but included in the publication in which information incorporated by reference appears, does not form part of this Prospectus as it is either not relevant for prospective investors in the Notes or is covered elsewhere in this Prospectus.

Audited consolidated financial statements of UBI Banca as at and for the year ended 31 December 2012

Report of the Independent Auditors	Pages 222-223
Consolidated Balance Sheet	Page 225
Consolidated Income Statement	Page 226
Statement of Changes in Consolidated Equity	Pages 228-229
Consolidated Statement of Cash Flows	Pages 230-231

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Audited consolidated financial statements of UBI Banca as at and for the year ended 31 December 2011

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Unaudited quarterly consolidated financial statements as at and for the three months ended 31 March 2013

Consolidated Balance Sheet	Page 94
Consolidated Income Statement	Page 95
Statement of Changes in Consolidated Equity	Pages 96-97
Consolidated Statement of Cash Flows	Page 98
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SUPPLEMENTARY PROSPECTUSES

If at any time the Issuer shall be required to prepare a supplementary prospectus pursuant to Section 87(G) of the Financial Services and Markets Act 2000 (the “FSMA”), the Issuer will prepare and make available a supplement to this Prospectus which, in respect of any subsequent issue of Notes, shall constitute a supplemental prospectus as required by the UK Listing Authority and Section 87 of the FSMA.

UBI Banca has given an undertaking to the Dealers that if at any time during the duration of the Programme there is a significant new factor, material mistake or inaccuracy relating to information contained in this Prospectus which is capable of affecting the assessment of any Notes whose inclusion in, or removal from, this Prospectus is necessary, for the purpose of enabling an investor to make an informed assessment of the assets and liabilities, financial position, profits and losses and prospects of the Issuer, and the rights attaching to the Notes, the Issuer shall notify the Dealers on or before the next following issue of Notes, prepare and deliver an amendment or supplement to this Prospectus or publish a replacement Prospectus on or before the next following issue of Notes and shall supply to each Dealer such number of copies of such amendment, supplement or replacement Prospectus as such Dealer may reasonably request.

OVERVIEW OF THE PROGRAMME

The following overview does not purport to be complete and is taken from, and is qualified in its entirety by, the remainder of this Prospectus and, in relation to the terms and conditions of any particular Tranche of Notes, the relevant Final Terms. Words and expressions defined in “Terms and Conditions of the Notes” shall have the same meaning in this overview. The Issuer may agree with any Dealer that Notes may be issued in a form other than that contemplated in “Terms and Conditions of the Notes” herein, in which event a supplemental or drawdown Prospectus will be published.

Issuer	Unione di Banche Italiane S.c.p.a.
Description	Euro 15,000,000,000 Debt Issuance Programme
Size	Up to Euro 15,000,000,000 (or the equivalent in other currencies at the date of issue) aggregate nominal amount of Notes outstanding at any one time.
Arranger	J.P. Morgan Securities plc
Dealers	Banca IMI S.p.A. Banco Bilbao Vizcaya Argentaria, S.A. Barclays Bank PLC BNP Paribas Citigroup Global Markets Limited Crédit Agricole Corporate and Investment Bank Credit Suisse Securities (Europe) Limited DBS Bank Ltd. Deutsche Bank AG, London Branch Dexia Crediop SpA Goldman Sachs International HSBC Bank plc ING Bank N.V. J.P. Morgan Securities plc Mediobanca – Banca di Credito Finanziario S.p.A. Merrill Lynch International Morgan Stanley & Co. International plc MPS Capital Services S.p.A. Nomura International plc Société Générale The Royal Bank of Scotland plc Société Générale UBS Limited UniCredit Bank AG

The Issuer may from time to time terminate the appointment of any Dealer under the Programme or appoint additional dealers either in respect of one or more Tranches or in respect of the whole Programme. References in this Prospectus to “Permanent Dealers” are to the persons listed above as Dealers and to such additional persons that are appointed as Dealers in respect of the whole Programme (and whose

	appointment has not been terminated) and references to “Dealers” are to all Permanent Dealers and all persons appointed as a dealer in respect of one or more Tranches.
Trustee	Citicorp Trustee Company Limited
Issuing and Paying Agent	Citibank, N.A., London branch
Method of Issue	Notes may be distributed by way of private or public placement and in each case on a syndicated or non-syndicated basis, subject to the selling restrictions set forth in “Subscription and Sale”. The Notes will be issued in series (each a “Series”) having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of interest), the Notes of each Series being intended to be interchangeable with all other Notes of that Series. Each Series may be issued in tranches (each a “Tranche”) on the same or different issue dates. The specific terms of each Tranche will be completed in the final terms document (the “Final Terms”).
Issue Price	Notes may be issued at their nominal amount or at a discount or premium to their nominal amount.
Form of Notes	Notes may be issued in bearer form only (“Bearer Notes”), in bearer form exchangeable for Registered Notes (“Exchangeable Bearer Notes”) or in registered form only (“Registered Notes”). Each Tranche of Bearer Notes and Exchangeable Bearer Notes will be represented on issue by a temporary Global Note if (i) definitive Notes are to be made available to Noteholders following the expiry of 40 days after their issue date or (ii) such Notes have an initial maturity of more than one year and are being issued in compliance with the D Rules (as defined in “Overview of the Programme — Selling Restrictions”); otherwise such Tranche will be represented by a permanent Global Note. Registered Notes will be represented by Certificates, one Certificate being issued in respect of each Noteholder’s entire holding of Registered Notes of one Series. Registered Notes issued in global form will be represented by registered global certificates (“Global Certificates”).
Clearing Systems	Euroclear, Clearstream, Luxembourg and, in relation to any Tranche, such other clearing system (including without limitation Monte Titoli) as may be agreed between the Issuer, the Issuing and Paying Agent, the Trustee and the relevant Dealer(s).
Initial Delivery of Notes	On or before the issue date for each Tranche, if the relevant Global Note is a NGN or the relevant Global

Certificate is held under the NSS, the Global Note or Global Certificate will be delivered to a Common Safekeeper for Euroclear and Clearstream, Luxembourg. On or before the issue date for each Tranche, if the relevant Global Note is a CGN or the relevant Global Certificate is not held under the NSS, the Global Note representing Bearer Notes or Exchangeable Bearer Notes or the Global Certificate representing Registered Notes may be deposited with a common depository for Euroclear and Clearstream, Luxembourg. Global Notes or Global Certificates may also be deposited with any other clearing system or may be delivered outside any clearing system provided that the method of such delivery has been agreed in advance by the Issuer, the Issuing and Paying Agent, the Trustee and the relevant Dealer(s). Registered Notes that are to be credited to one or more clearing systems on issue will be registered in the name of nominees or a common nominee for such clearing systems.

Currencies

Subject to compliance with all relevant laws, regulations and directives, Notes may be issued in any currency if the Issuer and the relevant Dealer(s) so agree.

Maturities

Subject to compliance with all relevant laws, regulations and directives, any maturity between one month and 30 years as specified in the relevant Final Terms. Unless otherwise permitted by then current laws, regulations and directives, Subordinated Notes will have a maturity of not less than five years.

Denomination

Definitive Notes will be in such denominations as may be specified in the relevant Final Terms (“Specified Denomination”) save that the minimum denomination of each Note will be €100,000 (or, if the Notes are denominated in a currency other than euro, the equivalent amount in such currency).

Fixed Rate Notes

Fixed interest will be payable in arrear on the date or dates in each year specified in the relevant Final Terms.

Floating Rate Notes

Floating Rate Notes will bear interest set separately for each Series as follows: (i) on the same basis as the floating rate under a notional interest rate swap transaction in the relevant Specified Currency governed by an agreement incorporating the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc.; or (ii) by reference to LIBOR or EURIBOR as adjusted for any applicable margin. Interest periods will be specified in the relevant Final Terms.

Inverse Floating Rate Notes

Inverse Floating Rate Notes will bear interest calculated by subtracting a floating rate of interest from a Fixed Rate, such floating rate to be calculated in the manner described in sub-paragraphs (i) and (ii) above under the heading “Floating Rate Notes”.

Zero Coupon Notes

Zero Coupon Notes may be issued at their nominal amount or at a discount to it and will not bear interest.

Interest Periods and Rates of interest

The lengths of the interest periods for the Notes and the applicable rate of interest or its method of calculation may differ from time to time or be constant for any Series. Notes may have a maximum rate of interest, a minimum rate of interest, or both. The use of interest accrual periods permits the Notes to bear interest at different rates in the same interest period. All such information will be set out in the relevant Final Terms.

Rating

The Programme has been rated by S&P, Moody’s and Fitch. Tranches of Notes may be rated or unrated. Where a Tranche of Notes is to be rated, the rating assigned will be specified in the relevant Final Terms and will not necessarily be the same as the rating assigned to the Programme. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

Redemption

With the exception of Zero Coupon Notes, subject to any purchase and cancellation or early redemption, the Notes will be redeemed on the Maturity Date at par. Unless permitted by then current laws and regulations, Notes (including Notes denominated in Sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of Section 19 of the FSMA must have a minimum redemption amount of £100,000 (or its equivalent in other currencies).

Optional Redemption

The Final Terms issued in respect of each issue of Notes will state whether such Notes may be redeemed prior to their stated maturity at the option of the Issuer (either in whole or in part) and/or the holders and, if so, the terms applicable to such redemption.

Under applicable laws and regulations at the date of this Prospectus, other than for taxation reasons or following an event of default, Subordinated Notes may not be repaid prior to five years from the relevant Issue Date. Other than following an event of default, any redemption of Subordinated Notes prior to their stated maturity

	(including early redemption for taxation reasons) will be subject to the prior approval of the Bank of Italy.
Status of Notes	Notes may be issued by UBI Banca on a subordinated or unsubordinated basis, as specified in the relevant Final Terms. Senior Notes will constitute unsubordinated and unsecured obligations of UBI Banca, as described in “Terms and Conditions of the Notes — Status of the Notes”. Subordinated Notes will constitute subordinated obligations of UBI Banca, as described in “Terms and Conditions of the Notes — Status of the Notes”.
Negative Pledge	None.
Cross Default	Applicable to Senior Notes only. See “Terms and Conditions of the Notes — Events of Default”.
Early Redemption	Except as provided in “Optional Redemption” above, Notes will be redeemable at the option of the Issuer prior to maturity only for taxation reasons. See “Terms and Conditions of the Notes — Redemption, Purchase and Options”.
Withholding Tax	All payments of principal, interest, premium and other amounts in respect of the Notes will be made free and clear of withholdings or deductions for, or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of, the Republic of Italy, unless such withholding or deduction is required by law or by the application or official interpretation thereof. In such a case, the Issuer shall pay such additional amounts as shall result in receipt by the Noteholders and the Couponholders of such amounts as would have been received by them had no such withholding or deduction been required, subject to certain exceptions (including the IPMA Standard EU Exceptions), all as described in “Terms and Conditions of the Notes — Taxation”.
Governing Law	English (except for Condition 3(b) which shall be governed by Italian law). See “Terms and Conditions of the Notes — Governing Law and Jurisdiction”.
Listing	Application has been made to list Notes issued under the Programme on the Official List and to admit them to trading on the London Stock Exchange.
Selling Restrictions	United States, United Kingdom, The Netherlands, Republic of Italy, Singapore and Japan. See “Subscription and Sale”.

Category 1 selling restrictions will apply for the purposes of Regulation S under the Securities Act.

The Notes will be issued in compliance with US Treas. Reg. 1.163-5(c)(2)(i)(D) (the “D Rules”) unless (i) the relevant Final Terms state that Notes are issued in compliance with US Treas. Reg. 1.163-5(c)(2)(i)(C) (the “C Rules”) or (ii) the Notes are issued other than in compliance with the D Rules or the C Rules but in circumstances in which the Notes will not constitute “registration required obligations” under the United States Tax Equity and Fiscal Responsibility Act of 1982 (“TEFRA”), which circumstances will be referred to in the relevant Final Terms as a transaction to which TEFRA is not applicable.

RISK FACTORS

The Issuer believes that the following factors may affect its ability to fulfil its obligations under Notes issued under the Programme. All of these factors are contingencies which may or may not occur and the Issuer is not in a position to express a view on the likelihood of any such contingency occurring.

Factors which the Issuer believes may be material for the purpose of assessing the market risks associated with Notes issued under the Programme are also described below.

The Issuer believes that the factors described below represent the principal risks inherent in investing in Notes issued under the Programme, but the Issuer may be unable to pay interest, principal or other amounts on or in connection with any Notes for other reasons and the Issuer does not represent that the statements below regarding the risks of holding any Notes are exhaustive. Prospective investors should also read the detailed information set out elsewhere in this Prospectus (including any documents deemed to be incorporated by reference herein) and reach their own views prior to making any investment decision.

Factors that may affect the Issuer's ability to fulfil its obligations under Notes issued under the Programme

Risks concerning liquidity

The Group's businesses are subject to risks concerning liquidity which are inherent in its banking operations and could affect the Issuer's ability to meet its financial obligations as they fall due or to fulfil its commitments to lend. In order to ensure that the Issuer continues to meet its funding obligations and to maintain or grow its business generally, it relies on customer savings and transmission balances, as well as ongoing access to the wholesale lending markets. The ability of the Issuer to access wholesale and retail funding sources on favourable economic terms is dependent on a variety of factors, including a number of factors outside of its control, such as liquidity constraints, general market conditions and confidence in the Italian banking system.

The global financial system has yet to overcome the difficulties which first manifested themselves in August 2007 and were intensified by the bankruptcy filing of Lehman Brothers in September 2008. Financial market conditions have remained challenging and, in certain respects, have deteriorated. In addition, the continued concern about sovereign credit risks in the Euro-zone has progressively intensified, despite measures taken by several governments, institutional and supranational organisations and monetary authorities to provide financial assistance to Euro-zone countries in economic difficulty, such as the International Monetary Fund and European Union financial support packages agreed for Greece, Ireland, Portugal and Spain. Cyprus has also requested financial assistance. Credit quality has generally declined, as reflected by the repeated downgrades suffered by several countries in the Euro-zone, including Italy, since the start of the sovereign debt crisis. The large sovereign debts and/or fiscal deficits in certain European countries, including Italy, have raised concerns regarding the financial condition of Euro-zone financial institutions and their exposure to such countries. Concerns also persist regarding the overall stability of the euro and the suitability of the euro as a single currency, given the diverse economic and political circumstances in individual member states of the Euro-zone.

There can be no assurance that the European Union and International Monetary Fund initiatives aimed at stabilising the market in Cyprus, Greece, Portugal, Ireland and Spain will be sufficient to avert "contagion" to other countries. If sentiment towards the banks and/or other financial institutions operating in Italy were to deteriorate materially, or if the Group's ratings and/or the ratings of the sector were to be further adversely affected, this may have a materially adverse impact on the Group. In addition, such change in sentiment or reduction in ratings could result in an increase in the costs and a reduction in the availability of wholesale

market funding across the financial sector which could have a material adverse effect on the liquidity funding and value of the assets of all Italian financial services institutions, including the Group.

Any further downgrade of the Italian sovereign credit rating or the perception that such a downgrade may occur may severely destabilise the markets and have a material adverse effect on the Group's operating results, financial condition, prospects as well as on the marketability of the Notes. This might also impact on the Group's credit ratings, borrowing costs and access to liquidity. A further downgrade of the Italian sovereign credit rating or the perception that such a downgrade may occur would be likely to have a material effect in depressing consumer confidence, restricting the availability, and increasing the cost, of funding for individuals and companies, depressing economic activity, increasing unemployment, reducing asset prices and consequently increasing the risk of a "double dip" recession. These risks are exacerbated by concerns over the levels of the public debt of, and the weakness of the economies in, Ireland, Greece, Portugal, Italy and Spain in particular and concerns regarding the overall stability of the euro. Further instability within these countries or other countries within the Euro-zone might lead to contagion.

These concerns may impact the value of the assets of Euro-zone banks and their ability to access the funding they need, or may increase the costs of such funding, which may cause such banks to suffer liquidity stress. At 31 December 2012, the value of Italian government securities held by the Group amounted to €17,965,689,000. If the current concerns over sovereign and bank solvency continue, there is a danger that inter-bank funding may become generally unavailable or available only at elevated interest rates, which might impact the Group's access to, and cost of, funding. Should the Group be unable to continue to source a sustainable funding profile, the Group's ability to fund its financial obligations at a competitive cost, or at all, could be adversely impacted.

Impact of austerity measures on the Group

The austerity measures introduced by the Italian government pursuant to Law Decree No. 98 of 6 July 2011, as converted by Law No. 111 of 15 July 2011 and Law Decree No. 138 of 13 August 2011, as converted by Law No. 148 of 14 September 2011, or any similar legislation to be introduced in the future, could reduce household disposable incomes and firms' profitability and, consequently, may generate pressure on the ability of households and businesses to service their loans and meet their other financial obligations to the Group and to other operators in the Italian banking sector.

Impact of events which are difficult to anticipate

The Group's earnings and business are affected by general economic conditions, the performance of financial markets (including liquidity constraints) and of market participants, interest rate levels, currency exchange rates, changes in laws and regulation, changes in the policies of central banks, particularly the Bank of Italy and the European Central Bank, and competitive factors, at a regional, national and international level. Each of these factors can change the level of demand for the Group's products and services, the credit quality of borrowers and counterparties (with potentially negative effects on the recovery of loans or other amounts due from borrowers and counterparties of the Group) and the value of the Group's investment and trading portfolios, and can influence the Group's balance sheet and economic results.

Changes in interest rates

Fluctuations in interest rates influence the Group's financial performance. The results of the Group's banking operations are affected by its management of interest rate sensitivity and, in particular, changes in market interest rates. A mismatch of interest-earning assets and interest-bearing liabilities in any given period, which tends to accompany changes in interest rates, may have a material effect on the Group's financial condition or results of operations. In addition, in recent years, the Italian banking sector has been characterised by

increasing competition which, together with the low level of interest rates, has caused a sharp reduction in the difference between borrowing and lending rates, and has made it difficult for banks to maintain positive growth trends in interest rate margins.

Competition

In recent years the Italian banking sector has been characterised by ever increasing competition which, together with the level of interest rates, has caused a sharp reduction in the difference between borrowing and lending rates and subsequent difficulties in maintaining a positive growth trend in interest rate margin. In particular, such competition has had two main effects:

- (a) a progressive reduction in the differential between lending and borrower interest rate, which may result in the Group facing difficulties in maintaining its actual rate of growth in interest rate margins; and
- (b) a progressive reduction in commissions and fees, particularly from dealing on behalf of third parties and orders collection, due to competition on prices.

Both of the above factors may adversely affect the Group's financial condition and result of operations. In addition, downturns in the Italian economy could add to the competitive pressure through, for example, increased price pressure and lower business volumes for which to compete.

Credit and market risk

To the extent that any of the instruments and strategies used by the Group to hedge or otherwise manage its exposure to credit or market risk are not effective, the Group may not be able to mitigate effectively its risk exposure in particular market environments or against particular types of risk. The Group's trading revenues and interest rate risk are dependent upon its ability to identify properly, and mark to market, changes in the value of financial instruments caused by changes in market prices or interest rates. The Group's financial results also depend upon how effectively it determines and assesses the cost of credit and manages its own credit risk and market risk concentration.

In recent years, the global credit environment has been adversely affected by significant instances of default, and there can be no certainty that further such instances will not occur. Concerns about, or a default by, one institution could lead to significant liquidity problems, losses or defaults by other institutions because the commercial soundness of many financial institutions may be closely related as a result of credit, trading, clearing or other relationships between institutions. This risk is sometimes referred to as "systemic risk" and may adversely affect financial intermediaries, such as clearing agencies, clearing houses, banks, securities firms and exchanges with which the Group interacts on a daily basis and therefore could adversely affect the Group.

Protracted market declines and reduced liquidity in asset markets

Protracted adverse market movements, particularly the decline of asset prices, can reduce market activity and market liquidity. These developments can lead to material losses if the Group cannot close out deteriorating positions in a timely way. This may especially be the case for assets that did not enjoy a very liquid market to begin with. The value of assets that are not traded on stock exchanges or other public trading markets, including (but not limited to) derivatives contracts between banks, may be calculated by the Group using models other than publicly quoted prices. Monitoring the deterioration of the prices of assets like these is difficult and failure to do so effectively could lead to unanticipated losses. This in turn could adversely affect the Group's operating results and financial condition.

In addition, protracted or steep declines in the stock or bond markets in Italy and elsewhere may adversely affect the Group's securities activities and its asset management services, as well as its investments in and sales of products linked to the performance of financial assets.

Risk management and exposure to unidentified or unanticipated risks

The Group has devoted significant resources to developing policies, procedures and assessment methods to manage market, credit, liquidity and operating risks and intends to continue to do so in the future. Nonetheless, the Group's risk management techniques and strategies may not be fully effective in mitigating its risk exposure in all economic market environments or against all types of risks, including risks that the Group fails to identify or anticipate. If existing or potential customers believe that the Group's risk management policies and procedures are inadequate, its reputation as well as its revenues and profits may be negatively affected.

Operational risk

The Group, like all financial institutions, is exposed to many types of operational risk, including the risk of fraud by employees and outsiders, unauthorised transactions by employees or operational errors, including errors resulting from faulty information technology or telecommunication systems. The Group's systems and processes are designed to ensure that the operational risks associated with its activities are appropriately monitored. Any failure or weakness in these systems, could however adversely affect its financial performance and business activities. Notwithstanding anything in this risk factor, this risk factor should not be taken as implying that either the Issuer or the Group will be unable to comply with its obligations as a company with securities admitted to the Official List of the Financial Conduct Authority.

Reliance on primary geographic markets

Although the Group has a widespread geographic distribution in Italy consisting of 1,732 branches (as at 31 December 2012), over 67 per cent. of its branches are located in northern Italy. The Issuer has strong territorial roots in certain regions where it has historically operated (particularly Lombardy, Piedmont, Marche, and Apulia). The Group relies for its distribution system on local banks with long-standing, deep-rooted traditions in their respective territories.

Legal proceedings

The Group is involved in various legal proceedings. Management believes that such proceedings have been properly analysed by the Issuer and its subsidiaries in order to decide whether any increase in provisions for litigation is necessary or appropriate in all the circumstances and, with respect to some specific issues, whether to refer to them in the notes to its financial statements in accordance with IFRS.

Catastrophic or geo-physical events, terrorist attacks and similar events could have a negative impact on the business and results of the Issuer

Catastrophic or geo-physical events, terrorist attacks and similar events, as well as the responses thereto, may create economic and political uncertainties, which could have a negative impact on economic conditions in the regions in which the Issuer operates and, more specifically, on the business and results of the Issuer in ways that cannot be predicted.

Adverse regulatory developments including changes in tax laws

The Issuer conducts its businesses subject to ongoing regulatory and associated risks, including the effects of changes in laws, regulations, and policies in Italy and at a European level. The Issuer's business can therefore be affected by regulatory factors connected with domestic Italian and European Union developments in financial and fiscal matters, including the possibility of reform of the "*banche popolari*" (cooperative banks) system in Italy. The timing and the form of future changes in regulation are unpredictable and beyond the control of the Issuer, and changes made could materially adversely affect the Issuer's business.

The Issuer is required to hold a licence for its operations and is subject to regulation and supervision by authorities in Italy and in all other jurisdictions in which it operates. Extensive regulations are already in place

and new regulations and guidelines are introduced relatively frequently. Regulators and supervisory authorities seem to be taking an increasingly strict approach to regulations and their enforcement that may not be to the Issuer's benefit. A breach of any regulations by the Issuer could lead to intervention by supervisory authorities and the Issuer could come under investigation and surveillance, and be involved in judicial or administrative proceedings. The Issuer may also become subject to new regulations and guidelines that may require additional investments in systems and people and compliance with which may place additional burdens or restrictions on the Issuer.

In December 2009, the Basel Committee on Banking Supervision (the "Basel Committee") proposed strengthening the global capital framework, and in December 2010, January 2011 and July 2011, the Basel Committee issued its final guidance on the proposed changes to capital adequacy and liquidity requirements ("Basel III"), which envisage a substantial strengthening of existing capital rules, including by, among other things, raising the quality of the Core Tier 1 Capital base in a harmonised manner (including through changes to the items which give rise to adjustments to that capital base), introducing requirements for non-Core Tier I and Tier II capital instruments to have a mechanism that requires them to be written off or converted into ordinary shares at the point of a bank's non-viability, strengthening the risk coverage of the capital framework, promoting the build up of capital buffers and introducing a new leverage ratio and global minimum liquidity standards for the banking sector.

In July 2011, the European Commission issued its proposed reform package for the implementation of Basel III into the EU through the combination of an amendment to the Capital Requirements Directive (known as the "CRD IV") and the implementation of an EU regulation (known as the "CRR" and, together with the CRD IV, the "Capital Requirements Package" or "Package" or "CRR/CRD IV"). The Package is largely consistent with the Basel Committee proposals described above. On 16 April 2013, the European Parliament's plenary session voted in favour of the CRR/CRD IV and the Council of Ministers adopted the CRR/CRD IV on 20 June 2013. The publication in the Official Journal of the European Union is expected to occur before 1 July 2013 and the new rules are expected to apply from 1 January 2014. The new rules are subject to a series of transitional arrangements with phasing in of the rules occurring over a period of time.

These changes in the regulatory framework and in how such regulations are applied may have a material effect on the Group's business and operations. As the new framework of banking laws and regulations affecting the Group is currently being implemented, the manner in which those laws and related regulations will be applied to the operations of financial institutions is still evolving. No assurance can be given that laws and regulations will be adopted, enforced or interpreted in a manner that will not have an adverse effect on the business, financial condition, cash flows and results of operations of the Group.

Should the Issuer not be able to implement the approach to capital requirements it considers optimal, it may be required to maintain levels of capital which could potentially impact its credit ratings, funding conditions and limit the Issuer's growth opportunities.

Increased Capital Requirements

Under the CRD IV and Basel III framework, the minimum capital requirement for common equity tier 1 ("CET1") (which does not include hybrid capital) will be phased in gradually from the current 2 per cent. of risk-weighted assets to up to 9.5 per cent. in 2019. The 9.5 per cent. requirement will include a "capital conservation buffer requirement" of 2.5 per cent. and a "countercyclical buffer requirement" of 0-2.5 per cent. in addition to a minimum base requirement of 4.5 per cent. The countercyclical buffer requirement will apply in periods of excess lending growth in the economy and can vary for each jurisdiction. In addition, for each global systemically important bank ("GSIB") there will be additional buffer requirements on top of the 9.5 per cent. CRD IV introduces a systemic risk buffer that credit institutions may be required to hold in addition to a capital conservation buffer and a countercyclical capital buffer in order to prevent and mitigate

long term non-cyclical systemic or macroprudential risks. The Issuer is not currently included in the list of financial institutions of global systemic importance, published on 4 November 2011 (as updated in November 2012) by the Financial Stability Board.

The Group may be subject to the provisions of the Recovery and Resolution Directive, once finalised and implemented, in the future.

On 6 June 2012, the European Commission published a legislative proposal for a directive providing for the establishment of an EU-wide framework for the recovery and resolution of credit institutions and investment firms (the “Recovery and Resolution Directive” or “RRD”). The stated aim of the draft RRD is to provide authorities with common tools and powers to address banking crises pre-emptively in order to safeguard financial stability and minimise taxpayers’ exposure to losses. The powers provided to authorities in the draft RRD are divided into three categories: (i) preparatory steps and plans to minimise the risks of potential problems (preparation and prevention); (ii) in the event of incipient problems, powers to arrest a bank’s deteriorating situation at an early stage so as to avoid insolvency (early intervention); and (iii) if insolvency of an institution presents a concern as regards the general public interest, a clear means to reorganise or wind down the bank in an orderly fashion while preserving its critical functions and limiting to the maximum extent any exposure of taxpayers to losses in insolvency (resolution).

The draft RRD currently contains four resolution tools and powers: (i) sale of business – which enables resolution authorities to the sale of the institution or the whole or part of its business on commercial terms without requiring the consent of the shareholders or complying with the procedural requirements that would otherwise apply; (ii) bridge institution – which enables resolution authorities to transfer all or part of the business of an institution to a “bridge bank” (a publically controlled entity); (iii) asset separation – which enables resolution authorities to transfer impaired or problem assets to an asset management vehicle to allow them to be managed and worked out over time; and (iv) bail in – which gives resolution authorities the power to write down the claims of senior unsecured creditors (including holders of Senior Notes) and subordinated creditors (including holders of Tier 2 instruments such as the Subordinated Notes, and non-common Tier 1 securities) of a failing institution and to convert unsecured debt claims to equity (subject to certain parameters as to which liabilities would be eligible for the bail in tool).

Except the senior debt bail-in tool (which is expected to be implemented by 1 January 2018), it is currently contemplated that the measures set out in the RRD (including the power of the authorities to write off non-common Tier 1 and Tier 2 capital) will be implemented in Member States with effect from 1 January 2015.

It is expected that the RRD bail-in tool will apply on implementation to instruments that are already in issue. If and to the extent that the draft RRD is implemented retrospectively so as to apply to Notes already in issue, such Notes will be subject to the provisions of the RRD (including the RRD bail-in tool).

The powers currently set out in the draft RRD would impact how credit institutions and investment firms are managed as well as, in certain circumstances, the rights of creditors. However, the proposed directive is not in final form and changes may be made to it in the course of the legislative procedure. As such, it is too early to anticipate the full impact of the draft directive but there can be no assurance that, once it is agreed upon and implemented, Noteholders will not be adversely affected by actions taken under it. In addition, there can be no assurance that, once the draft RRD is agreed upon and implemented, its application will not have a significant impact on the Group’s results of operations, business, assets, cash flows and financial condition, as well as on funding activities carried out by the Group and the products and services offered by the Group.

There can be no assurance that, once the RRD is implemented, the fact of its implementation or the taking of any actions currently contemplated or as finally reflected in it would not adversely affect the price or value of a Noteholder’s investment in Notes and/or the ability of the Issuer to satisfy its obligations under Notes and/or lead to the write-down or write-off of Noteholders’ claims under the Notes or their conversion to equity.

Prospective investors in the Notes should consult their own advisers as to the consequences of the proposed RRD.

Non-Viability Requirement for Subordinated Notes and RRD bail-in tool for all Notes

The Basel Committee's press release dated 13 January 2011 entitled "Minimum requirements to ensure loss absorbency at the point of non-viability" (the "January 2011 Press Release") included an additional Basel III requirement (the "Non-Viability Requirement") as follows:

"The terms and conditions of all non-common Tier 1 and Tier 2 instruments issued by an internationally active bank must have a provision that requires such instruments, at the option of the relevant authority, to either be written off or converted into common equity upon the occurrence of the trigger event unless:

- (a) the governing jurisdiction of the bank has in place laws that (i) require such Tier 1 and Tier 2 instruments to be written off upon such event, or (ii) otherwise require such instruments to fully absorb losses before tax payers are exposed to loss;
- (b) a peer group review confirms that the jurisdiction conforms with clause (a); and
- (c) it is disclosed by the relevant regulator and by the issuing bank, in issuance documents going forward, that such instruments are subject to loss under clause (a) in this paragraph.

The trigger event is the earlier of: (1) a decision that a write-off, without which the firm would become non-viable, is necessary, as determined by the relevant authority; and (2) the decision to make a public sector injection of capital, or equivalent support, without which the firm would have become non-viable, as determined by the relevant authority."

The January 2011 Press Release states that instruments issued after 1 January 2013 must meet these requirements in order to be recognised as Tier I or Tier II instruments for regulatory capital purposes. The recognition of instruments issued before 1 January 2013 which do not meet these requirements will be phased out from 1 January 2013.

The January 2011 Press Release is not binding in the European Union and the Non-Viability Requirement will need to be implemented in the European Union.

CRD IV contemplates that the Non-Viability Requirement will be implemented in the European Economic Area by way of the RRD. If such statutory loss absorption at the point of non-viability is not implemented by 31 December 2015 then the latest draft of CRD IV indicates that the European Commission shall review and report on whether provision for such a requirement should be contained in CRD IV and, in light of that review, come forward with appropriate legislative proposals.

Subordinated Notes may, therefore, be subject to write-down or loss absorption at the point of non-viability, which may result in Noteholders losing some or all of their investment. The exercise of any such power or any suggestion of such exercise could, therefore, materially adversely affect the value of Subordinated Notes.

In addition, there can be no assurance that, prior to implementation of the CRD IV and the CRR and the other Basel III reforms in Italy, the Basel Committee will not amend its package of reforms described above. Furthermore, the European Commission may implement the package of reforms, including the terms which capital instruments are required to have, in a manner that is different from that which is currently envisaged or, if permitted, Italy may impose more onerous requirements on Italian financial institutions. Until fully implemented, the Issuer cannot predict the precise effects of the changes that result from any proposed reforms on both its own financial performance and/or on the market value of the Subordinated Notes.

Any failure by the Issuer to maintain any increased regulatory capital requirements or to comply with any other requirements introduced by regulators could result in intervention by regulators or the imposition of

sanctions, which may have a material adverse effect on the Issuer's profitability and results and may also have other effects on the Issuer's financial performance and on the market value of the Subordinated Notes, both with or without the intervention by regulators or the imposition of sanctions. Prospective investors in Subordinated Notes should consult their own advisers as to the consequences of the proposed CRD IV and CRR.

A downgrade of any of the Issuer's credit ratings may impact the Issuer's funding ability and have an adverse effect on the Issuer's financial condition

The current long- and short-term counterparty credit ratings of the Issuer are, respectively, "BBB+" from Fitch, "Baa2" from Moody's and "BBB" from S&P and "F2" from Fitch, "P-2" from Moody's and "A-2" from S&P as further described under "UBI Banca and the UBI Banca Group – Ratings". Fitch, Moody's and S&P are established in the European Union and are registered under the CRA Regulation. A downgrade of any of the Issuer's ratings (for whatever reason) might result in higher funding and refinancing costs for the Issuer in the capital markets. In addition, a downgrade of any of the Issuer's ratings may limit the Issuer's opportunities to extend mortgage loans and may have a particularly adverse affect on the Issuer's image as a participant in the capital markets, as well as in the eyes of its clients. These factors may have an adverse affect on the Issuer's financial condition and/or results of operations.

Factors which are material for the purpose of assessing the market risks associated with Notes issued under the Programme

Risks related to the structure of a particular issue of Notes

Notes subject to optional redemption by the Issuer

An optional redemption feature is likely to limit the market value of Notes. During any period when the Issuer may elect to redeem Notes, the market value of those Notes generally will not rise substantially above the price at which they can be redeemed. This may also be true prior to any redemption period.

The Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

Fixed Rate Notes

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of Fixed Rate Notes.

Inverse Floating Rate Notes

Inverse Floating Rate Notes have an interest rate equal to a fixed rate minus a rate based upon a reference rate such as LIBOR. The market values of such Notes typically are more volatile than market values of other conventional floating rate debt securities based on the same reference rate (and with otherwise comparable terms). Inverse Floating Rate Notes are more volatile because an increase in the reference rate not only decreases the interest rate of the Notes, but may also reflect an increase in prevailing interest rates, which further adversely affects the market value of these Notes.

Fixed/Floating Rate Notes

Fixed/Floating Rate Notes may bear interest at a rate that the Issuer may elect to convert from a fixed rate to a floating rate, or from a floating rate to a fixed rate. The Issuer's ability to convert the interest rate will affect the secondary market and the market value of such Notes since the Issuer may be expected to convert the rate

when it is likely to produce a lower overall cost of borrowing. If the Issuer converts from a fixed rate to a floating rate, the spread on the Fixed/Floating Rate Notes may be less favourable than then prevailing spreads on comparable Floating Rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes. If the Issuer converts from a floating rate to a fixed rate, the fixed rate may be lower than then prevailing rates on its Notes.

Notes issued at a substantial discount or premium

The market values of securities issued at a substantial discount or premium to their nominal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

The Issuer's obligations under Subordinated Notes are subordinated

The Issuer's obligations under Subordinated Notes will be unsecured and subordinated and will rank junior in priority of payment to any direct, unconditional, unsecured and unsubordinated indebtedness or payment obligations (or indebtedness or obligations which are subordinated but to a lesser degree than the obligations under the relevant Subordinated Notes) of the Issuer for money borrowed or raised or guaranteed by the Issuer and any indebtedness or mandatory payment obligations preferred by the laws of the Republic of Italy. Although Subordinated Notes may pay a higher rate of interest than comparable Notes which are not subordinated, there is a real risk that an investor in Subordinated Notes will lose all or some of his investment should the Issuer become insolvent.

In no event will holders of Subordinated Notes be able to accelerate the maturity of their Subordinated Notes; such holders will have claims only for amounts then due and payable on their Subordinated Notes. After the Issuer has fully paid all deferred interest on any issue of Subordinated Notes and if that issue of Subordinated Notes remains outstanding, future interest payments on that issue of Subordinated Notes will be subject to further deferral as described above.

The Notes are not covered by the Italian Inter-Bank Fund for the Protection of Deposits

The obligations in respect of the Notes (including both Senior Notes and Subordinated Notes) are not covered by the *Fondo Interbancario di Tutela dei Depositi* (Italian Inter-Bank Fund for the Protection of Deposits).

Risks related to Notes generally

Modification, waivers and substitution

The Terms and Conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

The Terms and Conditions of the Notes also provide that the Trustee may, without the consent of Noteholders, agree to (i) any modification of, or to the waiver or authorisation of any breach or proposed breach of, any of the provisions of the Notes or (ii) determine without the consent of the Noteholders that any Event of Default or potential Event of Default shall not be treated as such or (iii) the substitution of another company as principal debtor under any Notes in place of the Issuer, in the circumstances described in Condition 10 of the Terms and Conditions of the Notes.

Change of law

Except for Condition 3(b) (which shall be governed by Italian law), the Terms and Conditions of the Notes are based on English law in effect as at the date of issue of the relevant Notes. No assurance can be given as to

the impact of any possible judicial decision or change to English or Italian law or administrative practice after the date of issue of the relevant Notes.

Integral multiples of less than €100,000

In relation to any issue of Notes which have a denomination consisting of the minimum Specified Denomination of €100,000 plus a higher integral multiple of another smaller amount, it is possible that the Notes may be traded in amounts in excess of €100,000 (or its equivalent) that are not integral multiples of €100,000 (or its equivalent). In such a case a Noteholder who, as a result of trading such amounts, holds a principal amount of less than the minimum Specified Denomination will not receive a definitive Note in respect of such holding (should definitive Notes be printed) and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations.

If definitive Notes are issued, holders should be aware that definitive Notes which have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade.

Risks related to the market generally

The secondary market generally

Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities. Illiquidity may have a severely adverse effect on the market value of Notes.

Exchange rate risks and exchange controls

The Issuer will pay principal and interest on the Notes in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "Investor's Currency") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (1) the Investor's Currency-equivalent yield on the Notes, (2) the Investor's Currency-equivalent value of the principal payable on the Notes and (3) the Investor's Currency-equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal.

EU Savings Directive

Under EC Council Directive 2003/48/EC on the taxation of savings income (the "Directive"), each EU Member State is required to provide to the tax authorities of other EU Member States details of payments of interest (or similar income) paid by a person within its jurisdiction to (or for the benefit of), or collected by such a person for, an individual resident or certain other persons established in that other EU Member State. However, for a transitional period, Luxembourg and Austria will instead apply a withholding system in relation to such payments unless during that period they elect otherwise (subject to a procedure whereby, on meeting certain conditions, the beneficial owner of the interest or other income may request that no tax be

withheld). The Luxembourg government announced its intention to abolish the withholding system with effect from 1 January 2015, in favour of automatic information exchange under the Directive.

The European Commission has proposed certain amendments to the Directive which may, if implemented, amend or broaden the scope of the requirements described above.

A number of non-EU countries, including Switzerland, and certain dependent or associated territories of certain EU Member States, have agreed to adopt similar measures to the Directive (either provision of information or transitional withholding; a withholding system in the case of Switzerland) in relation to payments made by a person within their jurisdiction to, or collected by such a person for, an individual resident or certain other persons established in an EU Member State.

If a payment were to be made or collected through an EU Member State which has opted for a withholding system and an amount of, or in respect of, tax were to be withheld from that payment pursuant to (i) the Directive or any other Directive implementing the conclusions of the ECOFIN Council meeting of 26-27 November 2000 on the taxation of savings income; (ii) any agreement entered into by the European Union in connection with such Directive; or (iii) any law implementing or complying with, or introduced in order to confirm to, such Directive, neither the Issuer nor any Paying Agent nor any other person would be obliged to pay additional amounts with respect to any Note as a result of the imposition of such withholding tax. The Issuer is required to maintain a Paying Agent in an EU Member State that is not obliged to withhold or deduct tax pursuant to (A) the Directive or any other Directive implementing the conclusions of the ECOFIN Council meeting of 26-27 November 2000 on the taxation of savings income; (B) any agreement entered into by the European Union in connection with such Directive; or (C) any law implementing or complying with, or introduced in order to conform to, such Directive.

FATCA Withholding

Whilst the Notes are in global form and held within Euroclear and Clearstream, Luxembourg (together, the “ICSDs”), in all but the most remote circumstances, it is not expected that FATCA (as defined in “Taxation – FATCA withholding”) will affect the amount of any payment received by the ICSDs (see “Taxation – FATCA withholding”). However, FATCA may affect payments made to custodians or intermediaries in the subsequent payment chain leading to the ultimate investor if any such custodian or intermediary generally is unable to receive payments free of FATCA withholding. It also may affect payment to any ultimate investor that is a financial institution that is not entitled to receive payments free of withholding under FATCA, or an ultimate investor that fails to provide its broker (or other custodian or intermediary from which it receives payment) with any information, forms, other documentation or consents that may be necessary for the payments to be made free of FATCA withholding. Investors should choose the custodians or intermediaries with care (to ensure each is compliant with FATCA or other laws or agreements related to FATCA), and provide each custodian or intermediary with any information, forms, other documentation or consents that may be necessary for such custodian or intermediary to make a payment free of FATCA withholding. Investors should consult their own tax adviser to obtain a more detailed explanation of FATCA and how FATCA may affect them. The Issuer’s obligations under the Notes are discharged once it has paid the Common Depositary or Common Safekeeper for the ICSDs (as bearer, or registered holder, of the Notes) and the Issuer has therefore no responsibility for any amount thereafter transmitted through hands of the ICSDs and custodians or intermediaries. Please see “Taxation – FATCA withholding” for more information on this legislation.

TERMS AND CONDITIONS OF THE NOTES

The following is the text of the terms and conditions that, save for this text in italics and subject to completion in accordance with the provisions of Part A of the relevant Final Terms, shall be applicable to the Notes in definitive form (if any) issued in exchange for the Global Note(s) representing each Series. The full text of these terms and conditions together with the relevant provisions of Part A of the Final Terms shall be endorsed on such Bearer Notes or on the Certificates relating to such Registered Notes. All capitalised terms that are not defined in these Conditions will have the meanings given to them in Part A of the relevant Final Terms. Those definitions will be endorsed on the definitive Notes or Certificates, as the case may be. References in these terms and conditions (i) to the “Issuer” are to Unione di Banche Italiane S.c.p.a.; and (ii) to “Notes” are to the Notes of one Series only, not to all Notes that may be issued under the Programme.

The Notes are constituted by the Amended and Restated Trust Deed dated 27 June 2013 (as further amended, restated or supplemented from time to time, the “Trust Deed”) between the Issuer and Citicorp Trustee Company Limited (the “Trustee”, which expression shall include all persons for the time being the trustee or trustees under the Trust Deed) as trustee for the Noteholders (as defined below). These terms and conditions (the “Conditions”) include summaries of, and are subject to, the detailed provisions of the Trust Deed, which includes the form of the Bearer Notes, Certificates, Coupons and Talons referred to below. The Amended and Restated Agency Agreement dated 27 June 2013 (as further amended, restated or supplemented from time to time, the “Agency Agreement”) has been entered into in relation to the Notes among the Issuer, the Trustee, Citibank, N.A., London branch as initial issuing and paying agent and the other agents named in it. The issuing and paying agent, the other paying agents, the registrar, the transfer agents and the calculation agent(s) for the time being (if any) are referred to below respectively as the “Issuing and Paying Agent”, the “Paying Agents” (which expression shall include the Issuing and Paying Agent), the “Registrar”, the “Transfer Agents” (which expression shall include the Registrar) and the “Calculation Agent(s)”. Copies of the Trust Deed and the Agency Agreement are available for inspection during usual business hours at the office of the Trustee (on 27 June 2013 at Citigroup Centre, Canada Square, Canary Wharf, London E14 5LB) and at the specified offices of the Paying Agents and the Transfer Agents.

The Noteholders, the holders (the “Couponholders”) of the interest coupons (the “Coupons”) appertaining to interest bearing Notes in bearer form and, where applicable in the case of such Notes, talons for further Coupons (the “Talons”) relating to Notes in bearer form are entitled to the benefit of, are bound by, and are deemed to have notice of, all the provisions of the Trust Deed and the relevant Final Terms and are deemed to have notice of those provisions applicable to them of the Agency Agreement.

1 Form, Denomination and Title

The Notes are issued in bearer form (“Bearer Notes”, which expression includes Notes that are specified to be Exchangeable Bearer Notes), in registered form (“Registered Notes”) or in bearer form exchangeable for Registered Notes (“Exchangeable Bearer Notes”) in each case in the Specified Denomination(s) shown in the relevant Final Terms, provided that the minimum Specified Denomination shall be €100,000 (or its equivalent in any other currency as at the date of issue of the relevant Notes).

All Registered Notes shall have the same Specified Denomination. Where Exchangeable Bearer Notes are issued, the Registered Notes for which they are exchangeable shall have the same Specified Denomination as the lowest denomination of Exchangeable Bearer Notes.

This Note is a Fixed Rate Note, a Floating Rate Note, an Inverse Floating Rate Note or a Zero Coupon Note, a combination of any of the foregoing or any other kind of Note, depending upon the Interest and Redemption Payment Basis shown hereon.

Bearer Notes are serially numbered and are issued with Coupons (and, where appropriate, a Talon) attached, save in the case of Zero Coupon Notes in which case references to interest (other than in relation to interest due after the Maturity Date), Coupons and Talons in these Conditions are not applicable.

Registered Notes are represented by registered certificates (“Certificates”) and, save as provided in Condition 2(c), each Certificate shall represent the entire holding of Registered Notes by the same holder.

Title to the Bearer Notes Coupons and Talons shall pass by delivery. Title to the Registered Notes shall pass by registration in the register that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Agency Agreement (the “Register”). Except as ordered by a court of competent jurisdiction or as required by law, the holder (as defined below) of any Note, Coupon or Talon shall be deemed to be and may be treated as its absolute owner for all purposes whether or not it is overdue and regardless of any notice of ownership, trust or any interest in it, any writing on it (or on the Certificate representing it) or its theft or loss (or that of the related Certificate) and no person shall be liable for so treating the holder.

In these Conditions, “Noteholder” means the bearer of any Bearer Note or the person in whose name a Registered Note is registered (as the case may be), “holder” (in relation to a Note, Coupon or Talon) means the bearer of any Bearer Note, Coupon or Talon or the person in whose name a Registered Note is registered (as the case may be) and capitalised terms have the meanings given to them in these Conditions, the absence of any such meaning indicating that such term is not applicable to the Notes.

2 Exchanges of Exchangeable Bearer Notes and Transfers of Registered Notes

(a) Exchange of Exchangeable Bearer Notes

Subject as provided in Condition 2(f), Exchangeable Bearer Notes may be exchanged for the same aggregate nominal amount of Registered Notes at the request in writing of the relevant Noteholder and upon surrender of each Exchangeable Bearer Note to be exchanged, together with all unmatured Coupons and Talons relating to it, at the specified office of any Transfer Agent; provided, however, that where an Exchangeable Bearer Note is surrendered for exchange after the Record Date (as defined in Condition 6(b)) for any payment of interest, the Coupon in respect of that payment of interest need not be surrendered with it. Registered Notes may not be exchanged for Bearer Notes. Bearer Notes of one Specified Denomination may not be exchanged for Bearer Notes of another Specified Denomination. Bearer Notes that are not Exchangeable Bearer Notes may not be exchanged for Registered Notes.

(b) Transfer of Registered Notes

One or more Registered Notes may be transferred upon the surrender (at the specified office of the Registrar or any Transfer Agent) of the Certificate representing such Registered Notes to be transferred, together with the form of transfer endorsed on such Certificate duly completed and executed and any other evidence as the Registrar or Transfer Agent may reasonably require. In the case of a transfer of part only of a holding of Registered Notes represented by one Certificate, a new Certificate shall be issued to the transferee in respect of the part transferred and a further new Certificate in respect of the balance of the holding not transferred shall be issued to the transferor.

All transfers of Notes and entries on the Register will be made subject to the detailed regulations concerning transfers of Notes scheduled to the Agency Agreement. The regulations may be changed by the Issuer, with the prior written approval of the Registrar and the Trustee. A copy of the current regulations will be made available to any Noteholder upon request.

(c) *Exercise of Options or Partial Redemption in Respect of Registered Notes*

In the case of an exercise of the Issuer's or Noteholders' option in respect of, or a partial redemption of, a holding of Registered Notes represented by a single Certificate, a new Certificate shall be issued to the holder to reflect the exercise of such option or in respect of the balance of the holding not redeemed. In the case of a partial exercise of an option resulting in Registered Notes of the same holding having different terms, separate Certificates shall be issued in respect of those Notes of that holding that have the same terms. New Certificates shall only be issued against surrender of the existing Certificates to the Registrar or any Transfer Agent. In the case of a transfer of Registered Notes to a person who is already a holder of Registered Notes, a new Certificate representing the enlarged holding shall only be issued against surrender of the Certificate representing the existing holding.

(d) *Delivery of New Certificates*

Each new Certificate to be issued pursuant to Conditions 2(a), (b) or (c) shall be available for delivery within three business days of receipt of the request for exchange, form of transferor Exercise Notice as defined in Condition 5(f) or surrender of the Certificate for exchange. Delivery of the new Certificate(s) shall be made at the specified office of the Transfer Agent or of the Registrar (as the case may be) to whom delivery or surrender of such request for exchange, form of transfer, Exercise Notice or Certificate shall have been made or, at the option of the holder making such delivery or surrender as aforesaid and as specified in the relevant request for exchange, form of transfer, Exercise Notice or otherwise in writing, be mailed by uninsured post at the risk of the holder entitled to the new Certificate to such address as may be so specified, unless such holder requests otherwise and pays in advance to the relevant Agent the costs of such other method of delivery and/or such insurance as it may specify. In this Condition 2(d), "business day" means a day, other than a Saturday or Sunday, on which banks are open for business in the place of the specified office of the relevant Transfer Agent or the Registrar (as the case may be).

(e) *Exchange Free of Charge*

Exchange and transfer of Notes and Certificates on registration, transfer, exercise of an option or partial redemption shall be effected without charge by or on behalf of the Issuer, the Registrar or the Transfer Agents, but upon payment of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity as the Registrar or the relevant Transfer Agent may require).

(f) *Closed Periods*

No Noteholder may require the transfer of a Registered Note to be registered or an Exchangeable Bearer Note to be exchanged for one or more Registered Note(s) (i) during the period of 15 days ending on the due date for redemption of that Note, (ii) during the period of 15 days prior to any date on which Notes may be called for redemption by the Issuer at its option pursuant to Condition 5(e), (iii) after any such Note has been called for redemption or (iv) during the period of seven days ending on (and including) any Record Date. An Exchangeable Bearer Note called for redemption may, however, be exchanged for one or more Registered Note(s) in respect of which the Certificate is simultaneously surrendered not later than the relevant Record Date.

3 Status of the Notes

(a) Senior Notes

This Condition 3(a) is applicable in relation to Notes specified in the Final Terms as being Senior Notes. The Senior Notes and the Coupons relating to them constitute unsecured obligations of the Issuer and shall at all times rank *pari passu* and without any preference among themselves. The payment obligations of the Issuer under the Senior Notes and the Coupons relating to them shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer, present and future.

(b) Subordinated Notes

The Subordinated Notes (*Passività Subordinate*, as defined in the Bank of Italy regulations (*Nuove Disposizioni di Vigilanza Prudenziale per le Banche*, as set out in Bank of Italy Circular No. 263 of 27 December 2006, as amended or supplemented from time to time, including any successor regulations) (the “Bank of Italy’s Regulations”)) (being those Notes that are specified in the relevant Final Terms as Subordinated Notes) and the Coupons relating to them constitute unsecured obligations of UBI Banca and, subject to this Condition 3(b), rank *pari passu* and without any preference among themselves. UBI Banca has covenanted in the Trust Deed, in relation to each Series of Subordinated Notes, that it will treat all Subordinated Notes of such Series equally among themselves and that all amounts paid by UBI Banca in respect of principal and interest thereon will be paid *pro rata* on all Subordinated Notes of such Series. In the event of the bankruptcy, dissolution, liquidation or winding up of UBI Banca (including *Liquidazione Volontaria* or an order for *Liquidazione Coatta Amministrativa*), the payment obligations of UBI Banca under the Subordinated Notes and the Coupons relating to them shall rank in right of payment in priority to those subordinated obligations expressed by their terms to rank lower than Subordinated Notes and the payment obligations of UBI Banca under the Subordinated Notes and the Coupons relating to them shall rank in right of payment after unsubordinated, unsecured creditors (including depositors) of UBI Banca but *pari passu* with all other present and future similar subordinated obligations of UBI Banca that are not expressed by their terms to rank or which do not rank junior or senior to the Subordinated Notes and in priority to the claims of shareholders of UBI Banca.

4 Interest and other calculations

(a) Definitions

In these Conditions, unless the context otherwise requires, the following defined terms shall have the meanings set out below:

“Accrual Period” means, in relation to Day Count Fraction below, the actual number of days in the relevant period from and including the Start Date to but excluding the Interest Payment Date.

“Actual Calculation Period” means, in relation to Day Count Fraction below, the actual number of days from and including one Interest Period Date to but excluding the next Interest Period Date.

“Business Day” means:

- (i) in the case of a currency other than euro, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in the principal financial centre for such currency; and/or

- (ii) in the case of euro, a day on which the TARGET System is operating (a “TARGET Business Day”); and/or
- (iii) in the case of a currency and/or one or more Business Centres, a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in such currency in the Business Centres or, if no currency is indicated, generally in each of the Business Centres so specified.

“Day Count Fraction” means, in respect of the calculation of an amount of interest on any Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting an Interest Period or Interest Accrual Period, the “Calculation Period”):

- (i) if “Actual/Actual” or “Actual/Actual – ISDA” is specified in the relevant Final Terms, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (ii) if “Actual/365 (Fixed)” is specified in the relevant Final Terms, the actual number of days in the Calculation Period divided by 365;
- (iii) if “Actual/365 (Sterling)” is specified hereon, the actual number of days in the Calculation Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
- (iv) if “Actual/360” is specified in the relevant Final Terms, the actual number of days in the Calculation Period divided by 360;
- (v) if “30/360”, “360/360” or “Bond Basis” is specified in the relevant Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - YM_1)] + (D_2 - D_1)}{360}$$

where:

“Y₁” is the year, expressed as a number, in which the first day of the Calculation Period falls;

“Y₂” is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“M₁” is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

“M₂” is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“D₁” is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D₁ will be 30; and

“D₂” is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and D₁ is greater than 29, in which case D₂ will be 30;

- (vi) if “30E/360” or “Eurobond Basis” is specified in the relevant Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

“Y₁” is the year, expressed as a number, in which the first day of the Calculation Period falls;

“Y₂” is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“M₁” is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

“M₂” is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“D₁” is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D₁ will be 30; and

“D₂” is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case D₂ will be 30;

- (vii) if “30E/360 (ISDA)” is specified in the relevant Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

“Y₁” is the year, expressed as a number, in which the first day of the Calculation Period falls;

“Y₂” is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“M₁” is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

“M₂” is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

“D₁” is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case D₁ will be 30; and

“D₂” is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case D₂ will be 30; and

- (viii) if “Actual/Actual – ICMA” is specified in the relevant Final Terms, (a) if the Calculation Period is equal to or shorter than the Determination Period during which it falls, the number of days in the Calculation Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Periods normally ending in any year; and (b) if the Calculation Period is longer than one Determination Period, the sum of:

- (x) the number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of (A) the number of days in such Determination Period and (B) the number of Determination Periods normally ending in any year; and
- (y) the number of days in such Calculation Period falling in the next Determination Period divided by the product of (A) the number of days in such Determination Period and (B) the number of Determination Periods normally ending in any year

where:

“Determination Date” means the date specified as such hereon or, if none is so specified, the Interest Payment Date; and

“Determination Period” means the period from and including a Determination Date in any year to but excluding the next Determination Date.

“Effective Date” means, with respect to any Floating Rate to be determined on an Interest Determination Date, the date specified as such in the relevant Final Terms or, if none is so specified, the first day of the Interest Accrual Period to which such Interest Determination Date relates.

“Euro-zone” means the region comprising Member States of the European Union that adopt the single currency in accordance with the Treaty on the Functioning of the European Union, as amended.

“Interest Accrual Period” means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Period Date and each successive period beginning on (and including) an Interest Period Date and ending on (but excluding) the next succeeding Interest Period Date.

“Interest Amount” means

- (i) in respect of an Interest Accrual Period, the amount of interest payable per Calculation Amount for that Interest Accrual Period and which, in the case of Fixed Rate Notes, and unless otherwise specified hereon, shall mean the Fixed Coupon Amount or Broken Amount specified hereon as being payable on the Interest Payment Date ending the Interest Period of which such Interest Accrual Period forms part; and
- (ii) in respect of any other period, the amount of interest payable per Calculation Amount for that period.

“Interest Commencement Date” means the date of issue of the Notes (the “Issue Date”) or such other date as may be specified in the relevant Final Terms.

“Interest Determination Date” means, with respect to a Rate of Interest and Interest Accrual Period, the date specified as such hereon or, if none is so specified, (i) the first day of such Interest Accrual Period if the Specified Currency is Sterling or (ii) the day falling two Business Days in London for the Specified Currency prior to the first day of such Interest Accrual Period if the Specified Currency is neither Sterling nor euro or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is euro.

“Interest Period” means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Payment Date and each successive period beginning on (and including) an Interest Payment Date and ending on (but excluding) the next succeeding Interest Payment Date.

“Interest Period Date” means each Interest Payment Date unless otherwise specified in the relevant Final Terms.

“ISDA Definitions” means the 2006 ISDA Definitions as published by the International Swaps and Derivatives Association, Inc.

“Rate of Interest” means the rate of interest payable from time to time in respect of this Note and that is either specified or calculated in accordance with the provisions in the relevant Final Terms.

“Reference Banks” means, in the case of a determination of LIBOR, the principal London office of four major banks in the London inter-bank market and, in the case of a determination of EURIBOR, the principal Eurozone office of four major banks in the Euro-zone inter-bank market, in each case selected by the Calculation Agent or as specified hereon.

“Reference Rate” means the rate specified as such hereon.

“Relevant Screen Page” means such page, section, caption, column or other part of a particular information service as may be specified hereon.

“Specified Currency” means the currency specified in the relevant Final Terms or, if none is so specified, the currency in which the Notes are denominated.

“Start Date” means, in relation to Day Count Fraction above, the date from which interest for the relevant period begins to accrue.

“TARGET System” means the Trans-European Automated Real-Time Gross Settlement Express Transfer (known as TARGET2) System which was launched on 19 November 2007 or any successor thereto.

(b) Rate of Interest and Accrual

Each Fixed Rate Note bears interest on its outstanding principal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 4(h).

Interest shall cease to accrue on each Note on the due date for redemption unless, upon due presentation, payment of principal is improperly withheld or refused, in which event interest shall continue to accrue (as well after as before judgment) at the Rate of Interest in the manner provided in this Condition 4 to the Relevant Date (as defined in Condition 7).

If a Fixed Coupon Amount or a Broken Amount is specified hereon, the amount of interest payable on each Interest Payment Date will amount to the Fixed Coupon Amount or, if applicable, the Broken Amount so specified and in the case of the Broken Amount will be payable on the particular Interest Payment Date(s) specified hereon.

(c) Interest on Floating Rate Notes and Inverse Floating Rate Notes

(i) Interest Payment Dates

Each Floating Rate Note and Inverse Floating Rate Note bears interest on its outstanding nominal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 4(h). Such Interest Payment Date(s) is/are either shown hereon as Specified Interest

Payment Dates or, if no Specified Interest Payment Date(s) is/are shown hereon, Interest Payment Date shall mean each date which falls the number of months or other period shown hereon as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

(ii) *Business Day Convention*

If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is (A) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event (a) such date shall be brought forward to the immediately preceding Business Day and (b) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment, (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day, (C) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day or (D) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.

(d) *Rate of Interest for Floating Rate Notes and Inverse Floating Rate Notes*

(i) *Floating Rate Notes*

The Rate of Interest in respect of Floating Rate Notes for each Interest Accrual Period shall be determined in the manner specified hereon and the provisions below relating to either ISDA Determination or Screen Rate Determination shall apply, depending upon which is specified hereon.

(A) ISDA Determination for Floating Rate Notes

Where ISDA Determination is specified hereon as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate plus or minus (as indicated hereon) the Margin (if any). For the purposes of this sub-paragraph (A), "ISDA Rate" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (x) the Floating Rate Option is as specified hereon;
- (y) the Designated Maturity is a period specified hereon; and
- (z) the relevant Reset Date is the first day of that Interest Accrual Period unless otherwise specified hereon.

For the purposes of this sub-paragraph (A), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity", "Reset Date" and "Swap Transaction" have the meanings given to those terms in the ISDA Definitions.

(B) Screen Rate Determination for Floating Rate Notes

- (x) Where Screen Rate Determination is specified hereon as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be either:
- (1) the offered quotation; or
 - (2) the arithmetic mean of the offered quotations,
- (expressed as a percentage rate per annum) for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at either 11.00 a.m. (London time in the case of LIBOR or Brussels time in the case of EURIBOR) on the Interest Determination Date in question as determined by the Calculation Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean of such offered quotations.
- (y) If the Relevant Screen Page is not available or, if sub-paragraph (x)(1) applies and no such offered quotation appears on the Relevant Screen Page or if sub-paragraph (x)(2) above applies and fewer than three such offered quotations appear on the Relevant Screen Page in each case as at the time specified above, subject as provided below, the Calculation Agent shall request, if the Reference Rate is LIBOR, the principal London office of each of the Reference Banks or, if the Reference Rate is EURIBOR, the principal Euro-zone office of each of the Reference Banks, to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time), or if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest for such Interest Period shall be the arithmetic mean of such offered quotations as determined by the Calculation Agent; and
- (z) If paragraph (y) above applies and the Calculation Agent determines that fewer than two Reference Banks are providing offered quotations, subject as provided below, the Rate of Interest shall be the arithmetic mean of the rates per annum (expressed as a percentage) as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the relevant Interest Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market, as the case may be, or, if fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time), on the relevant Interest Determination Date, any one or more banks

(which bank or banks is or are in the opinion of the Trustee and the Issuer suitable for such purpose) informs the Calculation Agent it is quoting to leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market, as the case may be, provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum or Minimum Rate of Interest relating to the relevant Interest Accrual Period, in place of the Margin or Maximum or Minimum Rate of Interest relating to that last preceding Interest Accrual Period).

(ii) *Inverse Floating Rate Notes*

The Rate of Interest in respect of Inverse Floating Rate Notes for each Interest Accrual Period shall be determined as follows:

Rate of Interest = Fixed Rate – Inverse Rate

where:

“Fixed Rate” has the meaning specified in the relevant Final Terms; and

“Inverse Rate” means the relevant Reference Rate or ISDA Rate (as the case may be) specified in the relevant Final Terms and calculated in accordance with the provisions of Condition 4(d)(i) as though references therein to “Floating Rate Notes” were to “Inverse Floating Rate Notes”.

(e) *Zero Coupon Notes*

Where a Note the interest basis of which is specified to be Zero Coupon is repayable prior to the Maturity Date and is not paid when due, the amount due and payable prior to the Maturity Date shall be the Early Redemption Amount of such Note as determined in accordance with Condition 5(b). As from the Maturity Date, the Rate of Interest for any overdue principal of such a Note shall be a rate per annum (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 5(b)(ii)).

(f) *Accrual of Interest*

Interest shall cease to accrue on each Note on the due date for redemption unless, upon due presentation, payment is improperly withheld or refused, in which event interest shall continue to accrue (as well after as before judgment) at the Rate of Interest in the manner provided in this Condition 4 to the Relevant Date (as defined in Condition 7).

(g) *Margin, Maximum/Minimum Rates of Interest and Redemption Amounts and Rounding*

(i) If any Margin is specified in the relevant Final Terms (either (x) generally, or (y) in relation to one or more Interest Accrual Periods), an adjustment shall be made to all Rates of Interest, in the case of (x), or the Rates of Interest for the specified Interest Accrual Periods, in the case of (y), calculated in accordance with Condition 4(d) above by adding (if a positive number) or subtracting (if a negative number) the absolute value of such Margin, subject always to the next paragraph.

- (ii) If any Maximum or Minimum Rate of Interest or Redemption Amount is specified in the relevant Final Terms, then any Rate of Interest or Redemption Amount shall be subject to such maximum or minimum, as the case may be.
- (iii) For the purposes of any calculations required pursuant to these Conditions (unless otherwise specified), (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundredthousandth of a percentage point (with halves being rounded up), (y) all figures shall be rounded to seven significant figures (with halves being rounded up) and (z) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of Japanese yen, which shall be rounded down to the nearest Japanese yen. For these purposes “unit” means the lowest amount of such currency that is available as legal tender in the countries of such currency.

(h) *Calculations*

The amount of interest payable per Calculation Amount in respect of any Note for any Interest Accrual Period shall be equal to the product of the Rate of Interest, the Calculation Amount specified hereon, and the Day Count Fraction for such Interest Accrual Period, unless an Interest Amount (or a formula for its calculation) is applicable to such Interest Accrual Period, in which case the amount of interest payable per Calculation Amount in respect of such Note for such Interest Accrual Period shall equal such Interest Amount (or be calculated in accordance with such formula). Where any Interest Period comprises two or more Interest Accrual Periods, the amount of interest payable per Calculation Amount in respect of such Interest Period shall be the sum of the Interest Amounts payable in respect of each of those Interest Accrual Periods. In respect of any other period for which interest is required to be calculated, the provisions above shall apply save that the Day Count Fraction shall be for the period for which interest is required to be calculated.

(i) *Determination and publication of Rates of Interest, Interest Amounts, Final Redemption Amounts, Early Redemption Amounts and Optional Redemption Amounts*

The Calculation Agent shall, as soon as practicable on each Interest Determination Date or such other time on such date as the Calculation Agent may be required to calculate any rate or amount, obtain any quotation or make any determination or calculation, determine such rate and calculate the Interest Amounts for the relevant Interest Accrual Period, calculate the Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, obtain such quotation or make such determination or calculation, as the case may be, and cause the Rate of Interest and the Interest Amount for each Interest Period and the relevant Interest Payment Date and, if required to be calculated, the Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount to be notified to the Trustee, the Issuer, each of the Paying Agents, the Noteholders, any other Calculation Agent appointed in respect of the Notes that is to make a further calculation upon receipt of such information and, if the rules of any stock exchange on which the Notes are listed or the rules of any other relevant authority so require, such exchange or other relevant authority as soon as possible after their determination but in no event later than (i) the commencement of the relevant Interest Period, if determined prior to such time, in the case of notification to such exchange of a Rate of Interest and Interest Amount, or (ii) in all other cases, the fourth Business Day after such determination. Where any Interest Payment Date or Interest Period Date is subject to adjustment pursuant to Condition 4(c)(ii), the Interest Amount and the Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made with the consent of the Trustee by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 9, the accrued interest and the Rate of

Interest payable in respect of the Notes shall nevertheless continue to be calculated as previously in accordance with this Condition but no publication of the Rate of Interest or the Interest Amount so calculated need be made unless the Trustee otherwise requires. The determination of any rate or amount, the obtaining of each quotation and the making of each determination or calculation by the Calculation Agent(s) shall (in the absence of manifest error) be final and binding upon all parties.

(j) *Determination or calculation by Trustee*

If the Calculation Agent does not at any time for any reason determine or calculate the Rate of Interest for an Interest Period or any Interest Amount, Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount the Trustee shall do so (or shall appoint an agent on its behalf to do so) and such determination or calculation shall be deemed to have been made by the Calculation Agent. In doing so, the Trustee shall apply the foregoing provisions of this Condition, with any necessary consequential amendments, to the extent that, in its opinion, it can do so, and, in all other respects it shall do so in such manner as it shall deem fair and reasonable in all the circumstances.

(k) *Calculation Agent*

The Issuer shall procure that there shall at all times be one or more Calculation Agents if provision is made for them in the relevant Final Terms and for so long as any Note is outstanding. Where more than one Calculation Agent is appointed in respect of the Notes, references in these Conditions to the Calculation Agent shall be construed as each Calculation Agent performing its respective duties under the Conditions. If the Calculation Agent is unable or unwilling to act as such or if the Calculation Agent fails duly to establish the Rate of Interest for an Interest Period or Interest Accrual Period or to calculate any Interest Amount, Final Redemption Amount, Early Redemption or Optional Redemption Amount as the case may be, or to comply with any other requirement, the Issuer shall (with the prior approval of the Trustee) appoint a leading bank or investment banking firm engaged in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the calculation or determination to be made by the Calculation Agent (acting through its principal London office or any other office actively involved in such market) to act as such in its place. The Calculation Agent may not resign its duties without a successor having been appointed as aforesaid.

5 Redemption, Purchase and Options

(a) *Final Redemption*

Unless previously redeemed, purchased and cancelled as provided below, each Note shall be finally redeemed on the Maturity Date specified in the relevant Final Terms at its Final Redemption Amount in the relevant Specified Currency.

(b) *Early Redemption of Zero Coupon Notes*

- (i) The Early Redemption Amount payable in respect of any Zero Coupon Note upon redemption of such Note pursuant to Condition 5(d) or upon it becoming due and payable as provided in Condition 9 shall be the Amortised Face Amount (calculated as provided below) of such Note unless otherwise specified hereon.
- (ii) Subject to the provisions of sub-paragraph (iii) below, the “Amortised Face Amount” of any such Note shall be the scheduled Final Redemption Amount of such Note on the Maturity Date discounted at a rate per annum (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown in the relevant Final Terms, shall be such rate as would produce an

Amortised Face Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.

- (iii) If the Early Redemption Amount payable in respect of any such Note upon its redemption pursuant to Condition 5(d) or upon it becoming due and payable as provided in Condition 9 is not paid when due, the Early Redemption Amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in sub-paragraph (ii) above, except that such sub-paragraph shall have effect as though the reference therein to the date on which the Note becomes due and payable were replaced by a reference to the Relevant Date. The calculation of the Amortised Face Amount in accordance with this sub-paragraph shall continue to be made (as well after as before judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final Redemption Amount of such Note on the Maturity Date together with any interest that may accrue in accordance with Condition 4(e).

Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction shown in the relevant Final Terms.

(c) *Early Redemption of Other Notes*

The Early Redemption Amount payable in respect of any Note (other than Notes described in 5(b) above), upon redemption of such Note pursuant to Condition 5(d) or upon it becoming due and payable as provided in Condition 9, shall be the Final Redemption Amount unless otherwise specified hereon.

(d) *Redemption for Taxation Reasons*

The Notes may be redeemed at the option of the Issuer in whole, but not in part, (but subject to prior consent thereto having been obtained from the Bank of Italy in the case of Subordinated Notes) on any Interest Payment Date (if this Note is either a Floating Rate Note or an Inverse Floating Rate Note), or at any time (if this Note is neither a Floating Rate Note nor an Inverse Floating Rate Note), on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice shall be irrevocable) at their Early Redemption Amount as described in Conditions 5(b) and 5(c) above (together with interest accrued to but excluding the date fixed for redemption), if (i) the Issuer satisfies the Trustee immediately before the giving of such notice that it has or will become obliged to pay additional amounts as described under Condition 7 as a result of any change in, or amendment to, the laws or regulations of the Republic of Italy or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after the date of issue of the first Tranche of the Notes, provided that in the case of Subordinated Notes any such change or amendment was not reasonably foreseeable by the Issuer as at the date of issue of the relevant Subordinated Notes and (ii) such obligation cannot be avoided by the Issuer taking reasonable measures available to it, provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Notes then due. Prior to the publication of any notice of redemption pursuant to this Condition 5(d), the Issuer shall deliver to the Trustee a certificate signed by two Directors of the Issuer stating that the obligation referred to in (i) above cannot be avoided by the Issuer taking reasonable measures available to it and the Trustee shall be entitled to accept such certificate as sufficient evidence of the satisfaction of the condition precedent set out in (ii) above, in which event it shall be conclusive and binding on Noteholders and Couponholders.

(e) *Redemption at the Option of the Issuer*

If Call Option is specified hereon, the Issuer may (subject, in the case of Subordinated Notes, to the prior consent thereto having been obtained from the Bank of Italy), on giving not less than 15 nor more than 30 days' irrevocable notice to the Noteholders (or such other notice period as may be specified hereon) redeem all or, if so provided, some of the Notes on any Optional Redemption Date. Any such redemption of Notes shall be at their Optional Redemption Amount together with interest accrued to the date fixed for redemption. Any such redemption or exercise must relate to Notes of a nominal amount at least equal to the Minimum Redemption Amount to be redeemed specified hereon and no greater than the Maximum Redemption Amount to be redeemed specified hereon.

All Notes in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition.

In the case of a partial redemption, the notice to Noteholders shall also contain the certificate numbers of the Notes to be redeemed or in respect of which such option has been exercised, which shall have been drawn in such place as the Trustee may approve and in such manner as it deems appropriate, subject to compliance with any applicable laws and stock exchange or other relevant authority requirements.

(f) *Redemption at the Option of Noteholders*

Except in the case of Subordinated Notes, to which this paragraph (f) shall not apply, if Put Option is specified hereon, the Issuer shall, at the option of the holder of any such Note, upon the holder of such Note giving not less than 15 nor more than 30 days' notice to the Issuer (or such other notice period as may be specified hereon) redeem such Note on the Optional Redemption Date(s) at its Optional Redemption Amount together with interest accrued to the date fixed for redemption.

To exercise such option the holder must deposit (in the case of Bearer Notes) such Note (together with all unmatured Coupons and unexchanged Talons) with any Paying Agent or (in the case of Registered Notes) the Certificate representing such Note(s) with the Registrar or any Transfer Agent at its specified office, together with a duly completed option exercise notice ("Exercise Notice") in the form obtainable from any Paying Agent, the Registrar or any Transfer Agent (as applicable) within the notice period. No Note or Certificate so deposited and option exercised may be withdrawn (except as provided in the Agency Agreement) without the prior consent of the Issuer.

(g) *Purchases*

The Issuer and any of its Subsidiaries (as defined in the Trust Deed) may at any time purchase Notes (provided that all unmatured Coupons and unexchanged Talons relating thereto are attached thereto or surrendered therewith) in the open market or otherwise at any price provided that, in the case of any purchase of Subordinated Notes, (i) the prior written consent of the Bank of Italy has been obtained or (ii) the Subordinated Notes of any Series are purchased for the purposes of being placed back on the market and do not at any time exceed 10 per cent. of the aggregate principal amount of such Series.

(h) *Cancellation*

All Notes purchased by or on behalf of the Issuer or any of its Subsidiaries either (i) shall (subject, in the case of Subordinated Notes, to the prior written consent of the Bank of Italy) be surrendered for cancellation, in the case of Bearer Notes, by surrendering each such Note together with all unmatured Coupons and all unexchanged Talons to the Issuing and Paying Agent and, in the case of Registered Notes, by surrendering the Certificate representing such Notes to the Registrar and upon such surrender shall, together with all Notes redeemed by the Issuer, be cancelled forthwith (together with

all unmaturing Coupons and unexchanged Talons attached thereto or surrendered therewith) or (ii), if purchased in the ordinary course of a business of dealing in securities, may be resold or (subject, in the case of Subordinated Notes, to the prior written consent of the Bank of Italy) held by the Issuer or any such Subsidiary. Any Notes so surrendered for cancellation may not be reissued or resold and the obligations of the Issuer in respect of any such Notes shall be discharged. Any Notes so purchased, while held by or on behalf of the Issuer or any such Subsidiary, shall not entitle the holder to vote at any meetings of the Noteholders and shall not be deemed to be outstanding for the purposes of calculating quorums at meetings of Noteholders or for the purposes of Condition 10.

6 Payments and Talons

(a) Bearer Notes

Payments of principal and interest in respect of Bearer Notes shall, subject as mentioned below, be made against presentation and surrender of the Notes (in the case of all payments of principal and, in the case of interest, as specified in Condition 6(f)(v)) or Coupons (in the case of interest, save as specified in Condition 6(f)(ii)), as the case may be, at the specified office of any Paying Agent outside the United States or its possessions by a cheque payable in the relevant currency drawn on, or, at the option of the holder, by transfer to an account denominated in such currency with, a Bank.

“Bank” means a bank in the principal financial centre for such currency or, in the case of euro, in a city in which banks have access to the TARGET System.

(b) Registered Notes

(i) Payments of principal in respect of Registered Notes shall be made against presentation and surrender of the relevant Certificates at the specified office of any of the Transfer Agents or of the Registrar and in the manner provided in sub-paragraph (ii) below.

(ii) Interest on Registered Notes shall be paid to the person shown on the Register at the close of business on the fifteenth day before the due date for payment thereof (the “Record Date”). Payments of interest on each Registered Note shall be made in the relevant currency in which such payments are due by cheque drawn on a Bank subject as provided in paragraph (a) above, and mailed to the holder (or to the first named of joint holders) of such Note at its address appearing in the Register. Upon application by the holder to the specified office of the Registrar or any Transfer Agent before the Record Date and, subject as provided in paragraph (a) above, such payment of interest may be made by transfer to an account in the relevant currency maintained by the payee with a Bank.

(c) Payments in the United States

Notwithstanding the foregoing, if any Bearer Notes are denominated in US dollars, payments in respect thereof may be made at the specified office of any Paying Agent in New York City in the same manner as aforesaid if (i) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment of the amounts on the Notes in the manner provided above when due, (ii) payment in full of such amounts at all such offices is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts and (iii) such payment is then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequence to the Issuer.

(d) *Payments Subject to Fiscal Laws*

All payments are subject in all cases to any applicable fiscal or other laws, regulations and directives in the place of payment or other laws to which the Issuer or its Agents agree to be subject and the Issuer will not be liable for any taxes or duties of whatever nature imposed or levied by such laws, regulations, directives or agreements, but without prejudice to the provisions of Condition 7. No commission or expenses shall be charged to the Noteholders or Couponholders in respect of such payments.

(e) *Appointment of Agents*

The Issuing and Paying Agent, the Paying Agents, the Registrar, the Transfer Agents and the Calculation Agent initially appointed by the Issuer and their respective specified offices are listed below. The Issuing and Paying Agent, the Paying Agents, the Registrar, the Transfer Agents and the Calculation Agent act solely as agents of the Issuer and do not assume any obligation or relationship of agency or trust for or with any Noteholder or Couponholder. The Issuer reserves the right at any time with the approval of the Trustee to vary or terminate the appointment of the Issuing and Paying Agent, any other Paying Agent, the Registrar, any Transfer Agent or the Calculation Agent and to appoint additional or other Paying Agents or Transfer Agents, provided that the Issuer shall at all times maintain (i) an Issuing and Paying Agent, (ii) a Registrar in relation to Registered Notes, (iii) a Transfer Agent in relation to Registered Notes, (iv) one or more Calculation Agent(s) where the Conditions so require, (v) such other agents as may be required by any stock exchange on which the Notes may be listed, in each case as previously approved in writing by the Trustee and to the extent not already satisfied by (vi), and (vi) a Paying Agent with a specified office in a European Union Member State that will not be obliged to withhold or deduct tax pursuant to (A) European Council Directive 2003/48/EC of 3 June 2003 or any other Directive implementing the conclusions of the ECOFIN Council meeting of 26-27 November 2000 on the taxation of savings income; (B) any agreement entered into by the European Union in connection with such Directive; or (C) any law implementing or complying with, or introduced in order to conform to, such Directive.

In addition, the Issuer shall forthwith appoint a Paying Agent in New York City in respect of any Bearer Notes denominated in US dollars in the circumstances described in paragraph (c) above.

Notice of any such change or any change of any specified office shall promptly be given to the Noteholders.

(f) *Unmatured Coupons and Unexchanged Talons*

- (i) Upon the due date for redemption of Bearer Notes which comprise Fixed Rate Notes, such Notes should be surrendered for payment together with all unexpired Coupons (if any) relating thereto, failing which an amount equal to the face value of each missing unexpired Coupon (or, in the case of payment not being made in full, that proportion of the amount of such missing unexpired Coupon that the sum of principal so paid bears to the total principal due) shall be deducted from the Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, due for payment. Any amount so deducted shall be paid in the manner mentioned above against surrender of such missing Coupon within a period of 10 years from the Relevant Date for the payment of such principal (whether or not such Coupon has become void pursuant to Condition 8).
- (ii) Upon the due date for redemption of any Bearer Note comprising a Floating Rate Note or an Inverse Floating Rate Note, unexpired Coupons relating to such Note (whether or not attached) shall become void and no payment shall be made in respect of them.

- (iii) Upon the due date for redemption of any Bearer Note, any unexchanged Talon relating to such Note (whether or not attached) shall become void and no Coupon shall be delivered in respect of such Talon.
- (iv) Where any Bearer Note that provides that the relevant unmatured Coupons are to become void upon the due date for redemption of those Notes is presented for redemption without all unmatured Coupons, and where any Bearer Note is presented for redemption without any unexchanged Talon relating to it, redemption shall be made only against the provision of such indemnity as the Issuer may require.
- (v) If the due date for redemption of any Note is not a due date for payment of interest, interest accrued from the preceding due date for payment of interest or the Interest Commencement Date, as the case may be, shall only be payable against presentation (and surrender, if appropriate) of the relevant Bearer Note or Certificate representing it, as the case may be. Interest accrued on a Note that only bears interest after its Maturity Date shall be payable on redemption of such Note against presentation of the relevant Note or Certificate representing it, as the case may be.

(g) *Talons*

On or after the Interest Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any Bearer Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Issuing and Paying Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 8).

(h) *Non-Business Days*

If any date for payment in respect of any Note or Coupon is not a business day, the holder shall not be entitled to payment until the next following business day nor to any interest or other sum in respect of such postponed payment. In this paragraph, “business day” means a day (other than a Saturday or a Sunday) on which banks and foreign exchange markets are open for business in the relevant place of presentation, in such jurisdictions as shall be specified as “Financial Centres” in the relevant Final Terms and:

- (i) (in the case of a payment in a currency other than Euro) where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial centre of the country of such currency; or
- (ii) (in the case of a payment in Euro) which is a TARGET Business Day.

(i) *Definition of the Euro*

References in these Conditions to the Euro are to the currency which was introduced at the start of the third stage of European Economic and Monetary Union pursuant to Article 109(4) of the Treaty on the Functioning of the European Union, as amended from time to time.

7 Taxation

All payments of principal and interest, by or on behalf of the Issuer in respect of the Notes and the Coupons shall be made free and clear of, and without withholding or deduction for, or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected,

withheld or assessed by or on behalf of the Republic of Italy or any authority therein or thereof having power to tax, unless such withholding or deduction is required by law or by the application or official interpretation thereof. In that event, the Issuer shall pay such additional amounts as shall result in receipt by the Noteholders and Couponholders of such amounts as would have been received by them had no such withholding or deduction been required. The requirement to pay such additional amounts shall not apply:

- (a) in respect of any Note or Coupon presented for payment:
 - (i) by or on behalf of a Noteholder or Couponholder who is:
 - (x) entitled to avoid such deduction or withholding by making a declaration of non-residence or other similar claim for exemption; or
 - (y) liable to such taxes or duties by reason of his having some connection with the Republic of Italy, other than the mere holding of the Note or Coupon; or
 - (ii) more than 30 days after the Relevant Date, except to the extent that the holder thereof would have been entitled to such additional amount on presenting the same for payment on such thirtieth day; or
- (b) in relation to any payment or deduction of any interest, premium or other proceeds of any Note or Coupon on account of *imposta sostitutiva* pursuant to Italian Legislative Decree No. 239 of 1 April 1996, as amended from time to time; or
- (c) in respect of any Note where such withholding or deduction is required pursuant to Italian Law Decree No. 512 of 30 September 1983, converted into Law No. 649 of 25 November 1983 as amended from time to time; or
- (d) in respect of any Note or Coupon where such withholding or deduction is imposed on a payment to an individual and is required to be made pursuant to (i) European Council Directive 2003/48/EC of 3 June 2003 or any other Directive implementing the conclusions of the ECOFIN Council meeting of 26-27 November 2000 on the taxation of savings income; (ii) any agreement entered into by the European Union in connection with such Directive; or (iii) any law implementing or complying with, or introduced in order to conform to, such Directive; or
- (e) in respect of any Note or Coupon presented for payment by or on behalf of a holder who would have been able to avoid such withholding or deduction by presenting the relevant Note or Coupon to another Paying Agent in a Member State of the European Union.

As used in these Conditions, “Relevant Date” in respect of any Note or Coupon means the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or (if earlier) the date seven days after that on which notice is duly given to the Noteholders that, upon further presentation of the Note (or relative Certificate) or Coupon being made in accordance with the Conditions, such payment will be made, provided that payment is in fact made upon such presentation. References in these Conditions to (i) “principal” shall be deemed to include any premium payable in respect of the Notes, all Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts, Amortised Face Amounts and all other amounts in the nature of principal payable pursuant to Condition 5 or any amendment or supplement to it, (ii) “interest” shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 4 or any amendment or supplement to it and (iii) “principal” and/or “interest” shall be deemed to include any additional amounts that may be payable under this Condition or any undertaking given in addition to or in substitution for it under the Trust Deed.

If the Issuer becomes subject to any taxing jurisdiction other than Italy, references in these Terms and Conditions to Italy shall be construed as references to Italy and/or such other jurisdiction.

8 Prescription

Claims against the Issuer for payment in respect of the Notes and Coupons (which, for this purpose, shall not include Talons) shall be prescribed and become void unless made within 10 years (in the case of principal) or five years (in the case of interest) from the appropriate Relevant Date in respect of them.

9 Events of Default

(a) In the case of Subordinated Notes

This Condition 9(a) applies only to Subordinated Notes and references to “Notes”, “Noteholders” and “Couponholders” in this Condition 9(a) shall be construed accordingly.

- (i) The Trustee at its discretion may, and if so requested by holders of at least one-fifth in nominal amount of the Notes then outstanding or if so directed by an Extraordinary Resolution shall (subject in each case to being indemnified to its satisfaction), give notice to the Issuer that the Notes are, and they shall accordingly immediately become, due and repayable at their Early Redemption Amount together, if appropriate, with accrued interest if the Issuer is wound-up or dissolved (otherwise than for the purposes of any amalgamation, merger or reconstruction on terms previously approved by the Trustee).
- (ii) The Trustee may at its discretion and without further notice institute such proceedings against the Issuer as it may think fit to enforce any obligation, condition or provision binding on the Issuer under the Trust Deed or in relation to the Notes. The Trustee shall not in any event be bound to take any of the actions referred to in this paragraph unless (1) it shall have been so directed in writing by the holders of Notes holding at least one-fifth of the principal amount of the Notes outstanding or by an Extraordinary Resolution and (2) it shall have been indemnified to its satisfaction.
- (iii) No remedy against the Issuer other than as specifically provided by this Condition 9(a) or in the Trust Deed shall be available to the Trustee or the Noteholders or Couponholders whether for the recovery of amounts owing in respect of the Notes under the Trust Deed or in respect of any breach by the Issuer of any of its obligations under the Trust Deed or in relation to the Notes or otherwise.

(b) In the case of Senior Notes

If any of the following events (“Events of Default”) occurs and is continuing, the Trustee at its discretion may, and if (1) it shall have been directed in writing by the holders of Notes holding at least one-fifth in nominal amount of the Notes then outstanding or if so directed by an Extraordinary Resolution and (2) it shall have been indemnified to its satisfaction, shall, give notice to the Issuer that the Notes are, and they shall immediately become, due and payable at their Early Redemption Amount together, if appropriate, with accrued interest:

(i) Non-payment

the Issuer fails to pay the principal of or any interest on any of the Notes when due and, in the case of interest, such failure continues for a period of five days; or

(ii) *Breach of Other Obligations*

the Issuer does not perform or comply with any one or more of its other obligations in the Notes or the Trust Deed which default is incapable of remedy or, if in the opinion of the Trustee capable of remedy, is not in the opinion of the Trustee remedied within 30 days after notice of such default shall have been given to the Issuer by the Trustee; or

(iii) *Cross-Default*

(1) any other present or future indebtedness of the Issuer or any of its Subsidiaries for or in respect of moneys borrowed or raised, becomes due and payable or is capable of becoming due and payable prior to its stated maturity otherwise than at the option of the Issuer, or (2) any such indebtedness is not paid when due or, as the case may be, within any applicable grace period, or (3) the Issuer or any of its Subsidiaries fails to pay when due any amount payable by it under any present or future guarantee for, or indemnity in respect of, any moneys borrowed or raised, provided that the aggregate amount of the relevant indebtedness, guarantees and indemnities in respect of which one or more of the events mentioned above in this sub-paragraph (iii) have occurred equals or exceeds Euro 20,000,000 or its equivalent in another currency (as determined by the Trustee); or

(iv) *Enforcement Proceedings*

a distress, attachment, execution or other legal process is levied, enforced or sued out on or against all or any material part of the property, assets or revenues of the Issuer or any of its Subsidiaries and is not discharged or stayed within 60 days (or such longer period as the Trustee may permit); or

(v) *Security Enforced*

any mortgage, charge, pledge, lien or other encumbrance, present or future, created or assumed by the Issuer or any of its Subsidiaries becomes enforceable over any material part of the property, assets or revenues of the Issuer or such Subsidiary and any step is taken to enforce it (including the taking of possession or the appointment of a receiver, manager or other similar person); or

(vi) *Insolvency*

the Issuer or any of its Subsidiaries is (or is, or could be, adjudicated by a court of competent jurisdiction to be) insolvent or bankrupt or unable to pay its debts, stops, suspends or threatens to stop or suspend payment of all or a material part of (or of a particular type of) its debts, proposes or makes a general assignment or an arrangement or composition with or for the benefit of the relevant creditors in respect of any of such debts or a moratorium is agreed or declared in respect of or affecting all or any part of (or of a particular type of) the debts of the Issuer or any of its Subsidiaries; or

(vii) *Winding-up*

an order is made or an effective resolution passed for the winding-up or dissolution of the Issuer or any of its Material Subsidiaries, or the Issuer or any of its Material Subsidiaries shall apply or petition for a winding-up or administration order in respect of itself or ceases, or through an official action of its board of Directors threatens to cease, to carry on all or substantially all of its business or operations, in each case except for the purpose of and followed by a reconstruction, amalgamation, reorganisation, merger or consolidation (i) on terms approved by the Trustee in writing or by an Extraordinary Resolution of the Noteholders or (ii) in the case of

a Material Subsidiary, whereby the undertaking and assets of the Material Subsidiary are transferred to or otherwise vested in the Issuer or another of its Subsidiaries; or

(viii) *Analogous Events*

any event occurs that under the laws of any relevant jurisdiction has an analogous effect to any of the events referred to in any of the foregoing paragraphs; provided that in the case of each of the foregoing paragraphs (other than paragraph (i) or, in respect of the Issuer, paragraph (vi)) the Trustee (if indemnified and/or secured to its satisfaction) shall have certified that in its opinion such event is materially prejudicial to the interests of the Noteholders.

“Material Subsidiary” at any time shall mean any Subsidiary of the Issuer:

- (i) whose (a) consolidated total assets or (b) consolidated turnover represent 10 per cent. or more of the consolidated total assets of the Issuer or, as the case may be, consolidated turnover of the Issuer, all as calculated by reference to the then latest audited consolidated financial statements of such Subsidiary and the then latest audited consolidated financial statements of the Issuer provided that if at any time there are no audited consolidated financial statements of the Subsidiary in existence then such test shall be calculated by reference to the then latest unaudited consolidated financial statements of the Subsidiary, and provided further that, in the case of a Subsidiary acquired after the end of the financial period to which the then latest relevant audited consolidated financial statements of the Issuer relate, the reference to the then latest audited consolidated financial statements of the Issuer for the purposes of the calculation above shall, until consolidated financial statements for the financial period in which the acquisition is made have been prepared and audited as aforesaid, be deemed to be a reference to such first-mentioned financial statements as if such Subsidiary had been shown in such financial statements by reference to its then latest relevant audited consolidated financial statements, adjusted as deemed appropriate by the Issuer; or
- (ii) to which is transferred all or substantially all of the business, undertaking and assets of a Subsidiary of the Issuer which immediately prior to such transfer is a Material Subsidiary, whereupon the transferor Subsidiary shall immediately cease to be a Material Subsidiary and the transferee Subsidiary shall cease to be a Material Subsidiary under the provisions of this sub-paragraph (ii) upon publication of its next audited consolidated financial statements but so that such transferor Subsidiary or such transferee Subsidiary may be a Material Subsidiary on or at any time after the date on which such audited consolidated financial statements have been published by virtue of the provisions of sub-paragraph (i) above or before, on or at any time after such date by virtue of the provisions of this sub-paragraph (ii). A report by two Directors of the Issuer that, in their opinion, a Subsidiary of the Issuer is or is not or was or was not at any particular time or throughout any specified period a Material Subsidiary shall, in the absence of manifest error, be conclusive and binding on the Issuer and the Noteholders.

10 Meetings of Noteholders, Modification, Waiver and Substitution

(a) *Meetings of Noteholders*

The Trust Deed contains provisions for convening meetings of Noteholders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution of a modification of any of these Conditions or any provisions of the Trust Deed. Such a meeting may be convened by Noteholders holding not less than 10 per cent. in nominal amount of the Notes for the time being outstanding. The quorum for any meeting convened to consider an Extraordinary Resolution shall be

two or more persons holding or representing a clear majority in nominal amount of the Notes for the time being outstanding, or at any adjourned meeting two or more persons being or representing Noteholders whatever the nominal amount of the Notes held or represented, unless the business of such meeting includes consideration of proposals, *inter alia*, (i) to amend the dates of maturity or redemption of the Notes or any date for payment of interest or Interest Amount on the Notes, (ii) to reduce or cancel the nominal amount of or any premium payable on redemption of, the Notes, (iii) to reduce the rate or rates of interest in respect of the Notes or to vary the method or basis of calculating the rate or rates or amount of interest or the basis for calculating any Interest Amount in respect of the Notes, (iv) if a Minimum and/or a Maximum Rate of Interest or Redemption Amount is shown in the relevant Final Terms, to reduce any such Minimum and/or Maximum, (v) to vary any method of, or basis for, calculating the Final Redemption Amount, the Early Redemption Amount or the Optional Redemption Amount including the method of calculating the Amortised Face Amount, (vi) to vary the currency or currencies of payment or denomination of the Notes, (vii) to direct the Trustee to give notice to the Issuer that the Notes are, and they shall immediately become, due and payable at the Final Redemption Amount of the Notes as provided in Condition 9(a) and Condition 9(b) or (viii) to modify the provisions concerning the quorum required at any meeting of Noteholders or the majority required to pass the Extraordinary Resolution, in which case the necessary quorum shall be two or more persons holding or representing not less than 75 per cent., or at any adjourned meeting not less than 25 per cent., in nominal amount of the Notes for the time being outstanding. Any Extraordinary Resolution duly passed shall be binding on Noteholders (whether or not they were present at the meeting at which such resolution was passed) and on all Couponholders.

The Trust Deed provides that a resolution in writing signed by or on behalf of the holders of not less than 75 per cent. in nominal amount of the Notes outstanding shall for all purposes be as valid and effective as an Extraordinary Resolution passed at a meeting of Noteholders duly convened and held. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Noteholders.

(b) *Modification of the Trust Deed*

The Trustee may agree, without the consent of the Noteholders or Couponholders, to (i) any modification of any of the provisions of the Trust Deed that is in its opinion of a formal, minor or technical nature or is made to correct a manifest error, and (ii) any other modification (except as mentioned in the Trust Deed), and any waiver or authorisation of any breach or proposed breach, of any of the provisions of the Trust Deed that is in the opinion of the Trustee not materially prejudicial to the interests of the Noteholders. Any such modification, authorisation or waiver shall be binding on the Noteholders and the Couponholders and, unless the Trustee agrees otherwise, such modification shall be notified to the Noteholders as soon as practicable.

(c) *Substitution*

The Trust Deed contains provisions permitting the Trustee to agree, subject to such amendment of the Trust Deed and such other conditions as the Trustee may require, but without the consent of the Noteholders or the Couponholders, to the substitution of any other company in place of the Issuer or of any previous substituted company, as principal debtor under the Trust Deed and the Notes. In the case of such a substitution the Trustee may agree, without the consent of the Noteholders or the Couponholders, to a change of the law governing the Notes the Coupons, the Talons and/ or the Trust Deed provided that such change would not in the opinion of the Trustee be materially prejudicial to the interests of the Noteholders.

(d) *Entitlement of the Trustee*

In connection with the exercise of its functions (including but not limited to those referred to in this Condition) the Trustee shall have regard to the interests of the Noteholders as a class and shall not have regard to the consequences of such exercise for individual Noteholders or Couponholders and the Trustee shall not be entitled to require, nor shall any Noteholder or Couponholder be entitled to claim, from the Issuer any indemnification or payment in respect of any tax consequence of any such exercise upon individual Noteholders or Couponholders.

11 Replacement of Notes, Certificates, Coupons and Talons

If a Note, Certificate, Coupon or Talon is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and stock exchange or other relevant authority regulations, at the specified office of the Issuing and Paying Agent in London (in the case of Bearer Notes, Coupons or Talons) and of the Registrar (in the case of Certificates) or such other Paying Agent or Transfer Agent, as the case may be, as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Noteholders, in each case on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, security and indemnity (which may provide, *inter alia*, that if the allegedly lost, stolen or destroyed Note, Certificate, Coupon or Talon is subsequently presented for payment or, as the case may be, for exchange for further Coupons, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Notes, Certificates, Coupons or further Coupons) and otherwise as the Issuer may require. Mutilated or defaced Notes, Certificates, Coupons or Talons must be surrendered before replacements will be issued.

12 Further Issues

The Issuer may from time to time without the consent of the Noteholders or Couponholders create and issue further securities either having the same terms and conditions as the Notes in all respects (or in all respects except for the first payment of interest on them) and so that such further issue shall be consolidated and form a single series with the outstanding securities of any series (including the Notes) or upon such terms as the Issuer may determine at the time of their issue. References in these Conditions to the Notes include (unless the context requires otherwise) any other securities issued pursuant to this Condition and forming a single series with the Notes. Any further securities forming a single series with the outstanding securities of any series (including the Notes) constituted by the Trust Deed or any deed supplemental to it shall, and any other securities may (with the consent of the Trustee), be constituted by the Trust Deed. The Trust Deed contains provisions for convening a single meeting of the Noteholders and the holders of securities of other series where the Trustee so decides.

13 Enforcement

At any time after the Notes become due and payable, the Trustee may, at its discretion and without further notice, institute such proceedings against the Issuer as it may think fit to enforce the terms of the Trust Deed and the Notes, but it need not take any such proceedings unless (a) it shall have been so directed by an Extraordinary Resolution or so requested in writing by Noteholders holding at least one-fifth in principal amount of the Notes outstanding and (b) it shall have been indemnified, or if it so requires, secured (whether by way of advance payment or otherwise) to its satisfaction. No Noteholder or Couponholder may proceed directly against the Issuer unless the Trustee, having become bound so to proceed, fails to do so within a reasonable time and such failure is continuing.

14 Indemnification of the Trustee

The Trust Deed contains provisions for the indemnification of the Trustee and for its relief from responsibility including provisions relieving it from any obligation to take proceedings to enforce payment unless indemnified and/or secured to its satisfaction. The Trustee is entitled to enter into business transactions with the Issuer and any entity related to the Issuer without accounting for any profit.

15 Notices

Notices to the holders of Registered Notes shall be mailed to them at their respective addresses in the Register and deemed to have been given on the fourth weekday (being a day other than a Saturday or a Sunday) after the date of mailing. Notices to the holders of Bearer Notes shall be valid if published in a daily newspaper of general circulation in London (which is expected to be the Financial Times). If in the opinion of the Trustee any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Europe. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the first date on which publication is made, as provided above.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Bearer Notes in accordance with this Condition.

16 Contracts (Rights of Third Parties) Act 1999

No person shall have the right to enforce any term or condition of any Notes under the Contracts (Rights of Third Parties) Act 1999.

17 Governing Law and Jurisdiction

(a) Governing Law

The Trust Deed, the Notes, the Coupons and the Talons, and any non-contractual obligations arising out of or in connection with them, are governed by, and shall be construed in accordance with, English law, except for Condition 3(b) which shall be governed by, and shall be construed in accordance with, Italian law.

(b) Jurisdiction

The courts of England are to have jurisdiction to settle any disputes that may arise out of or in connection with any Notes, Coupons or Talons (including a dispute relating to any non-contractual obligations arising out of or in connection with them) and accordingly any legal action or proceedings arising out of or in connection with any Notes, Coupons or Talons (“Proceedings”) may be brought in such courts. The Issuer has in the Trust Deed irrevocably submitted to the jurisdiction of such courts.

(c) Service of Process

The Issuer has in the Trust Deed irrevocably appointed Hackwood Secretaries Limited, One Silk Street, London EC2Y 8HQ as its agent in England to receive, for it and on its behalf, service of process in any Proceedings in England.

USE OF PROCEEDS

The net proceeds of the sale of the Notes will be used by the Issuer for general funding purposes..

SUMMARY OF PROVISIONS RELATING TO THE NOTES WHILE IN GLOBAL FORM

Initial Issue of Notes

If the Global Notes or the Global Certificates are stated in the applicable Final Terms to be issued in NGN form or to be held under the NSS (as the case may be), (i) the Global Notes or the Global Certificates will be delivered on or prior to the original issue date of the Tranche to a Common Safekeeper and (ii) the relevant clearing systems will be notified whether or not such Global Notes or the Global Certificates are intended to be held in a manner which would allow Eurosystem eligibility. Depositing the Global Notes or the Global Certificates with the Common Safekeeper does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue, or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria.

Global notes which are issued in CGN form and Global Certificates which are not held under the NSS may be delivered on or prior to the original issue date of the Tranche to a Common Depository.

If the Global Note is a CGN, upon the initial deposit of a Global Note with a common depository for Euroclear and Clearstream, Luxembourg (the “Common Depository”) or registration of Registered Notes in the name of any nominee for Euroclear and Clearstream, Luxembourg and delivery of the relative Global Certificate to the Common Depository, Euroclear or Clearstream, Luxembourg will credit each subscriber with a nominal amount of Notes equal to the nominal amount thereof for which it has subscribed and paid. If the Global Note is a NGN, the nominal amount of the Notes shall be the aggregate amount from time to time entered in the records of Euroclear or Clearstream, Luxembourg. The records of such clearing system shall be conclusive evidence of the nominal amount of Notes represented by the Global Note and a statement issued by such clearing system at any time shall be conclusive evidence of the records of the relevant clearing system at that time.

Notes that are initially deposited with the Common Depository may (if indicated in the relevant Final Terms) also be credited to the accounts of subscribers with other clearing systems through direct or indirect accounts with Euroclear and Clearstream, Luxembourg held by such other clearing systems. Conversely, Notes that are initially deposited with any other clearing system may similarly be credited to the accounts of subscribers with Euroclear, Clearstream, Luxembourg or other clearing systems.

Relationship of Accountholders with Clearing Systems

Each of the persons shown in the records of Euroclear, Clearstream, Luxembourg or any other clearing system (an “Alternative Clearing System”) as the holder of a Note represented by a Global Note or a Global Certificate must look solely to Euroclear, Clearstream, Luxembourg or such Alternative Clearing System (as the case may be) for his share of each payment made by the Issuer to the bearer of such Global Note or the holder of the underlying Registered Notes, as the case may be, and in relation to all other rights arising under the Global Notes or Global Certificates, subject to and in accordance with the respective rules and procedures of Euroclear, Clearstream, Luxembourg or such Alternative Clearing System (as the case may be). Such persons shall have no claim directly against the Issuer in respect of payments due on the Notes for so long as the Notes are represented by such Global Note or Global Certificate and such obligations of the Issuer will be discharged by payment to the bearer of such Global Note or the holder of the underlying Registered Notes, as the case may be, in respect of each amount so paid.

Exchange

1 Temporary Global Notes

Each temporary Global Note will be exchangeable, free of charge to the holder, on or after its Exchange Date:

- 1.1 if the relevant Final Terms indicates that such Global Note is issued in compliance with the C Rules or in a transaction to which TEFRA is not applicable (as to which, see “Overview of the Programme — Selling Restrictions”), in whole, but not in part, for the Definitive Notes defined and described below; and
- 1.2 otherwise, in whole or in part upon certification as to non-US beneficial ownership substantially in the form set out in the Agency Agreement for interests in a permanent Global Note or, if so provided in the relevant Final Terms, for Definitive Notes.

Each temporary Global Note that is also an Exchangeable Bearer Note will be exchangeable for Registered Notes in accordance with the Conditions in addition to any permanent Global Note or Definitive Notes for which it may be exchangeable and, before its Exchange Date, will also be exchangeable in whole or in part for Registered Notes only.

In relation to any issue of Notes which are represented by a Temporary Global Note which is expressed to be exchangeable for definitive Bearer Notes at the option of Noteholders, such Notes shall be tradable only in principal amounts of at least the Specified Denomination (or if more than one Specified Denomination, the lowest Specified Denomination) and multiples thereof.

2 Permanent Global Notes

Each permanent Global Note will be exchangeable, free of charge to the holder, on or after its Exchange Date in whole but not, except as provided under “Partial Exchange of Permanent Global Notes”, in part for Definitive Notes or, in the case of paragraph 4 below, Registered Notes:

- 2.1 if the permanent Global Note is an Exchangeable Bearer Note, by the holder giving notice to the Issuing and Paying Agent of its election to exchange the whole or a part of such Global Note for Registered Notes; or
- 2.2 otherwise, (1) if the permanent Global Note is held on behalf of Euroclear or Clearstream, Luxembourg or any other Alternative Clearing System and any such clearing system is closed for business for a continuous period of 14 days (other than by reason of holidays, statutory or otherwise) or announces an intention permanently to cease business or in fact does so or (2) if an Event of Default (as defined in Condition 9) has occurred and is continuing, by the holder giving notice to the Issuing and Paying Agent of its election for such exchange.

In the event that a Global Note is exchanged for Definitive Notes, such Definitive Notes shall be issued in Specified Denomination(s) only. A Noteholder who holds a principal amount of less than the minimum Specified Denomination will not receive a definitive Note in respect of such holding and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations.

3 Permanent Global Certificates

If the Final Terms state that the Notes are to be represented by a permanent Global Certificate on issue, transfers of the holding of Notes represented by any Global Certificate pursuant to Condition 2(b) may only be made in part:

- 3.1 if the Notes represented by the Global Certificate are held on behalf of Euroclear or Clearstream, Luxembourg or an Alternative Clearing System and any such clearing system is closed for business for a continuous period of 14 days (other than by reason of holidays, statutory or otherwise) or announces an intention permanently to cease business or does in fact do so; or
- 3.2 if principal in respect of any Notes is not paid when due; or
- 3.3 with the consent of the Issuer,

provided that, in the case of the first transfer of part of a holding pursuant to 3.1 or 3.2 above, the Registered Holder has given the Registrar not less than 30 days' notice at its specified office of the Registered Holder's intention to effect such transfer.

4 Partial Exchange of Permanent Global Notes

For so long as a permanent Global Note is held on behalf of a clearing system and the rules of that clearing system permit, such permanent Global Note will be exchangeable in part on one or more occasions (1) for Registered Notes if the permanent Global Note is an Exchangeable Bearer Note and the part submitted for exchange is to be exchanged for Registered Notes, or (2) for Definitive Notes (i) an Event of Default (as defined in Condition 9) has occurred and is continuing.

5 Delivery of Notes

If the Global Note is a CGN, on or after any due date for exchange the holder of a Global Note may surrender such Global Note or, in the case of a partial exchange, present it for endorsement to or to the order of the Issuing and Paying Agent. In exchange for any Global Note, or the part thereof to be exchanged, the Issuer will (i) in the case of a temporary Global Note exchangeable for a permanent Global Note, deliver, or procure the delivery of, a permanent Global Note in an aggregate nominal amount equal to that of the whole or that part of a temporary Global Note that is being exchanged or, in the case of a subsequent exchange, endorse, or procure the endorsement of, a permanent Global Note to reflect such exchange or (ii) in the case of a Global Note exchangeable for Definitive Notes or Registered Notes, deliver, or procure the delivery of, an equal aggregate nominal amount of duly executed and authenticated Definitive Notes and/or Certificates, as the case may be, or if the Global Note is a NGN, the Issuer will procure that details of such exchange be entered *pro rata* in the records of the relevant clearing system. In this Prospectus, "Definitive Notes" means, in relation to any Global Note, the definitive Bearer Notes for which such Global Note may be exchanged (if appropriate, having attached to them all Coupons in respect of interest that has not already been paid on the Global Note and a Talon). Definitive Notes will be security printed and Certificates will be printed in accordance with any applicable legal and stock exchange requirements in or substantially in the form set out in the Schedules to the Trust Deed. On exchange in full of each permanent Global Note, the Issuer will, if the holder so requests, procure that it is cancelled and returned to the holder together with the relevant Definitive Notes.

6 Exchange Date

"Exchange Date" means, in relation to a temporary Global Note, the day falling after the expiry of 40 days after its issue date and, in relation to a permanent Global Note, a day falling not less than 60 days, or, in the case of an exchange for Registered Notes, five days, or, in the case of failure to pay principal in respect of any Notes when due, 30 days, after that on which the notice requiring exchange is given and on which banks are open for business in the city in which the specified office of the Issuing and Paying Agent is located and in the city in which the relevant clearing system is located.

Amendment to Conditions

The temporary Global Notes, permanent Global Notes and Global Certificates contain provisions that apply to the Notes that they represent, some of which modify the effect of the terms and conditions of the Notes set out in this Prospectus. The following is a summary of certain of those provisions:

1 Payments

No payment falling due after the Exchange Date will be made on any Global Note unless exchange for an interest in a permanent Global Note or for Definitive Notes or Registered Notes is improperly withheld or refused. Payments on any temporary Global Note issued in compliance with the D Rules before the Exchange Date will only be made against presentation of certification as to non-US beneficial ownership in the form set out in the Agency Agreement. All payments in respect of Notes represented by a Global Note in CGN form will be made against presentation for endorsement and, if no further payment falls to be made in respect of the Notes, surrender of that Global Note to or to the order of the Issuing and Paying Agent or such other Paying Agent as shall have been notified to the Noteholders for such purpose. If the Global Note is a CGN, a record of each payment so made will be endorsed on each Global Note, which endorsement will be *prima facie* evidence that such payment has been made in respect of the Notes. Condition 6(e)(vii) and Condition 7(e) will apply to the Definitive Notes only. If the Global Note is a NGN or if the Global Certificate is held under the NSS, the Issuer shall procure that details of each such payment shall be entered *pro rata* in the records of the relevant clearing system and in the case of payments of principal, the nominal amount of the Notes recorded in the records of the relevant clearing system and represented by the Global Note or the Global Certificate will be reduced accordingly. Payments under a NGN will be made to its holder. Each payment so made will discharge the Issuer's obligations in respect thereof. Any failure by the relevant clearing system to make the entries in the records of the relevant clearing system shall not affect such discharge. For the purpose of any payments made in respect of a Global Note, the relevant place of presentation shall be disregarded in the definition of "business day" set out in Condition 6(h) (Non-Business Days).

All payments in respect of Notes represented by a Global Certificate will be made to, or to the order of, the person whose name is entered on the Register at the close of business on the record date which shall be on the Clearing System Business Day immediately prior to the date for payment, where "Clearing System Business Day" means Monday to Friday inclusive except 25 December and 1 January.

2 Prescription

Claims against the Issuer in respect of Notes that are represented by a permanent Global Note will become void unless it is presented for payment within a period of 10 years (in the case of principal) and five years (in the case of interest) from the appropriate Relevant Date (as defined in Condition 7).

3 Meetings

The holder of a permanent Global Note or of the Notes represented by a Global Certificate shall (unless such permanent Global Note or Global Certificate represents only one Note) be treated as being two persons for the purposes of any quorum requirements of a meeting of Noteholders and, at any such meeting, the holder of a permanent Global Note shall be treated as having one vote in respect of each integral currency unit for the Specified Currency of the Notes. (All holders of Registered Notes are entitled to one vote in respect of each integral currency unit of the Specified Currency of the Notes comprising such Noteholder's holding, whether or not represented by a Global Certificate.)

4 Cancellation

Cancellation of any Note represented by a permanent Global Note that is required by the Conditions to be cancelled (other than upon its redemption) will be effected by reduction in the nominal amount of the relevant permanent Global Note.

5 Purchase

Notes represented by a permanent Global Note may only be purchased by the Issuer or any of its Subsidiaries if they are purchased together with the rights to receive all future payments of interest thereon.

6 Issuer's Option

Any option of the Issuer provided for in the Conditions of any Notes while such Notes are represented by a permanent Global Note shall be exercised by the Issuer giving notice to the Noteholders within the time limits set out in and containing the information required by the Conditions, except that the notice shall not be required to contain the serial numbers of Notes drawn in the case of a partial exercise of an option and accordingly no drawing of Notes shall be required. In the event that any option of the Issuer is exercised in respect of some but not all of the Notes of any Series, the rights of accountholders with a clearing system in respect of the Notes will be governed by the standard procedures of Euroclear and/or Clearstream, Luxembourg (to be reflected in the records of Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in nominal amount, at their discretion) or any other Alternative Clearing System (as the case may be).

7 Noteholders' Options

Any option of the Noteholders provided for in the Conditions of any Notes while such Notes are represented by a permanent Global Note may be exercised by the holder of the permanent Global Note giving notice to the Issuing and Paying Agent within the time limits relating to the deposit of Notes with a Paying Agent set out in the Conditions substantially in the form of the notice available from any Paying Agent, except that the notice shall not be required to contain the serial numbers of the Notes in respect of which the option has been exercised, and stating the principal amount of Notes in respect of which the option is exercised and at the same time, where the permanent Global Note is a CGN, presenting the permanent Global Note to the Issuing and Paying Agent, or to a Paying Agent acting on behalf of the Issuing and Paying Agent, for notation. Where the Global Note is a NGN or where the Global Certificate is held under the NSS, the Issuer shall procure that details of such exercise shall be entered *pro rata* in the records of the relevant clearing system and the nominal amount of the Notes recorded in those records will be reduced accordingly.

8 NGN Nominal Amount

Where the Global Note is a NGN, the Issuer shall procure that any exchange, payment, cancellation, exercise of any option or any right under the Notes, as the case may be, in addition to the circumstances set out above shall be entered in the records of the relevant clearing systems and upon any such entry being made, in respect of payments of principal, the nominal amount of the Notes represented by such Global Note shall be adjusted accordingly.

9 Trustee's Powers

In considering the interests of Noteholders while any Global Note is held on behalf of, or Registered Notes are registered in the name of any nominee for, a clearing system, the Trustee may have regard to any

information provided to it by such clearing system or its operator as to the identity (either individually or by category) of its accountholders with entitlements to such Global Note or Registered Notes and may consider such interests as if such accountholders were the holders of the Notes represented by such Global Note or Global Certificate.

10 Notices

So long as any Notes are represented by a Global Note and such Global Note is held on behalf of a clearing system, notices to the holders of Notes of that Series may be given by delivery of the relevant notice to that clearing system for communication by it to entitled accountholders in substitution for publication as required by the Conditions or by delivery of the relevant notice to the holder of the Global Note.

11 Electronic Consent and Written Resolution

While any Global Note is held on behalf of, or any Global Certificate is registered in the name of any nominee for, a clearing system, then:

- (a) approval of a resolution proposed by the Issuer or the Trustee (as the case may be) given by way of electronic consents communicated through the electronic communications systems of the relevant clearing system(s) in accordance with their operating rules and procedures by or on behalf of the holders of not less than 75 per cent. in nominal amount of the Notes outstanding (an “Electronic Consent” as defined in the Trust Deed) shall, for all purposes (including matters that would otherwise require an Extraordinary Resolution to be passed at a meeting for which a special quorum (as provided for in the Trust Deed) was satisfied), take effect as an Extraordinary Resolution passed at a meeting of Noteholders duly convened and held, and shall be binding on all Noteholders and holders of Coupons and Talons whether or not they participated in such Electronic Consent; and
- (b) where Electronic Consent is not being sought, for the purpose of determining whether a Written Resolution (as defined in the Trust Deed) has been validly passed, the Issuer and the Trustee shall be entitled to rely on consent or instructions given in writing directly to the Issuer and/or the Trustee, as the case may be, by accountholders in the clearing system with entitlements to such Global Note or Global Certificate or, where the accountholders hold any such entitlement on behalf of another person, on written consent from or written instruction by the person for whom such entitlement is ultimately beneficially held, whether such beneficiary holds directly with the accountholder or via one or more intermediaries and provided that, in each case, the Issuer and the Trustee have obtained commercially reasonable evidence to ascertain the validity of such holding and have taken reasonable steps to ensure that such holding does not alter following the giving of such consent or instruction and prior to the effecting of such amendment. Any resolution passed in such manner shall be binding on all Noteholders and Couponholders, even if the relevant consent or instruction proves to be defective. As used in this paragraph, “commercially reasonable evidence” includes any certificate or other document issued by Euroclear, Clearstream, Luxembourg or any other relevant clearing system, or issued by an accountholder of them or an intermediary in a holding chain, in relation to the holding of interests in the Notes. Any such certificate or other document shall, in the absence of manifest error, be conclusive and binding for all purposes. Any such certificate or other document may comprise any form of statement or print out of electronic records provided by the relevant clearing system (including Euroclear’s EUCLID or Clearstream, Luxembourg’s CreationOnline system) in accordance with its usual procedures and in which the accountholder of a particular principal or nominal amount of the Notes is clearly identified together with the amount of such holding. Neither the Issuer nor the Trustee shall be liable to any person by reason of having accepted as valid or not having rejected any

certificate or other document to such effect purporting to be issued by any such person and subsequently found to be forged or not authentic.

OVERVIEW OF FINANCIAL INFORMATION OF THE ISSUER

The following tables present:

- (i) the audited consolidated balance sheet and income statement information of the Issuer as approved by the Issuer's Supervisory Board as at and for the year ended 31 December 2012;
- (ii) the audited unconsolidated annual balance sheet and income statement information of the Issuer approved by the Issuer's Supervisory Board as at and for the year ended 31 December 2012; and
- (iii) the unaudited consolidated interim balance sheet and income statement information of the Issuer as at and for the three month period ended 31 March 2013,

prepared in accordance with International Financial Reporting Standards, as adopted by the European Union and as implemented under the Bank of Italy's instructions contained in Circular No. 262 of 22 December 2005 (as amended from time to time) and related transitional regulations in Italy (IFRS). All figures are in thousands of euro unless otherwise stated.

The information set out in the tables below should be read in conjunction with and is qualified in its entirety by reference to, the full financial statements referred to above, in each case together with the accompanying notes and auditors' reports, all of which are incorporated by reference in this Prospectus.

Consolidated Balance Sheet

UNIONE DI BANCHE ITALIANE S.C.P.A.

MANDATORY FINANCIAL STATEMENTS - CONSOLIDATED BALANCE SHEET

ASSETS		
<i>(Figures in thousands of euro)</i>		
	31.12.2012	31.12.2011
Cash and cash equivalents	641,608	625,835
Financial assets held for trading	4,023,934	2,872,417
Financial assets at fair value	200,441	126,174
Available-for-sale financial assets	14,000,609	8,039,709
Held-to-maturity investments	3,158,013	0
Loans to banks	6,072,346	6,184,000
Loans to customers	92,887,969	99,689,770
Hedging derivatives	1,478,322	1,090,498
Fair value change in hedged financial assets (+/-)	885,997	704,869
Equity investments	442,491	352,983
Property, equipment and investment property	1,967,197	2,045,535
Intangible assets	2,964,882	2,987,669
<i>of which:</i>		
- goodwill	2,536,574	2,538,668
Tax assets	2,628,121	2,817,870
a) current	616,684	459,282
b) deferred	2,011,437	2,358,588
Non-current assets and disposal groups held for sale	21,382	22,020
Other assets	1,060,390	2,244,343
TOTAL ASSETS	132,433,702	129,803,692

LIABILITIES AND EQUITY		
<i>(Figures in thousands of euro)</i>		
	31.12.2012	31.12.2011
Due to banks	15,211,171	9,772,281
Due to customers	53,758,407	54,431,291
Securities issued	45,059,153	48,377,363
Financial liabilities held for trading	1,773,874	1,063,673
Hedging derivatives	2,234,988	1,739,685
Tax liabilities	666,364	702,026
a) current	317,506	383,364
b) deferred	348,858	318,662
Other liabilities	2,391,283	3,139,616
Post-employment benefits	420,704	394,025
Provisions for risks and charges:	340,589	345,785
a) pension and similar obligations	80,563	76,460
b) other provisions	260,026	269,325
Fair value reserves	(571,045)	(1,315,865)
Reserves	3,259,365	2,416,471
Share premiums	4,716,861	7,429,913
Share capital	2,254,368	2,254,367
Treasury shares	(4,375)	(4,375)
Non-controlling interests (+/-)	839,287	898,924
Profit (loss) for the year (+/-)	82,708	(1,841,488)
TOTAL LIABILITIES AND EQUITY	132,433,702	129,803,692

Consolidated Income Statement

UNIONE DI BANCHE ITALIANE S.C.P.A.

MANDATORY FINANCIAL STATEMENTS - CONSOLIDATED INCOME STATEMENT

<i>Figures in thousands of euro</i>	31.12.2012	31.12.2011
Interest and similar income	3,924,400	4,047,546
Interest expense and similar	(1,992,716)	(1,925,857)
Net interest income	1,931,684	2,121,689
Commission income	1,369,422	1,351,827
Commission expense	(187,616)	(159,893)
Net commission income	1,181,806	1,191,934
Dividends and similar income	15,591	19,997
Net trading income (loss)	91,803	10,711
Net hedging income	1,072	8,938
Income (losses) from disposal or repurchase of:	163,551	26,529
a) loans	(2,131)	2,464
b) available-for-sale financial assets	141,556	11,929
d) financial liabilities	24,126	12,136
Net income (loss) on financial assets and liabilities at fair value	852	(38,849)
Gross income	3,386,359	3,340,949
Net impairment losses on:	(902,024)	(742,221)
a) loans	(847,214)	(607,078)
b) available-for-sale financial assets	(56,145)	(128,182)
d) other financial transactions	1,335	(6,961)
Net financial income	2,484,335	2,598,728
Net income from banking and insurance operations	2,484,335	2,598,728
Administrative expenses	(2,384,023)	(2,304,249)
a) personnel expense	(1,525,753)	(1,423,196)
b) other administrative expenses	(858,270)	(881,053)
Net provisions for risks and charges	(49,212)	(31,595)
Net impairment losses on property, equipment and investment property	(102,543)	(110,888)
Net impairment losses on intangible assets	(81,117)	(672,608)
Other net operating income	244,515	243,065
Operating expenses	(2,372,380)	(2,876,275)
Profits of equity investments	52,650	10,248
Net impairment losses on goodwill	-	(1,873,849)
Profits on disposal of investments	6,490	6,818
Pre-tax profit (loss) from continuing operations	171,095	(2,134,330)
Taxes on income for the year from continuing operations	(79,429)	271,991
Post-tax profit (loss) from continuing operations	91,666	(1,862,339)
Post-tax profit from discontinued operations	-	248
Profit (loss) for the year	91,666	(1,862,091)
Profit (loss) for the year attributable to non-controlling interests	(8,958)	20,603
Profit (loss) for the year attributable to the shareholders of the Parent	82,708	(1,841,488)

Annual Unconsolidated Balance Sheet

	UBI Banca	
	As at 31 December	
	2012	2011
	<i>(thousands of euro)</i>	
Assets		
Cash and cash equivalents	203,442	184,014
Financial assets held for trading	4,766,163	3,515,897
Financial assets at fair value	123,381	126,174
Available-for-sale financial assets	11,955,356	6,705,814
Held-to-maturity financial assets	3,158,013	—
Loans to banks	15,830,498	30,224,290
Loans to customers	22,584,747	15,692,663
Hedging derivatives	925,693	616,454
Fair value change in hedged financial assets (+/-)	196,828	-
Equity investments	10,911,721	10,889,971
Property, equipment and investment property	586,806	606,656
Intangible assets	410	448
Tax assets	1,605,830	1,776,186
(a) current	412,800	268,689
(b) deferred	1,193,030	1,507,497
Non-current assets and disposal groups held for sale	2,329	115,302
Other assets	485,037	441,384
Total Assets	73,336,254	70,895,253
Liabilities and Equity		
Due to banks	28,081,434	24,228,130
Due to customers	7,897,195	8,022,864
Securities issued	23,405,765	27,200,141
Financial liabilities held for trading	2,553,159	1,847,534
Hedging derivatives	1,307,735	898,024
Tax liabilities	230,964	284,940
(a) current	165,766	211,622
(b) deferred	65,198	73,318
Other liabilities	1,168,383	744,612
Post employment benefits	43,612	38,827
Provisions for risks and charges	40,286	20,352

	UBI Banca	
	As at 31 December	
	2012	2011
	<i>(thousands of euro)</i>	
(b) other provisions	40,286	20,352
Fair value reserves	(502,574)	(1,118,666)
Reserves	1,919,945	1,761,644
Share premiums	4,716,861	7,429,913
Share capital	2,254,368	2,254,367
Treasury shares	(4,375)	(4,375)
Profit (loss) for the year	223,496	(2,713,054)
Total Liabilities and Equity	73,336,254	70,895,253

Annual Unconsolidated Income Statement

	UBI Banca	
	Year ended 31 December	
	2012	2011
	<i>(thousands of euro)</i>	
Interest and similar income	1,315,833	1,135,911
Interest expense and similar	(1,342,604)	(1,331,132)
Net interest income	(26,771)	(195,221)
Commission income	75,983	27,929
Commission expense	(88,194)	(14,846)
Net commission income	(12,211)	13,083
Dividends and similar income	339,096	354,420
Net trading income (loss)	77,474	(8,061)
Net hedging income	12,942	18,823
Income (losses) from disposal or repurchase of	156,086	22,650
(a) loans	1,741	-
(b) available-for-sale financial assets	140,036	8,563
(d) financial liabilities	14,309	14,087
Net income/losses on financial assets and liabilities at fair value	1,203	(38,849)
Gross income	547,819	166,845
Net impairment losses on	(110,348)	(127,952)
(a) loans	(67,600)	(1,057)
(b) available-for-sale financial assets	(53,290)	(120,059)

UBI Banca
Year ended 31 December
2012 **2011**
(thousands of euro)

(d) other financial transactions	10,542	(6,836)
Net financial income	<u>437,471</u>	<u>38,893</u>
Administrative expenses.....	(331,772)	(227,510)
(a) personnel expense	(157,103)	(114,549)
(b) other administrative expenses	(174,669)	(112,961)
Net provisions for risks and charges.....	(11,106)	(595)
Net impairment losses on property, equipment and investment property	(24,138)	(24,875)
Net impairment losses on intangible assets	(38)	(21,100)
Other net operating income	125,404	95,277
Operating expenses	<u>(241,650)</u>	<u>(178,803)</u>
Profits (losses) of equity investments	(23,508)	(2,507,432)
Net impairment losses on goodwill	-	(521,245)
Profits on disposal of investments	40	60
Pre-tax profit (loss) from continuing operations	<u>172,353</u>	<u>(3,168,527)</u>
Taxes on income for the year from continuing operations	51,143	455,451
Post-tax profit (loss) from continuing operations	<u>223,496</u>	<u>(2,713,086)</u>
Post-tax profit from discontinued operations	-	22
Profit (loss) for the year	<u><u>223,496</u></u>	<u><u>(2,713,054)</u></u>

Defaulted and problem loans

The supervisory regulations of the Bank of Italy relating to problem loans identify the following categories:

- restructured loans (*crediti ristrutturati*);
- loans subject to country risk (*crediti soggetti a rischio paese*);
- impaired loans (*partite incagliate*);
- bad and doubtful loans (*crediti in sofferenza*); and
- loans past due (*esposizioni scadute e/o sconfinanti*).

Restructured loans

These are loans for which a bank (or a pool of banks) agrees to amend the original contractual terms and conditions, due to deterioration in the debtor's financial and economic conditions, giving rise to a loss.

Loans subject to country risk

“Country risk” relates to problems of solvency in countries where there are difficulties surrounding the service of debt. There are seven categories of risk. Italian banks must monitor the percentage of devaluation (0-15-20-25-30-40-60 per cent.) which has to be applied to loans in each of these categories which are not specifically guaranteed against political or economic risk. Italian banks must report monthly to the Bank of Italy on their positions for each country.

Impaired loans

Pursuant to guidelines established by the Bank of Italy, banks must classify a loan as an “impaired loan” if they determine that the borrower is experiencing financial or economic difficulties that are likely to be temporary.

Non-performing loans

Non-performing loans are loans in relation to which the relevant borrower is in a state of insolvency (whether or not insolvency proceedings have been commenced). A subjective test is used by the relevant lending bank to determine whether the borrower is in a state of insolvency.

Past due Loans

Loans past due include loans in respect of which both of the following conditions apply:

- (i) repayment is in arrears for more than 180 continuous days, up to 31 December 2011, and, from 1 January 2012, for more than 90 continuous days;ⁱ and
- (i) other than in the case of loans secured by real estate, repayment is in arrears for an amount equal to or higher than 5 per cent. of the total exposure.

Loans secured by real estate in respect of which repayment is in arrears for more than 90 continuous days are classified as past due without any reference to the 5 per cent. threshold stated above.

The following table shows a breakdown of the UBI Banca Group’s loans as at 31 December 2012.

Loans to customers as at 31 December 2012	Gross exposure	%	Total net impairment losses	Net exposure	%
Figures in thousands of Euro					
Deteriorated loans	10,958,381	11.39	(2,853,207)	8,105,174	8.73
Non performing loans	5,142,308	5.34	(2,190,369)	2,951,939	3.18
Impaired loans	4,123,537	4.29	(520,995)	3,602,542	3.88
Restructured loans	773,934	0.80	(114,833)	659,101	0.71
Past due loans	918,602	0.96	(27,010)	891,592	0.96
Performing loans	85,253,156	88.61	(470,361)	84,782,795	91.27
<i>of which: Unguaranteed loans to countries at risk</i>	<i>1,240</i>	<i>-</i>	<i>(190)</i>	<i>1,050</i>	<i>-</i>
TOTAL	96,211,537	100.00	(3,323,568)	92,887,969	100.00

ⁱ As a result of new regulations implemented by the Bank of Italy.

The following table shows a breakdown of the UBI Banca Group's loans as at 31 December 2011.

Loans to customers as at 31 December 2011			Total net impairment losses		
Figures in thousands of Euro	Gross exposure	%		Net exposure	%
Deteriorated loans	8,589,416	8.38	(2,309,532)	6,279,884	6.30
Non performing loans	4,377,325	4.27	(1,895,908)	2,481,417	2.49
Impaired loans	2,844,167	2.77	(310,387)	2,533,780	2.54
Restructured loans	933,786	0.91	(93,096)	840,690	0.84
Past due loans	434,138	0.43	(10,141)	423,997	0.43
Performing loans	93,951,550	91.62	(541,664)	93,409,886	93.70
<i>of which: Unguaranteed loans to countries at risk</i>	<i>1,626</i>	<i>-</i>	<i>(320)</i>	<i>1,306</i>	<i>-</i>
TOTAL	102,540,966	100.00	(2,851,196)	99,689,770	100.00

Funding (consolidated)

The following table presents the sources of the UBI Banca Group's funding from customers as at 31 December 2012.

Direct funding from customers

Direct funding from customers		
Figures in thousands of Euro	31.12.2012	%
Due to customers	53,758,407	54.40
Securities in issue	45,059,153	45.60
<i>of which: EMTN</i>	<i>7,091,040</i>	<i>7.20</i>
Total Direct Funding	98,817,560	100.00

Financial assets/liabilities of the UBI Banca Group

The book value of securities portfolios (net of liabilities) of the UBI Banca Group amounted to approximately €20 billion as at 31 December 2012. The securities portfolios have been classified into IFRS categories as follows:

Figures in thousands of Euro	31.12.2012
Financial assets held for trading	4,023,934
Financial assets at fair value	200,441
Available for sale financial assets	14,000,609
Held to maturity financial assets	3,158,013
TOTAL	21,382,997
Financial liabilities held for trading	1,773,874
Total net of financial liabilities	19,609,123

Net interbank position of the UBI Banca Group

As at 31 December 2012 the UBI Banca Group's net interbank position was negative by €9,138.8 million.

Financial information as at and for the three months ended 31 March 2013

On 13 May 2013 the Management Board of UBI Banca approved the consolidated results for the first quarter of 2013, which ended with a profit of €26,5 million compared to €105,4 million achieved in the same period of 2012. Both quarters include non-recurring events and items that impact on earnings and are summarised as follows:

March 2013:

- Disposal of equity stakes in Intesa Sanpaolo and in A2A;
- Impairment losses on units in available-for-sale financial assets ("AFS") allocated in Centrobanca's AFS Financial Assets; and
- Adjustment in the price for the disposal in 2008 of the interest held in Centrale Bilanci (now the Cerved Group).

March 2012:

- Gains on public tender offer to purchase the outstanding Group preference shares;
- Impairment losses on the Intesa Sanpaolo shares; and
- Voluntary redundancy payments following agreement with trade unions in relation to voluntary staff exits and flexible working hours.

Interim Consolidated Balance Sheet (Unaudited)
UNIONE DI BANCHE ITALIANE S.C.P.A.
INTERIM CONSOLIDATED BALANCE SHEET

ASSETS	31.03.2013	31.03.2012
<i>(Figures in thousands of euro)</i>		
Cash and cash equivalents	487,951	538,617
Financial assets held for trading	5,045,199	3,679,925
Financial assets at fair value	202,979	123,066
Available-for-sale financial assets	14,134,430	10,794,700
Held-to-maturity investments	3,185,071	3,254,437
Loans to banks	5,505,388	4,925,671
Loans to customers	92,264,578	97,105,771
Hedging derivatives	410,003	1,087,609
Fair value change in hedged financial assets (+/-)	78,088	722,393
Equity investments	447,352	409,499
Property, equipment and investment property	1,940,484	2,021,314
Intangible assets	2,956,402	2,979,781
of which:		
- goodwill	2,536,574	2,538,668
Tax assets	2,625,658	2,641,166
(a) current	606,934	457,044
(b) deferred	2,018,724	2,184,122
Non-current assets and disposal groups held for sale	23,205	37,217
Other assets	1,089,100	1,189,953
TOTAL ASSETS	130,395,888	131,511,119
LIABILITIES AND EQUITY	31.03.2013	31.03.2012
<i>(Figures in thousands of euro)</i>		
Due to banks	15,086,195	15,143,195
Due to customers	54,816,744	52,358,466
Securities issued	43,861,671	47,084,745
Financial liabilities held for trading	1,801,256	934,366
Hedging derivatives	1,167,314	1,823,770
Tax liabilities	748,223	807,049
(a) current	407,387	482,434
(b) deferred	340,836	324,615
Other liabilities	1,647,419	2,094,393
Staff severance provisions	389,246	405,062
Provisions for risks and charges:	329,075	347,885
(a) pension and similar obligations	79,575	75,453
(b) other provisions	249,500	272,432
Fair value reserves	(611,646)	(758,020)
Reserves	3,338,878	575,447
Share premiums	4,716,862	7,429,913
Share capital	2,254,368	2,254,367
Treasury shares	(6,121)	(4,375)
Minority interests (+/-)	829,946	909,478
Profit (loss) for the period (+/-)	26,458	105,378
TOTAL LIABILITIES AND EQUITY	130,395,888	131,511,119

Interim Consolidated Income Statement (Unaudited)

UNIONE DI BANCHE ITALIANE S.C.P.A. INTERIM CONSOLIDATED INCOME STATEMENT

<i>Figures in thousands of euro</i>	31.03.2013	31.03.2012
Interest and similar income	830,652	1,057,449
Interest expense and similar	(413,475)	(539,954)
Net interest income	417,177	517,495
Commission income	352,026	342,875
Commission expense	(47,240)	(43,699)
Net commission income	304,786	299,176
Dividends and similar income	455	298
Net trading income (loss)	26,286	48,826
Net hedging income (loss)	(1,297)	(25,077)
Income/expenses from disposal or repurchase of:	14,731	71,851
a) loans	(626)	-
b) available-for-sale financial assets	15,847	51,342
d) financial liabilities	(490)	20,509
Net income/expenses on financial assets and liabilities at fair value	2,296	(1,633)
Gross income	764,434	910,936
Net impairment losses on:	(166,055)	(133,247)
a) loans	(157,742)	(131,170)
b) available-for-sale financial assets	(9,732)	(3,222)
d) other financial transactions	1,419	1,145
Net financial operating income	598,379	777,689
Net income from banking and insurance operations	598,379	777,689
Administrative expenses	(530,396)	(582,451)
a) personnel expenses	(331,353)	(364,435)
b) other administrative expenses	(199,043)	(218,016)
Net provisions for risks and charges	(2,329)	(4,115)
Net impairment losses on property, equipment and investment property	(24,578)	(26,542)
Net impairment losses on intangible assets	(19,637)	(20,139)
Other operating income/(expense)	63,132	52,263
Operating expenses	(513,808)	(580,984)
Profits (losses) of equity investments	7,605	10,806
Profits (losses) on disposal of investments	377	50
Profit (loss) from continuing operations before tax	92,553	207,561
Taxes on income for the period from continuing operations	(56,579)	(95,101)
After tax profit (loss) from continuing operations	35,974	112,460
Profit (loss) after tax of discontinued operations	-	13
Profit (loss) for the period	35,974	112,473
Profit (loss) for the period attributable to minority interests	(9,516)	(7,095)
Profit (loss) for the period attributable to the shareholders of the Parent	26,458	105,378

UBI BANCA AND THE UBI BANCA GROUP

Unione di Banche Italiane S.c.p.a. (“UBI Banca”) is the entity resulting from the merger by incorporation of Banca Lombarda e Piemontese S.p.A. (“Banca Lombarda”) into Banche Popolari Unite S.c.p.a. (“BPU”) (the “Merger”). The Merger became legally effective on 1 April 2007, with the surviving entity, BPU, changing its name to UBI Banca. UBI Banca is the parent company of the UBI Banca group (the “UBI Banca Group”).

The Head Office and General Management of UBI Banca are located in Piazza Vittorio Veneto 8, 24122 Bergamo (Italy) and the telephone number is +39 035392111. UBI Banca’s fiscal code, VAT number and registration number in the Company Registry of Bergamo is 03053920165. UBI Banca is registered under number 5678 in the Bank of Italy’s Bank Registry and under number 3111.2 in the Bank of Italy’s Banking Groups’ Registry. The duration of UBI Banca’s corporate life is until 31 December 2100, but may be extended.

Ratings

The following ratings have been assigned to UBI Banca by S&P, Moody’s and Fitch:

• S&P	
Short-term Counterparty Credit Rating	A-2
Long-term Counterparty Credit Rating	BBB
Outlook	Negative
• Moody’s	
Long-term Debt and Deposit Rating	Baa2
Short-term Debt and Deposit Rating	Prime-2
Bank Financial Strength Rating	D+
Baseline Credit Assessment	baa3
Outlook (Deposit Ratings)	Negative
Outlook (BFSR)	Negative
• Fitch	
Short-term Issuer Default Rating	F2
Long-term Issuer Default Rating	BBB+
Viability Rating	bbb+
Support Rating	2
Support Rating Floor	BBB
Outlook for Long-term Issuer Default Rating	Negative

S&P, Moody’s and Fitch are established in the European Union and are registered under the CRA Regulation.

The UBI Banca Group

UBI Banca, the parent bank of the UBI Banca Group, is a company listed on the Italian Stock Exchange and included in the FTSE MIB index. The UBI Banca Group has adopted a federal organisational model,

multifunctional and integrated, where UBI Banca, as parent company, centralises the governance, control, coordination and support functions.

The consolidated figures of the UBI Banca Group as at 31 December 2012 were as follows:

- a domestic network of 1,727 branches (the fifth largest network in Italy with a domestic market share of approximately 6 per cent.);
- 19,086 employees actually in service (“*Dipendenti effettivi in servizio*”);
- approximately 3.8 million customers;
- direct funding from customers of €98.8 billion (ranking fourth in Italy and first among Italian co-operative banks);
- loans to customers of €92.9 billion (ranking fourth in Italy and first among Italian co-operative banks);
- total assets of €132.4 billion (ranking fourth in Italy and first among Italian co-operative banks); and
- sound capital ratios: Core Tier 1 of 10.29 per cent., Tier 1 of 10.79 per cent., Total Capital ratio of 16.01 per cent.

The UBI Banca Group’s distribution structure is as follows (with, in each case, market share given as at December 2012ⁱⁱ):

- a strong presence in some of the wealthiest regions of Italy, namely Lombardy (12.7 per cent. market share), Piedmont (7.9 per cent. market share) and Marche (7.3 per cent. market share);
- leadership in the reference provinces: Bergamo (21.3 per cent. market share), Brescia 22.0 per cent. market share), Varese (22.7 per cent. market share) and Cuneo (23.7 per cent. market share);
- a market share equal to or greater than 10 per cent. in 11 provinces: aside from the four provinces indicated above, Pavia, Alessandria, Viterbo, Fermo, Matera, Potenza, Catanzaro, Cosenza, Crotona, Reggio Calabria, Vibo Valentia and a significant presence in the provinces of Milan (8.9 per cent. market share) and of Rome (4.1 per cent. market share).

The Parent Bank – UBI Banca S.c.p.A.

UBI Banca performs the following activities within the UBI Banca Group:

- management, co-ordination and control by setting UBI Banca Group policies, formulating the UBI Banca Group business model and drawing up the budget and consolidated Business Plan. It also performs risk management activities for the individual business areas of the UBI Banca Group;
- control of business functions and support of the activities of network banks and product companies in their core business, with supervision of both markets and customer segments. UBI Banca ensures that business initiatives and commercial policies are consistent, co-ordinates the development and management of the range of products and services, manages group finances centrally and supervises the lending policies of the UBI Banca Group; and
- the provision, whether directly or through subsidiaries, of business support services, with the aim of facilitating business growth and providing effective customer service by optimising operating costs through economies of scale and ensuring that service levels meet the highest industry standards.

ⁱⁱ Market share information sourced from Bank of Italy "Base Informativa pubblica"- Statistical Database as at 31/12/2012.

UBI Banca also performs its commercial activity through three branches, in Bergamo and Brescia.

The Network Banks

Management is of the view that local presence guarantees more accurate interpretation of trends on the ground, faster decision-making and encourages and improves customer loyalty and the management of credit risk. The network banks operate in their original local markets with the objective of consolidating and broadening customer relations and maximising the economic value and the quality of the services they provide at local level.

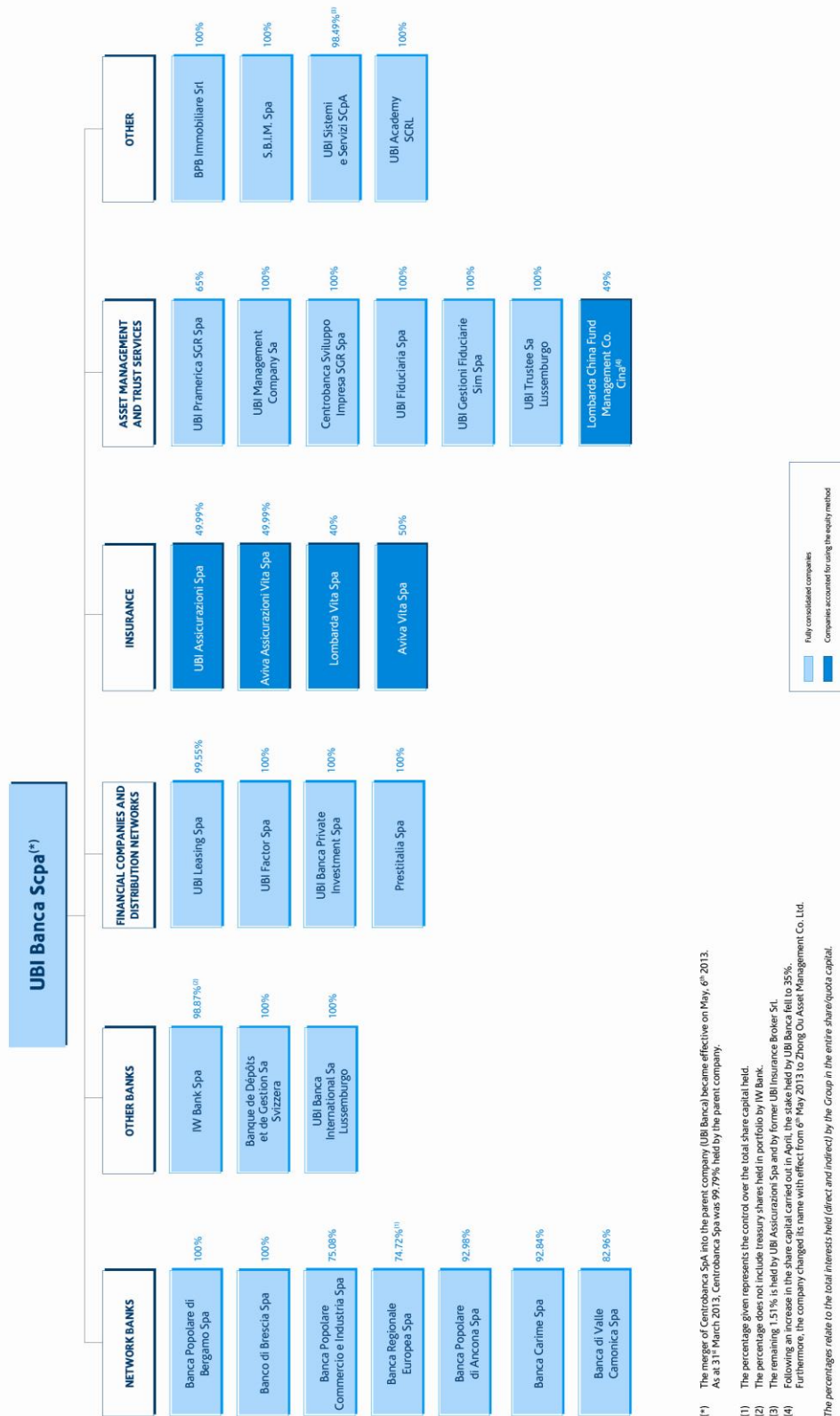
The network banks are divisionalised (retail and corporate private markets) and their customer base is segmented to allow specific service models to be employed for each customer segment.

The network banks use services and instruments and offer services and products, made available by UBI Banca and the product companies.

Product Companies

The product companies' role is to optimise the quality, breadth of range and value for money of their products and services, concentrating and rationalising the specialist expertise of the UBI Banca Group. Thanks to the contribution of the two groups (headed by BPU and Banca Lombarda, respectively) which formed the UBI Banca Group, UBI Banca is now active, through its product companies, in a number of different specialist sectors, namely asset management, life and non-life bancassurance, leasing, factoring and online trading.

UBI Banca Group: the principal subsidiaries, joint ventures and associates as at 31.3.2013



(*) The merger of Centrobanca SpA into the parent company (UBI Banca) became effective on May 6th 2013. As at 31st March 2013, Centrobanca SpA was 99,79% held by the parent company.

(1) The percentage given represents the control over the total share capital held.

(2) The percentage does not include treasury shares held in portfolio by IW Bank.

(3) The remaining 1,51% is held by UBI Assicurazioni Spa and by former UBI Insurance Broker Srl.

(4) Following an increase in the share capital carried out in April, the stake held by UBI Banca fell to 35%. Furthermore, the company changed its name with effect from 6th May 2013 to Zhong Ou Asset Management Co. Ltd.

The percentages relate to the total interests held (direct and indirect) by the Group in the entire share/quota capital.

UBI Banca Group Companies and Operations

The UBI Banca Group is fully integrated at organisational, commercial and financial levels. The UBI Banca Group structure may be summarised as follows:

- (a) UBI Banca, which is the parent company of the UBI Banca Group;
- (b) eight network banks, namely:
 - (i) Banca Popolare di Bergamo S.p.A., with headquarters and administrative offices in Bergamo;
 - (ii) Banco di Brescia S.p.A., with headquarters and administrative offices in Brescia;
 - (iii) Banca Popolare Commercio e Industria S.p.A., with headquarters and administrative offices in Milan;
 - (iv) Banca Regionale Europea S.p.A., with registered office in Cuneo, and general management and administrative offices in Turin;
 - (v) Banca Popolare di Ancona S.p.A., with headquarters and administrative offices in Jesi;
 - (vi) Banca Carime S.p.A., with headquarters and administrative offices in Cosenza; and
 - (vii) Banca di Valle Camonica S.p.A., with headquarters and administrative offices in Breno.

These network banks are all deeply rooted in their respective local markets and are focused on the development of commercial and lending activities with a client base consisting mainly of retail customers and small and medium sized businesses;
- (c) an on-line trading Bank, IW Bank S.p.A., based in Milan;
- (d) various product companies operating mainly in the areas of asset management, bancassurance (life and non-life), factoring and leasing;
- (e) a consortium company, UBI Sistemi e Servizi S.c.p.A., based in Brescia, providing services and products to the other companies of the UBI Banca Group; and
- (f) various service companies.

The UBI Banca Group also has an international presence through:

- (i) two foreign banks, Banque de Dépôts et de Gestion S.A. (with two branches in Switzerland and UBI Banca International S.A. (with headquarters in Luxembourg, branches in Munich and Madrid);
- (ii) three foreign branches in France (at Nice, Menton and Antibes, of Banca Regionale Europea);
- (iii) representative offices in São Paulo of Brazil, Hong Kong, Mumbai, Shanghai and Moscow;
- (iv) equity investments (mainly controlling interests) in three foreign companies already mentioned, also in Lombarda China Fund Management Co., UBI Trustee SA (Luxembourg) and UBI Management Co. S.A.; and
- (v) one branch of UBI Factor S.p.A. in Krakow in Poland.

In 2012, a series of actions were undertaken which sought to simplify and streamline the Group's structure and its areas of business.

An important banking centre has been created in the north-west of the country:

- on 22nd October 2012, the merger of Banco di San Giorgio (based in the region of Liguria) into Banca Regionale Europea (mainly based in the region of Piedmont) became effective.

The process to streamline consumer credit business was completed:

- on 1st July 2012, the contribution of the “salary and pension backed loans and payment authorisations” line of business by B@nca 24-7 to Prestitalia became effective.
- on 23rd July 2012, the merger of B@nca 24-7 into UBI Banca became effective. UBI Banca took full ownership of all assets, liabilities, rights, obligations and contractual relationships, and it assumed the role of credit card issuer and currently manages the remaining outstanding non-captive mortgages and personal and special purpose loans of B@nca 24-7.
- the corporate banking business was centralised in UBI Banca.
- on the 6th of May 2013 the merger of Centrobanca - Banca di Credito Finanziario e Mobiliare S.p.A (“Centrobanca”) into UBI Banca became effective. The specialised lines of business handled by Centrobanca, particularly those in the areas of corporate and investment banking, are currently managed by units within UBI Banca and/or in tandem with other areas of its operations. In the same way, the financial service activities conducted by Centrobanca have been allocated to UBI Banca.

Banking Activities

The financial information hereafter provided is extracted from the financial statements under IFRS as at 31 December 2012.

Network banks

Banca Popolare di Bergamo S.p.A. (“BPB”)

BPB is a retail bank which was established on 1 July 2003 and, as at 31 December 2012, was wholly owned by UBI Banca.

Banca Popolare Commercio e Industria S.p.A. (“BPCI”)

BPCI is a retail bank which was established on 1 July 2003 and, as at 31 December 2012, was 75.077 per cent. owned by UBI Banca 16.237 per cent. owned by Fondazione Banca del Monte di Lombardia and 8.686 per cent. owned by Aviva S.p.A.

Banca Popolare di Ancona S.p.A. (“BPA”)

BPA is a retail bank with 92.97 per cent. owned by UBI Banca (as at 31 December 2012), 6.49 per cent. owned by Aviva S.p.A. and with the remaining interest owned by minority shareholders.

Banca Carime S.p.A. (“Carime”)

Carime is a retail bank operating in southern Italy (primarily in the regions of Campania, Puglia, Calabria and Basilicata) and, as at 31 December 2012, was owned 92.84 per cent. by UBI Banca, 7.15 per cent. by Aviva S.p.A. and with the remaining interest owned by minority shareholders.

Banco di Brescia S.p.A. (“Banco di Brescia”)

Banco di Brescia is a retail bank which, as at 31 December 2012, was wholly-owned by UBI Banca.

Banca Regionale Europea (“B.R.E. Banca”)

B.R.E. Banca is a retail bank which, as at 31 December 2012, was 74.72 per cent. owned by UBI Banca, 24.90 per cent. by Fondazione Cassa Risparmio di Cuneo and with the remaining interest owned by minority shareholders.

On 14 November 2011, the creation of a single North West banking operation was announced through the merger of Banco di San Giorgio S.p.A. into B.R.E. Banca with a view to Group simplification and local market focus.

On 21 December 2011, the Boards of Directors of the two banks approved the project to merge Banco di San Giorgio S.p.A. into B.R.E. Banca. The merger was completed in October 2012, effective for accounting and tax purposes from 1 January 2012.

Banca di Valle Camonica S.p.A. (“Banca di Valle Camonica”)

Banca di Valle Camonica is a retail bank which belonged to the former Banca Lombarda Group and, as at 31 December 2012, was 74.24 per cent. owned by UBI Banca, 8.72 per cent. owned by Banco di Brescia, 6.38 per cent. owned by Società Cattolica di Assicurazione S.p.A, 5.99 per cent. owned by Finanziaria di Valle Camonica S.p.A, 2.22 per cent. owned by La Scuola S.p.A and for the remaining part by minority shareholders.

UBI Banca Private Investment S.p.A. (“UBI Banca Private Investment”)

UBI Banca Private Investment is a bank providing financial advisory and private banking services, which was 100 per cent. owned by UBI Banca as at 31 December 2012. It was formed through the merger by incorporation, effective 1 January 2008, of UBI Società di Intermediazione Mobiliare S.p.A. (“UBI Sim”) into Banca Lombarda Private Investment S.p.A. (“BLPI”).

Corporate Banking

Centrobanca S.p.A. (“Centrobanca”)

Please see above description on the merger of Centrobanca into UBI Banca.

Asset Management

UBI Pramerica Sgr S.p.A. (“UBI Pramerica”), the asset management company of the UBI Banca Group, is a joint venture between UBI Banca and Prudential International Investments Corporation, USA (“Prudential”), with 65 per cent. of its capital held by the UBI Banca Group and 35 per cent. held by Prudential.

UBI Pramerica offers a wide range of products, from mutual funds to discretionary asset management.

Bancassurance

The UBI Banca Group has both life and non-life insurance companies which distribute through the banking channels of the UBI Banca Group.

In respect of the non-life Bancassurance sector, UBI Banca holds 50 per cent. of UBI Assicurazioni S.p.A. (“UBI Assicurazioni”) a joint venture with BNP Paribas/Ageas.

Moreover, the UBI Banca Group distributes products of three companies active in the sector of life bancassurance: Aviva Assicurazioni Vita S.p.A. (49.99 per cent. held by UBI Banca and the remaining part by Aviva S.p.A.), Aviva Vita S.p.A. (currently owned 50 per cent. by Aviva S.p.A. and the remaining part by UBI Banca) and Lombarda Vita S.p.A. (currently owned 40 per cent. by UBI Banca).

Leasing

The UBI Banca Group presently offers leasing products through UBI Leasing S.p.A. (“UBI Leasing”). UBI Leasing is 98.99 per cent. controlled by UBI Banca.

Factoring

UBI Factor S.p.A. is wholly-owned by UBI Banca.

The Issuer’s share capital

As at 31 December 2012, the issued share capital of the Issuer amounted to €2.254.367.512,50, consisting of 901.747.005 ordinary shares with a nominal value of €2.50 each.

A share capital increase was implemented in February 2013 and was fully subscribed for a total amount of €40 by issuing 16 new ordinary shares.

Recent Developments

Capital Ratios

As at 31 December 2012, the Group’s capital ratios, calculated on a comparable basis with December 2011, were as follows: Core Tier 1 ratio of 10.29 per cent., Tier 1 ratio of 10.79 per cent. and a Total Capital ratio of 16.01 per cent.

The capital ratios are calculated by applying the internal models for the purpose of measuring credit risk towards businesses in the corporate segment and for the purpose of measuring operational risk.

The credit risk associated to the Retail segment and to the portfolios of UBI Leasing and UBI Factor S.p.A., and to the other minor legal entities is still calculated under the standardised methodology.

UBI Banca’s Management and Supervisory Bodies

UBI Banca has adopted a “dual” governance system.

The dual governance system consists of a Supervisory Board and a Management Board; the Shareholders’ Meeting appoints the Supervisory Board, which then appoints the Management Board.

The Supervisory Board is in charge of setting the strategic guidelines and of controlling the management of the company. It approves the financial statements of UBI Banca and the consolidated financial statements of the UBI Banca Group prepared by the Management Board.

The Management Board has exclusive responsibility for the management of the company and for performing all those operations necessary for implementing the business purpose of the company in compliance with the general strategies and plans drawn up by the Supervisory Board.

Supervisory Board

According to Article 44 of UBI Banca’s Articles of Association, the Supervisory Board is composed of 23 members with a three-year term of office and is elected on a list basis from among registered shareholders with voting rights. All its members must possess the qualities of integrity, professionalism and independence required by the legislation currently in force and at least three of them must be chosen from among persons enrolled in the Registro dei Revisori Contabili (register of auditors) who have practised as legal certifiers of accounts for a period of not less than three years.

The current Supervisory Board of UBI Banca is composed as follows:

Name	Position	Principal activities performed outside the UBI Banca Group
Andrea Moltrasio	Chairman	Chair of the Board of Directors and CEO of Clinica Castelli S.p.A. CEO of ICRO Coatings S.p.A.
Mario Cera.....	Senior Deputy Chairman	Chairman of Fondazione Ravasi Garzanti Chairman of Fondazione Artistica Museo Poldi Pezzoli
Alberto Folonari	Deputy Chairman	Member of the Board of Directors of Centro Stampa Quotidiani - S.p.A. Member of the Board of Directors of Numerica S.r.L. Chair of the Board of Directors of Fingiamia S.p.A. Chair of the Board of Directors of Mercury S.p.A. Member of the Steering Committee Fondazione Guido e Angela Folonari Chairman of Fondazione CAB Member of the Board of Directors of Fondazione Iniziative Zooprofilattiche e Zootecniche Member of the Board of Directors of Fondazione il Vittoriale degli Italiani
Armando Santus	Deputy Chairman	Member of the Board of Directors of Opera Pia Maria Caleppio Ricotti Member of the Board of Directors of Edizioni Studium S.r.L. Member of the Board of Directors of Fondazione Papa Giovanni XXIII
Dorino Mario Agliardi	Board Member	Member of the Board of Statutory Auditors of CONFCOOPERATIVE Bergamo Auditor of CSA S.r.L. Member of the Board of Statutory Auditors of Fondazione Scuola d'Arte Andrea Fantoni Bergamo
Antonella Bardoni.....	Board Member	Director of CONFIAB
Letizia Bellini Cavalletti	Board Member	Director of SIIT HFS LIQUID
Marina Brogi.....	Board Member	Member of the Supervisory Board of A2A S.p.A. Member of the Board of Directors of Banco di Desio e Della Brianza S.p.A. Member of the Board of Directors of Impregilo S.p.A. Member of the Board of Directors of Prelios S.p.A. Chairman of the Supervisory Board of CAPE NATIXIS SGR S.p.A. (in liquidation) Chairman of the Supervisory Board of Credito Fiorentino (in liquidation)
Pierpaolo Camadini	Board Member	Chairman of the Board of Directors of Tipografia Camuna S.p.A. Board Member of Editoriale Bresciana S.p.A. Board Member of Finanziaria di Valle Camonica S.p.A.

Name	Position	Principal activities performed outside the UBI Banca Group
Luca Vittorio Cividini.....	Board Member	<p>Board Member of Vincenzo Foppa Società Cooperativa Sociale – ONLUS</p> <p>Chairman of the Board of Directors of Editoriale Teletutto Bresciasette S.r.L.</p> <p>Chairman of FONDAZIONE CAMUNITAS</p> <p>Board Member of Fondazione “Annunciata Cocchetti”</p> <p>Board Member of FONDAZIONE “BRIXIA FIDELIS”</p> <p>Board Member of FONDAZIONE BANCA SAN PAOLO DI BRESCIA</p> <p>Board Member of FONDAZIONE CENTRO PASTORALE PAOLO VI</p> <p>Board Member of FONDAZIONE TASSARA</p> <p>Chairman of the Board of Directors of Fondazione Bresciana per l’educazione Monsignor Giuseppe Cavalleri</p> <p>Chairman of the Board of Directors of O.P.Q. Organizzazione Pubblicità Quotidiani S.r.L.</p> <p>President of the daily newspaper section of FIEG Federazione Italiana Editori Giornali</p> <p>Board Member of Fondazione Comunità Bresciana ONLUS</p> <p>Board Member of Fondazione Opera Caritas San Martino</p> <p>Board Member of Fondazione Museo dell’Industria e del Lavoro Eugenio Battisti</p> <p>Board Member of Fondazione Istituto Tecnico Superiore per le Nuove Tecnologie</p> <p>Member of the Scientific Committee Liceo Internazionale per l’Infanzia Guido Carli</p> <p>Chairman of the Board of Directors of GEFI S.p.A.Board</p> <p>Member of Agricola Guardara S.r.L.</p> <p>Board Member of Casalpusterlengo Interporto Merci Internazionale S.r.L.</p> <p>Sole Board Member Cividini Ingegneria e Costruzioni S.r.L.</p> <p>Sole Board Member CO.RO. Immobiliare S.r.L.</p> <p>Sole Board Member CUBBA S.r.L.</p> <p>Chairman of the Board of Directors F.C.F. S.r.L.</p> <p>Deputy Chairman G.F.C. S.p.A.</p> <p>Board Member Impresa Edile Luigi Cividini - S.p.A.</p> <p>Chairman of the Board of Directors Industria Alimentare Rondanini S.p.A.</p> <p>Board Member Ippocampo S.r.L.</p>

Name	Position	Principal activities performed outside the UBI Banca Group
		Board Member Malpaga S.p.A. Board Member Maxicubo Self Storage S.r.L. Deputy Chairman of Progetto Uno S.r.L. Sole Board Member Rondanini S.r.L. Sole Board Member Societa' Agricola Cividini S.r.L. Deputy Chairman of Solvestia 1 S.r.L.
Alessandra Del Boca.....	Board Member	
Ester Faia.....	Board Member	Board Member Buzzi Unicem S.p.A.
Marco Giacinto Gallarati	Board Member	Board Member C.R.S. Holding S.p.A. Sole Board Member E.V.A. Efficienza Valore Analisi S.p.A. Board Member C.R.S. Impianti S.r.L. Board Member C.R.S. Service S.r.L. Board Member C.R.S. Elettrica S.r.L. Sole Board Member CSH S.R.L. Board Member COIN Partecipazioni S.p.A. Board Member Ponte Verde S.r.L. Chairman of the Board of Directors of COIN Service Nord S.p.A. Chairman of the Board of Directors of COIN Service S.p.A. Board Member Rheingold S.r.L.
Carlo Garavaglia.....	Board Member	Board Member Italcementi Fabbriche Riunite Cemento S.p.A. - BERGAMO Auditor of Gebau di Tosolini Pietro & C. S.a.p.A. Chairman of the Board of Directors of EUNOMIA S.p.A. Centro Medico Visconti Di Modrone Chairman of the Board of Statutory Auditors of COMITALIA Compagnia Fiduciaria S.p.A. Board Member De Longhi S.p.A. Board Member DELCLIMA S.p.A. Board Member CORDIFIN S.p.A.
Gian Luigi Gola	Board Member	Auditor Preve Costruzioni S.p.A. Board Member Newspaper Milano S.r.L. Chairman of the Board of Statutory Auditors F2I Reti Italia S.r.L. Auditor S.I.G.I.T. - Societa' Italiana Gomma Industriale Torino S.p.A. Chairman of the Auditors' Committee of Arpa Piemonte Chairman of the Supervisory Board of IAL CISL Piemonte (in special administration) Auditor of CCIAA Di Biella Board

Name	Position	Principal activities performed outside the UBI Banca Group
Lorenzo Renato Guerini	Board Member	Member of ACTAR International – Gruppo Repossi Deputy Chairman of the Board of Directors of Italcementi Fabbriche Riunite Cemento S.p.A. - BERGAMO Chairman of the Board of Directors of 035 Investimenti S.p.A.
Alfredo Gusmini	Board Member and Secretary	
Federico Manzoni	Board Member	Auditor Fidelitas S.p.A. Fiduciaria Di Sicurezza Auditor Fidelitas Network S.r.L. Chairman of the Board of Directors of Fondazione Adriano Bernareggi Chairman of the Board of Statutory Auditors of MESGO S.p.A. Chairman of the Board of Statutory Auditors of Dedalo Esco S.p.A. Auditor Terme e Grandi Alberghi Sirmione S.p.A. Auditor Immobiliare Broseta - S.r.L. Chairman of the Board of Directors of Numerica S.r.l. Auditor of Broseta Due S.r.L. Auditor of Barabino & Partners S.p.A. Chairman of the Board of Directors of Mittel Investimenti Immobiliari S.r.L. Board Member O.P.Q. Organizzazione Pubblicità Quotidiani S.r.L. Auditor Barabino Immobiliare S.r.L. Chairman of the Board of Statutory Auditors of Chromavis S.p.A. Chairman of the Board of Directors of IDS & UNITELM S.r.L. Commissioner of Fondazione Cariplo Chairman of Fondazione Giordano dell'Amore Board Member Istituto Centrale Sostentamento Clero
Mario Mazzoleni.....	Board Member	Chairman of the Board of Directors Mazzoleni Industriale Commerciale S.p.A.
Enrico Minelli.....	Board Member	Board Member Editrice Morcelliana S.r.L.
Sergio Pivato.....	Board Member	Chairman of the Board of Statutory Auditors Freni Brembo S.p.A. Chairman of the Board of Statutory Auditors SMA S.p.A. Chairman of the Board of Statutory Auditors Vita Società Editoriale S.p.A. Auditor Auchan S.p.A.
Andrea Cesare Resti	Board Member	

Name	Position	Principal activities performed outside the UBI Banca Group
Maurizio Zucchi	Board Member	

The business address of the Supervisory Board is the Issuer's registered office at Piazza Vittorio Veneto 8, 24122 Bergamo.

The present Supervisory Board has been appointed for a term of office expiring at the shareholders' meeting convened to approve the annual financial statements of UBI Banca as at and for the year ending 31 December 2015.

The Supervisory Board also established from among its members the three committees provided for under the Articles of Association:

- the Appointments Committee, with the responsibility for selecting and proposing appointments to the Supervisory Board;
- the Remuneration Committee, with responsibility for proposing and consulting on remuneration in accordance with applicable law and the Articles of Association; and
- the Internal Audit Committee, with responsibility for proposing, consulting and enquiring on matters attributed to the Supervisory Board regarding internal controls, risk management and the ICT and accounting system.

The Supervisory Board has also established from amongst its members an Accounting Committee, which supports with proposal and consultation functions the Supervisory Board in relation to issues concerning the individual and consolidated Annual Reports and the interim reports.

The Supervisory Board also set up an internal Related Parties and Related Subjects Committee, made up of three members, who are required to perform the functions assigned to the same by (i) the "Regulations for the discipline of UBI Banca S.c.p.A. related-party transactions", in compliance with the provisions envisaged by CONSOB Regulation concerning related parties adopted by means of Resolution No. 17221/2010 and (ii) Bank of Italy provisions relating to activities bearing risks and conflicts of interest towards related subjects (*"attività di rischio e conflitti di interessi verso soggetti collegati"*).

Management Board

The Management Board is composed of a minimum of 7 and a maximum of 11 members elected with a three-year mandate from amongst registered shareholders with voting rights by the Supervisory Board, on the proposal of the Appointments Committee. The Supervisory Board also appoints the Chairman and the Deputy Chairman of the Management Board. The Management Board appoints the Chief Executive Officer from among its members, upon the proposal of the Supervisory Board, having consulted the Appointments Committee.

The members of the Management Board must be in possession of the qualities of integrity and professionalism and any other requirement prescribed by regulations currently in force. The majority of them must have at least a total of three years' experience in management and/or professional activities in financial and/or securities and/or banking and/or insurance companies in Italy or abroad and at least one of them must possess the requirements of independence stated in the consolidated law on finance. The Management Board,

which meets at least once a month, is responsible for the management of the company in observance of the general strategic policies and programmes approved by the Supervisory Board.

The main powers of the Management Board are as follows:

- the definition of the general programmes and strategic policies and the drawing up of the industrial and/or financial plans of UBI Banca and the UBI Banca Group, to be submitted for the approval of the Supervisory Board;
- the appointment and dismissal of the general management and the definition of its functions and responsibilities, and also the appointment of the senior management of the UBI Banca Group; and
- the preparation of the draft individual company financial statements and of the draft consolidated financial statements.

On 23 April 2013 the Supervisory Board, as elected by the Shareholders' Meeting of 20 April 2013, decided the number of members of the Management Board for the years 2013-2015, reducing it to 9 members from the previous 11.

In compliance with the provisions of the Appointments Committee, the members of Management Board will include senior managers of the UBI Banca Group and more specifically the General Manager and Senior Deputy General Manager of UBI Banca. Furthermore, in compliance with the provisions of Law No. 120 of 12th July 2011, a balance between genders is ensured for the period.

Accepting the proposal put forward by the Appointments Committee, the Supervisory Board then appointed the members and also the Chairman and Deputy Chairman of the Management Board and submitted a proposal to it that it appoint Victor Massiah as CEO. The Management Board, in a subsequent meeting, confirmed the appointment of Victor Massiah as CEO.

The Management Board is currently composed of:

Name	Position	Principal activities performed outside the UBI Banca Group
Franco Polotti.....	Chairman	F.B.G. di Polotti Franco e C. S.n.C. – Managing Partner Immobiliare Broseta S.r.L. – Board Member Trafilati Martin S.p.A. – Board Member Associazione Arte e Spiritualità Centro Studi Paolo VI sull'Arte Moderna e Contemporanea – Board Member Fondazione Banca San Paolo di Brescia – Board Member Mar.Bea. S.r.L – Board member – Deputy Chairman of the Board of Directors Fondazione Operare – Board Member Opera per l'Educazione Cristiana – Board Member Broseta Due S.r.L. – Board Member Fondazione Tassara – Chairman of the Board of Directors Eco Fortis S.r.L. – Board Member Ajanta Holding S.r.L. – Sole Director O.R.I. Martin S.p.A. – Chairman of the Board of Directors – Board Member

Name	Position	Principal activities performed outside the UBI Banca Group
		C.M. S.r.L. – Board Member
Giorgio Frigeri	Deputy Chairman	Istituto Diocesano per il Sostentamento del Clero di Bergamo – Chairman UBI Sicav – Chairman of the Board of Directors
Victor Massiah	CEO	
Silvia Fidanza.....	Board Member	Condor Trade S.r.L. – Special Attorney
Luciana Gattinoni.....	Board Member	Italcementi Fabbriche Riunite Cemento S.p.A. Bergamo – Auditor Officine fratelli Taiocchi S.p.A. – Auditor Angelo Canevisio – S.p.A.- Auditor Immobilegno S.p.A. – Alternate Auditor Domus Adiutrix S.p.A. – Auditor Proposte S.p.A. – Alternate Auditor Ganart S.r.L. – Auditor Anita S.r.L. – Alternate Auditor Trafilerie Assi S.p.A. – Auditor Metalmauri Trafilerie S.p.A – Auditor
Francesco Iorio.....	Board Member	
Italo Lucchini	Board Member	Italcementi Fabbriche Riunite Cemento S.p.A. Bergamo – Board Member Azienda Agricola Lodoletta S.r.L. – Chairman of the Board of Directors Fonderia di Torbole S.p.A. – Alternate Auditor Immobileffe S.p.A. – Chairman of the Board of Statutory Auditors Fondazione per la Storia Economica e Sociale di Bergamo – Istituto di Studi e Ricerche – Board Member – Steering Committee Member Fondazione Famiglia Legler – Board Member Fondazione Banca Popolare di Bergamo – Board Member Fondazione Bergamo nella Storia Organizzazione non Lucrativa di Utilità Sociale – Board Member Italimmobiliare S.p.A. – Deputy Chairman of the Board of Directors BMW Italia S.p.A. – Chairman of the Board of Statutory Auditor BMW Milano S.r.L. – Chairman of the Board of Statutory Auditors BMW Roma S.r.L. – Chairman of the Board of Statutory Auditors

Name	Position	Principal activities performed outside the UBI Banca Group
		San Colombano S.p.A. – Chairman of the Board of Statutory Auditors
		Fedrigoni S.p.A. – Chairman of the Board of Statutory Auditors
Flavio Pizzini	Board Member	Impresa Tecnoeditoriale Lombarda S.r.L. – Chairman of the Board of Statutory Auditors Novaradio A S.r.L – Board Member Terna S.p.A. – Alternate Auditor Fondazione Cariplo – Auditor Fondazione Housing Sociale – Auditor
Elvio Sonnino.....	Board Member	Centro Studi nazionale per il Controllo e la Gestione dei Rischi Aziendali – Chairman of the Steering Committee

The business address of the Management Board is the Issuer’s registered office at Piazza Vittorio Veneto 8, 24122 Bergamo.

The present Management Board has been appointed for a term of office expiring at the shareholders’ meeting convened to approve the annual financial statements of UBI Banca as at and for the year ending 31 December 2015.

General Management

Name	Position
Francesco Iorio	General Manager
Elvio Sonnino	Senior Deputy General Manager
Rossella Leidi	Deputy General Manager
Giovanni Lupinacci	Deputy General Manager
Ettore Medda	Deputy General Manager
Pierangelo Rigamonti	Deputy General Manager

Conflicts of Interest

There are no potential conflicts of interest between the duties of the members of the Supervisory Board and the Management Board to UBI Banca and their private interests or other duties.

Significant Legal Proceedings

The UBI Banca Group is subject to certain claims and is party to a number of legal proceedings relating to the normal course of its business. Although it is difficult to predict the outcome of such claims and proceedings with certainty, UBI Banca believes that liabilities related to such claims and proceedings are unlikely to have, in the aggregate, significant effects on the financial position or profitability of UBI Banca or the UBI Banca Group.

TAXATION

The statements herein regarding taxation summarise the main tax consequences of the purchase, the ownership, the redemption and the disposal of the Notes. They apply to a holder of Notes only if such holder purchases its Notes in this offering. It is a general summary that does not apply to certain categories of investors and does not purport to be a comprehensive description of all the tax considerations which may be relevant to a decision to purchase, own or dispose of the Notes. It does not discuss every aspect of taxation that may be relevant to a holder of Notes if such holder is subject to special circumstances or if such holder is subject to special treatment under applicable law.

This summary assumes that payments of interest and on redemption in respect of the Notes do not have a United Kingdom source for the purposes of United Kingdom taxation and also assumes that the Issuer is organised and that the Issuer's business will be conducted in the manner outlined in this Prospectus. Changes in the Issuer's tax residence, organisational structure or the manner in which it conducts its business may invalidate this summary.

This summary also assumes that each transaction with respect to Notes is at arm's length.

Where in this summary English terms and expressions are used to refer to Italian concepts, the meaning to be attributed to such terms and expressions shall be the meaning to be attributed to the equivalent Italian concepts under Italian tax law.

The statements herein regarding taxation are based on the laws in force in Italy and in the United Kingdom as at the date of this Prospectus and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis.

The laws and their interpretation by the tax authorities may change and such changes may also have retroactive effect. Accordingly, investors should consider this aspect before investing.

Prospective purchasers of the Notes are advised to consult their own tax advisers concerning the overall tax consequences under Italian tax law, under the tax laws of the country in which they are resident for tax purposes and of any other potentially relevant jurisdiction of acquiring, holding and disposing of the Notes and receiving payments of interest, principal and/or other amounts under the Notes, including in particular the effect of any state, regional or local tax laws.

1 Italian Taxation

Tax treatment of the Notes qualifying as bonds or similar securities

Notes issued by certain categories of issuer

Italian Legislative Decree No. 239 of 1 April 1996, as amended and supplemented ("Decree No. 239"), regulates the tax treatment of interest, premiums and other income (including the difference between the redemption amount and the issue price) (hereinafter collectively referred to as "Interest") from Notes issued, *inter alia*, by Italian resident banks. The provisions of Decree No. 239 only apply to Notes which qualify as *obbligazioni* or *titoli similari alle obbligazioni* pursuant to Article 44 of Presidential Decree No. 917 of 22 December 1986, as amended and supplemented ("Decree No. 917"). Pursuant to Article 44 of Decree No. 917, for securities to qualify as *titoli similari alle obbligazioni* (securities similar to bonds), they must (i) incorporate an unconditional obligation to pay at maturity an amount not less than that therein indicated and (ii) attribute to the holders no direct or indirect right to control or participate in the management of the Issuer.

The tax regime set forth by Decree No. 239 also applies to interest, premium and other income from regulatory capital financial instruments complying with EU and Italian regulatory principles, issued by, *inter alia*, Italian banks, other than shares and assimilated instruments.

Italian Resident Noteholders

Where an Italian resident Noteholder is: (i) an individual not engaged in a business activity to which the Notes are effectively connected (unless the same individual has opted for the application of the *Risparmio Gestito regime* – see under “Capital Gains” below), (ii) a non-commercial partnership, (iii) a non-commercial private or public institution, or (iv) an investor exempt from Italian corporate income taxation, Interest payments (accrued during the relevant holding period) relating to the Notes are subject to a tax, referred to as *imposta sostitutiva*, levied at the rate of 20 per cent. (either when the Interest is paid by the Issuer, or when payment thereof is obtained by the Noteholder on a sale of the relevant Notes). The *imposta sostitutiva* may not be recovered as a deduction from the income tax due.

In case the Notes are held by an individual or a non commercial private or public institution engaged in a business activity and are effectively connected with the same business activity, the *imposta sostitutiva* applies as a provisional tax and the relevant Interest will be included in their relevant income tax return. As a consequence, the Interest will be subject to the ordinary income tax and the *imposta sostitutiva* may be recovered as a deduction from the income tax due.

Pursuant to Decree No. 239, *imposta sostitutiva* is applied by banks, *società di intermediazione mobiliare* (“SIMs”), *società di gestione del risparmio* (“SGRs”), fiduciary companies, stock exchange agents and other entities identified by the relevant decrees of the Ministry of Finance (the “Intermediaries”).

An Intermediary must satisfy the following conditions: (i) it must be: (a) resident in Italy; or (b) a permanent establishment in Italy of an Intermediary resident outside Italy; or (c) an organisation or company non-resident in Italy, acting through a system of centralised administration of securities and directly connected with the Department of Revenue of the Ministry of Finance (which include Euroclear having appointed an Italian representative for the purposes of Decree No. 239; and (ii) it must intervene, in any way, in the collection of Interest or in the transfer of the Notes. For the purpose of the application of *imposta sostitutiva*, a transfer of Notes includes any assignment or other act, either with or without consideration, which results in a change of the ownership of the relevant Notes. In order to apply the *imposta sostitutiva*, an Intermediary opens an account (the “single account” or *conto unico*) to which it credits or debits (as the case may be) the *imposta sostitutiva* in proportion to Interest accrued.

Where the Notes are not deposited with an Intermediary, the *imposta sostitutiva* is applicable and withheld by any Italian bank or any Italian agent paying interest to a Noteholder. Where the Interest are paid by the Issuer directly to the Noteholders, the obligation described herein concerning the levying of the *imposta sostitutiva* must be executed directly by the Issuer.

The *imposta sostitutiva* regime described herein does not apply in cases where the Notes are held in a discretionary investment portfolio managed by an authorised intermediary pursuant to the so-called discretionary investment portfolio regime (“Risparmio Gestito” regime as described under the paragraph “Capital Gains”, below). In such a case, Interest will not be subject to *imposta sostitutiva* but will concur in determining the annual net accrued result of the portfolio, which is subject to an ad hoc substitutive tax of 20 per cent.

The *imposta sostitutiva* also does not apply to the following subjects to the extent that the Notes and the related Coupons are deposited in a timely manner, directly or indirectly, with an Intermediary:

(a) *Corporate investors*

Where an Italian resident Noteholder is a corporation or a similar commercial entity (including a permanent establishment in Italy of a foreign entity to which the Notes are effectively connected), Interest accrued on the Notes must be included in: (i) the relevant Noteholder's yearly taxable income subject to corporate income tax purposes ("IRES") at the ordinary rate of 27.5 per cent. and (ii) in certain circumstances, depending on the status of the Noteholder, also in its "net value of production" for the purposes of the regional tax on productive activities ("IRAP"), generally applying at the relevant rate of 3.9 per cent.. Banks and financial intermediaries are subject to IRAP at the rate of 4.65 per cent., while for insurance companies IRAP rate equals to 5.9 per cent.. Regional Authorities may increase or decrease the standard rate by up to one percentage point.

(b) *Funds*

As of 1 July 2011, the funds regulated by Article 9 of Law No. 77 of 23 March 1983, by Article 14 of Legislative Decree No. 84 of 25 January 1992 (SICAV) and by Article 11 of Law No. 344 of 14 August 1993 (the "Funds") are not subject to any income tax. A 20 per cent. substitute tax is levied on the proceeds distributed by Funds or any case derived by certain categories of unitholders upon redemption or disposal of the units;

(c) *Pension funds*

Where an Italian resident Noteholder is a pension fund (subject to the regime provided for by article 17 of the Legislative Decree No. 252 of 5 December 2005), Interest relating to the Notes and accrued during the holding period will not be subject to *imposta sostitutiva*, but must be included in the result of the relevant portfolio accrued at the end of the tax period, to be subject to a 11 per cent. substitute tax;

(d) *Real Estate Investment Funds*

Under the current regime provided by Law Decree No. 351 of 25 September 2001, converted into law, with amendments, by Law No. 410 of 23 November 2001, as amended from time to time, payments of Interest in respect of the Notes to Italian resident real estate investment funds established pursuant to Article 37 of Legislative Decree No. 58 of 24 February 1998 or Article 14-bis of Law No. 86 of 25 January 1994 (the "Real Estate Investment Funds") are not subject to the *imposta sostitutiva* (as clarified by the Italian Tax Authorities through Circular No. 47/E of 8 August 2003).

Non-Italian Resident Noteholders

An exemption from *imposta sostitutiva* is provided with respect to certain beneficial owners of the Notes resident outside of Italy. In particular, pursuant to Decree 239, the aforesaid exemption will apply to any beneficial owner of an Interest payment relating to the Notes who: (i) is resident, for tax purposes, in a country which recognises the Italian Tax Authorities' right to an adequate exchange of information as listed in ministerial decree 4 September 1996, as amended and supplemented from time to time (the "Current Decree"). Law No. 244 of 24 December 2007 ("Budget Law for 2008") provides that such ministerial Decree has to be replaced by a Ministerial Decree (the "Projected Decree") to be enacted according to the provision set forth by Article 168-bis of Decree No. 917. Until such the Projected Decree enters into force the Current Decree applies; or (ii) is an international body or entity incorporated in accordance with international agreements which have entered into force in Italy; or (iii) is an institutional investor incorporated in a country which recognises the Italian Tax Authorities right to an adequate exchange of information, even if it does not possess the status of taxpayer in its own country of incorporation; or (iv) is the Central Bank or an entity also authorised to manage the official reserves of a state.

The exemption procedure for Noteholders who are non-resident in Italy and are resident in qualifying countries identifies two categories of intermediaries:

- (a) an Italian or foreign bank or financial institution (the “First Level Bank”), acting as intermediary in the deposit of the Notes held, directly or indirectly, by the Noteholder with a Second Level Bank (as defined below); and
- (b) an Italian resident bank or SIM, or a permanent establishment in Italy of a non-resident bank or SIM, acting as depository or sub-depository of the Notes appointed to maintain direct relationships, via telematic link, with the Italian tax authorities (the “Second Level Bank”). Organisations and companies non-resident in Italy, acting through a system of centralised administration of securities and directly connected with the Department of Revenue of the Ministry of Finance (which includes Euroclear) are treated as Second Level Banks, provided that they appoint an Italian representative (an Italian resident bank or SIM, or a permanent establishment in Italy of a non-resident bank or SIM, or a central depository of financial instruments pursuant to Article 80 of Legislative Decree No. 58 of 24 February 1998) for the purposes of the application of Decree No. 239.

In the event that a non-Italian resident Noteholder deposits the Notes directly with a Second Level Bank, the latter shall be treated both as First Level Bank and Second Level Bank.

The exemption from *imposta sostitutiva* for Noteholders who are non-resident in Italy is conditional upon:

- (i) the deposit of the Notes, either directly or indirectly, with an institution which qualifies as a Second Level Bank; and
- (ii) the submission to the First Level Bank or the Second Level Bank, as the case may be, of a statement of the relevant Noteholder, to be provided only once, in which it declares that it is eligible to benefit from the exemption from the *imposta sostitutiva*. Such statement must comply with the requirements set forth by a Ministerial Decree dated 12 December 2001, is valid until withdrawn or revoked and does not need to be submitted where a certificate, declaration or other similar document for the same or equivalent purpose was previously submitted to the same depository. The above statement is not required for non-Italian resident investors that are international bodies or entities set up in accordance with international agreements entered into force in Italy or Central Banks or entities also authorised to manage the official reserves of a State.

The First Level Bank is obliged to send the above statement to the Second Level Bank within 15 days from receipt, together with any necessary affidavit in the event that other intermediaries intervene between the Noteholder and the First Level Bank.

As provided for by Ministerial Decree No. 632 dated 4 December 1996, the Second Level Bank files the data relating to the non-resident Noteholder together with the data relating to the First Level Bank and the transactions carried out, via telematic link, to the Italian Tax Authorities within the first transmission period after receipt of such data. Transmission periods are two- week periods per month during which the Second Level Bank transmits to the Italian tax authorities data relating to bond transactions carried out during the preceding month. The Italian Tax Authorities monitor and control such data and any discrepancies thereof.

In case of failure to comply with the above exemption procedure *imposta sostitutiva* will apply on proceeds payable to non-resident Noteholders (increased by 1.5 per cent. for each month or fraction of a month of delay after the month in which payment of the *imposta sostitutiva* should have been made in case of false or incomplete information) pursuant to the ordinary rules applicable for the payment of *imposta sostitutiva* by Italian resident investors.

For Noteholders who are non-resident in Italy, the Second Level Bank acts as the intermediary responsible for assessing the applicability of *imposta sostitutiva* and, consequently, for levying and paying it to the Italian Tax Authorities in accordance with the procedure described above.

The *imposta sostitutiva* will be applicable at the rate of 20 per cent. (or at the reduced rate provided for by the applicable double tax treaty, if any) to interest, premium and other income paid to Noteholders who are resident, for tax purposes, in countries which do not allow for a satisfactory exchange of information with Italy.

Tax treatment of Notes qualifying as atypical securities (*titoli atipici*)

Interest payments relating to atypical securities are subject to 20 per cent. withholding tax.

Atypical securities are securities that do not fall within the category of (a) shares (*azioni*) and securities similar to shares (*titoli similari alle azioni*) and of (b) bonds (*obbligazioni*) or securities similar to bonds (*titoli similari alle obbligazioni*).

Where the Noteholder is (i) a non-Italian resident person, (ii) an Italian resident individual not holding the Notes for the purpose of carrying out a business activity, (iii) an Italian resident non-commercial partnership, (iv) an Italian resident non-commercial private or public institution, (v) a Fund, (vi) an Italian Real Estate Investment Fund, (vii) a Pension Fund, or (viii) an Italian resident investor exempt from Italian corporate income taxation, such withholding tax is a final withholding tax.

Where the Noteholder is (a) an Italian resident individual carrying out a business activity to which the Notes are effectively connected, or (b) an Italian resident corporation or a similar commercial entity (including a permanent establishment in Italy of a foreign entity to which the Notes are effectively connected), such withholding tax is an advance withholding tax.

In case of a non-Italian resident Noteholder without a permanent establishment in Italy to which the Notes are effectively connected, the above mentioned withholding tax rate maybe reduced (generally to 10 per cent.) or eliminated under certain applicable tax treaties entered into by Italy, subject to timely filing of the required documentation.

Capital Gains

Italian resident Noteholders

In general, a 20 per cent. capital gains tax (“CGT”) is applicable to capital gains realised on any sale or transfer of the Notes or on redemption thereof by Italian resident individuals (who are not engaged in a business activity to which the Notes are effectively connected), regardless of whether the same Notes are held outside of Italy.

For the purposes of determining the taxable capital gain (*redditi diversi*), any Interest on the Notes accrued and unpaid up to the time of the purchase and the sale of the Notes must be deducted from the purchase price and the sale price, respectively.

In order to pay the taxes on the aforementioned capital gains, taxpayers can opt for one of the three following regimes:

(a) *tax return regime (“Regime della Dichiarazione”)*

tax return regime is the default regime for taxation of capital gains realised by Italian resident individuals not engaged in entrepreneurial activity to which the notes are connected. The Noteholder will have to assess the overall capital gains realised in a certain fiscal year, net of any incurred capital losses, in his annual income tax return and pay the CGT so assessed together with the income tax due

for the same fiscal year. Losses exceeding gains can be carried forward in the following fiscal years up to the fourth following fiscal year. Since this regime constitutes the ordinary regime, the taxpayer must apply it to the extent that such taxpayer does not opt for any of the two other regimes;

(b) *non-discretionary investment portfolio regime (“Regime Del Risparmio Amministrato”)*

the Noteholder may elect to pay the CGT separately on capital gains realised on each sale, transfer or redemption of the Notes. Such separate taxation of capital gains is allowed subject to (i) the Notes being deposited with banks, SIMs or other authorised intermediaries and (ii) an express election for the *Regime Del Risparmio Amministrato* regime being made timely and in writing by the relevant Noteholder. The *Regime Del Risparmio Amministrato* lasts for the entire fiscal year and unless revoked prior to the end of such year will be deemed valid also for the subsequent year. The intermediary is responsible for accounting for the CGT in respect of capital gains realised on each sale, transfer or redemption of the Notes. The intermediary is required to pay the relevant amount to the Italian tax authorities by the 16th day of the second month following the month in which the CGT is applied, by deducting a corresponding amount from the proceeds to be credited to the Noteholder. Where a particular sale, transfer or redemption of the Notes results in a net loss, the intermediary is entitled to deduct such loss from gains subsequently realised on assets held by the Noteholder with the same intermediary and within the same deposit relationship, up to the fourth following fiscal year. The Noteholder is not required to declare the gains in its annual income tax return; and

(c) *discretionary investment portfolio regime (“Regime Del Risparmio Gestito”)*

if the Notes are part of a portfolio managed by an Italian asset management company, capital gains will not be subject to the CGT, but will contribute to determine the annual net accrued result of the portfolio. Said annual net accrued result, even if not realised, is subject to an ad hoc 20 per cent. substitute tax, which the asset management company is required to levy on behalf of the Noteholder. Any losses of the investment portfolio accrued at year end may be carried forward against net profits accrued in each of the following fiscal years, up to the fourth following fiscal year. Under such regime the Noteholder is not required to declare the gains in its annual income tax return.

The aforementioned regime does not apply to the following subjects:

(A) *Corporate investors (including banks and insurance companies)*

Capital gains realised by Italian resident corporate entities (including a permanent establishment in Italy of a foreign entity to which the Notes are effectively connected) on the disposal or redemption of the Notes will form part of their aggregate income subject to IRES. In certain cases, capital gains may also be included in the taxable net value of production of the aforementioned entities for IRAP purposes. The capital gains are calculated as the difference between the sale price and the relevant tax basis of the Notes. If certain conditions are satisfied, the capital gain may be taxed in equal instalments over up to five fiscal years for the purposes of IRES;

(B) *Funds*

Capital gains realised by the Funds on the Notes are not subject to withholding taxes or substitute taxes, but subsequent distributions in favour of unitholders or shareholders may be subject to a 20 per cent. substitute tax;

(C) *Pension Funds*

Capital gains realised by Pension Funds on the Notes contribute to determine their annual net accrued result, which is subject to an 11 per cent. substitute tax;

(D) *Italian Real Estate Investment Funds*

Capital gains, if any, realised upon disposal of the notes by Italian Real Estate Investment Funds are not subject to withholding taxes or substitute taxes.

Non-Italian Resident Noteholders

Subject to the provisions of the applicable tax treaty:

- (a) Capital gains realised by non-resident Noteholders on the disposal of the Notes are not subject to tax in Italy, regardless of whether the Notes are held in Italy, subject to the condition that the Notes are listed on a regulated market (e.g. London Stock Exchange);
- (b) Capital gains realised by non-Italian resident Noteholders from the sale or redemption of Notes issued by an Italian issuer and not traded on regulated markets are not subject to the *imposta sostitutiva*, provided that the actual beneficiary: (i) is resident in a country which allows for a satisfactory exchange of information with Italy; or (ii) is an international entity or body set up in accordance with international agreements which have entered into force in Italy; or (iii) is a Central Bank or an entity which manages, *inter alia*, the official reserves of a foreign State; or (iv) is an institutional investor which is resident in a country which allows for a satisfactory exchange of information with Italy, even if it does not possess the status of a taxpayer in its own country of residence.

If none of the conditions above are met, capital gains realised by non-Italian resident Noteholders from the sale or redemption of Notes issued by an Italian resident Issuer not traded on regulated markets are subject to the *imposta sostitutiva* at the current rate of 20 per cent.

In any event, non-Italian resident individuals or entities without a permanent establishment in Italy to which the Notes are connected, that may benefit from a double taxation treaty with Italy providing that capital gains realised upon the sale or redemption of Notes are to be taxed only in the country of tax residence of the recipient, will not be subject to *imposta sostitutiva* in Italy on any capital gains realised upon the sale or redemption of Notes.

Transfer tax and stamp duty

Article 37 of Law Decree No. 248 of 31 December 2007, converted into Law No. 31 of 28 February 2008, abolished the Italian transfer tax (*tassa sui contratti di borsa*) provided for by Royal Decree No. 3278 of 30 December 1923, as amended and supplemented.

Following the repeal of the Italian transfer tax, as from 31 December 2007 contracts relating to the transfer of securities are subject to registration tax as follows: (i) public deeds and notarised deeds (*atti pubblici e scritture private autenticate*) executed in Italy should be subject to a lump sum €168 registration tax; (ii) private deeds (*scritture private non autenticate*) should be subject to a lump sum €168 registration tax only in the case of use or voluntary registration.

Pursuant to Law Decree 6 December 2011, No. 201 a stamp duty (*bollo*) is due at the rate of 0.15 per cent. as of fiscal year 2013 computed on the market value of the Notes, if deposited c/o an Italian resident financial intermediary or c/o an Italian permanent establishment of a foreign financial intermediary, on statements produced by those intermediaries. Statements are deemed to be sent to the customer at least once a year, even for instruments for which it is not mandatory. Should the market value be absent the tax base would correspond to the nominal or redemption value of the Notes. The stamp duty can be no lower than €34.20 and, as of 2013, it cannot exceed €4,500, for Taxpayers different from individuals.

If the Notes are held abroad (*i.e.* c/o foreign financial intermediary or c/o a foreign permanent establishment of an Italian financial intermediary) by Italian resident individuals, a property tax is due at the rate of 0.15 per

cent. as of fiscal year 2013, computed on the market value of the Notes. Should the market value be absent the tax base would correspond to the nominal or redemption value of the Notes.

Inheritance and Gift Tax

According to Law No. 383 of 18 October 2001 (“Law No. 383/2001”), Italian inheritance and gift tax, previously generally payable on transfer of securities by gift or death, was abolished as of 25 October 2001.

Pursuant to Law Decree No. 262 dated 3 October 2006, converted, with amendments, by Law No. 286 of 24 November 2006, as subsequently amended, inheritance and gift taxes have been re-introduced in the Italian tax system. Such taxes will apply on the overall net value of the relevant assets, at the following rates, depending on the relationship between the testate (or donor) and the beneficiary (or donee): (a) 4 per cent. if the beneficiary (or donee) is the spouse or a direct ascendant or descendant (such rate only applies on the net asset value exceeding, for each person, Euro 1 million); (b) 6 per cent. if the beneficiary (or donee) is a brother or sister (such rate only applies on the net asset value exceeding, for each person, Euro 100,000); (c) 6 per cent. if the beneficiary (or donee) is another relative within the fourth degree or a direct relative-in-laws as well an indirect relative-in-law within the third degree; and (d) 8 per cent. if the beneficiary is a person, other those mentioned other (a), (b) and (c), above.

If the beneficiary (or donee) is a person with a serious disability recognised by law, inheritance and gift tax will apply on the value of his/her quota exceeding Euro 1.5 million.

Moreover, an anti-avoidance rule is provided for by Law No. 383/2001 for any gift of assets (such as the Notes) which, if sold for consideration, would give rise to capital gains subject to CGT. In particular, if the donee sells the Notes for consideration within five years from the receipt thereof as a gift, the donee is required to pay the relevant CGT on capital gains as if the gift had not been made.

Tax Monitoring

Pursuant to Law Decree No. 167 of 28 June 1990, individuals, non-profit entities and certain partnerships (in particular, *società semplici* or similar partnerships in accordance with Article 5 of Decree No. 917) resident in Italy under certain conditions are required to report in their yearly income tax declaration, for tax monitoring purposes:

- (a) the amount of securities (including the Notes) held abroad at the end of each tax year, if exceeding €10,000 in the aggregate; and
- (b) the amount of any transfers from abroad, sent abroad and occurring abroad, related to such securities, that occurred during each tax year, if exceeding €10,000 in the aggregate, even if at the end of the tax year the securities are no longer held by such investors.

The above persons are, however, not required to comply with the above reporting requirements in respect of securities deposited for management with qualified Italian financial intermediaries.

2 United Kingdom Taxation

On the basis that interest on the Notes is not expected to have a United Kingdom source, no redemption or interest payments made by the Issuer to holders of the Notes are required to be made under deduction or withholding for or on account of United Kingdom taxation.

Information Reporting

HM Revenue & Customs has powers to obtain information relating to securities in certain circumstances. This may include details of the beneficial owners of the Notes (or the persons for whom the Notes are held), details of the persons to whom payments derived from the Notes are or may be paid and information and documents in connection with transactions relating to the Notes. Information may be required to be provided by, amongst others, the holders of the Notes, persons by (or via) whom payments derived from the Notes are made or who receive (or would be entitled to receive) such payments, persons who effect or are a party to transactions relating to the Notes on behalf of others certain registrars or administrators. In certain circumstances, the information obtained by HM Revenue & Customs may be exchanged with tax authorities in other countries.

3 European Directive on the Taxation of Savings Income

Under EC Council Directive 2003/48/EC on the taxation of savings income (the “Directive”), each EU Member State is required to provide to the tax authorities of other EU Member States details of payments of interest or other similar income paid by a person within its jurisdiction to (or for the benefit of), or collected by such a person for, an individual resident or certain other persons established in that other EU Member State. However, for a transitional period, Austria and Luxembourg may instead apply a withholding system in relation to such payments, unless during such period they elect otherwise (subject to a procedure whereby, on meeting certain conditions, the beneficial owner of the interest or other income may request that no tax be withheld). The Luxembourg government announced its intention to abolish the withholding system with effect from 1 January 2015, in favour of automatic information exchange under the Directive.

A number of non-EU countries, including Switzerland, and certain dependent or associated territories of certain EU Member States, have agreed to adopt similar measures to the Directive (either provision of information or transitional withholding; a withholding system in the case of Switzerland) in relation to payments made by a person within their jurisdiction to, or collected by such a person for, an individual resident or certain other persons established in an EU Member State.

The European Commission has proposed certain amendments to the Directive which may, if implemented, amend or broaden the scope of the requirements described above.

The Directive has been implemented in Italy by Legislative Decree No. 84 of 18 April 2005. Pursuant to said decree Italian paying agents (e.g., banks, SIMs, SGRs, financial companies and fiduciary companies resident in Italy for tax purposes, permanent establishments in Italy of non-resident persons as well as any other person resident in Italy for tax purposes paying interest for professional or commercial reasons) shall report to the Italian tax authorities details of interest payments made from 1 July 2005 to individuals which qualify as beneficial owners thereof and are resident for tax purposes in another EU Member State. Such information will be transmitted by the Italian tax authorities to the competent authorities of the State of residence of the beneficial owner of the interest payment by 30 June of the fiscal year following the fiscal year in which said interest payment is made.

Noteholders who are individuals and receive Interest on the Notes should note that additional amounts which, at present, may become due as described in Condition 7 (“Taxation”) above would not be due in respect of withholding tax imposed under or pursuant to the Directive, or any law implementing or complying with, or introduced in order to conform to, the Directive.

Prospective investors resident in a Member State of the European Union should consult their own legal or tax advisers regarding the consequences of the Directive in their particular circumstances.

4 FATCA withholding

Pursuant to the foreign account tax compliance provisions of the Hiring Incentives to Restore Employment Act of 2010 (“FATCA”), non-U.S. financial institutions that enter into agreements with the IRS (“IRS Agreements”) or become subject to provisions of local law intended to implement an inter-governmental agreement (“IGA legislation”) entered into pursuant to FATCA, may be required to identify “financial accounts” held by U.S. persons or by entities with substantial U.S. ownership (if pursuant to an IRS Agreement), or by a Non-U.S. entity (if pursuant to an inter-governmental agreement) with one or more controlling persons that is a specified U.S. person, as well as accounts of other financial institutions that are not themselves participating in (or otherwise exempt from) the FATCA reporting regime. The United States and Italy have initiated discussions to implement an intergovernmental agreement. In order (a) to obtain an exemption from FATCA withholding on payments it receives and/or (b) to comply with any applicable laws in its jurisdiction, a financial institution that enters into an IRS Agreement or is subject to IGA legislation may be required to (i) report certain information on its U.S. account holders to the government of the United States or another relevant jurisdiction and (ii) withhold 30 per cent. from all, or a portion of, certain payments made to persons that fail to provide the financial institution information and forms or other documentation that may be necessary for such financial institution to determine whether such person is compliant with FATCA or otherwise exempt from FATCA withholding.

Under FATCA, withholding is required with respect to payments to persons that are not compliant with FATCA or that do not provide the necessary information or documentation made on or after (i) 1 January 2014 in respect of certain U.S. source payments, (ii) 1 January 2017, in respect of payments of gross proceeds (including principal repayments) on certain assets that produce U.S. source interest or dividends and (iii) 1 January 2017 (at the earliest) in respect of “foreign passthru payments” and then in each case only on “obligations” that are treated as equity for U.S. federal income tax purposes or that are issued or materially modified on or after (a) 1 January 2014, and (b) if later, in the case of an obligation that pays only foreign passthru payments, the date that is six months after the date on which the final regulations applicable to “foreign passthru payments” are filed in the Federal Register.

Whilst the Notes are in global form and held within the ICSDs, it is expected that FATCA will not affect the amount of any payments made under, or in respect of, the Notes by the Issuer, any Paying Agent and the Common Depository or Common Safekeeper, given that each of the entities in the payment chain beginning with the Issuer and ending with the ICSDs is a major financial institution whose business is dependent on compliance with FATCA and that any alternative approach introduced under an inter-governmental agreement will be unlikely to affect the Notes. The Agency Agreement expressly contemplates the possibility that the Notes may be exchanged for Definitive Notes and therefore that they may be taken out of the ICSDs. If this were to happen, then a non-FATCA compliant holder could be subject to withholding. However, Definitive Notes will only be printed in remote circumstances.

5 The proposed European financial transactions tax (“FTT”)

The European Commission has published a proposal for a Directive for a common FTT in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the participating Member States).

The proposed FTT has very broad scope and could, if introduced in its current form, apply to certain dealings in the Notes (including secondary market transactions) in certain circumstances. Primary market transactions referred to in Article 5(c) of Regulation (EC) No 1287/2006 are exempt.

Under current proposals the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Notes where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

The FTT proposal remains subject to negotiation between the participating Member States and is the subject of legal challenge. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional EU Member States may decide to participate. Prospective holders of the Notes are advised to seek their own professional advice in relation to the FTT.

FORM OF FINAL TERMS

Final Terms dated [●]

Unione di Banche Italiane S.c.p.a.

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes]
under the Euro 15,000,000,000 Debt Issuance Programme

PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Prospectus dated 27 June 2013 [and the supplemental Prospectus dated [●] which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (and amendments thereto, including Directive 2010/73/EU) (the “Prospectus Directive”). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Prospectus [as so supplemented]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Prospectus. The Prospectus [and the supplemental Prospectus] [is] [are] available for viewing at the website of the London Stock Exchange <http://londonstockexchange.com/exchange/news/market-news/market-news-home.html> and during normal business hours copies may be obtained from Unione di Banche Italiane S.c.p.a, Piazza Vittorio Veneto, 8, 24122 Bergamo, Italy.

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the “Conditions”) contained in the Trust Deed dated [original date] and set forth in the Prospectus dated [original date] [and the supplemental Prospectus dated [●]] and incorporated by reference into the Prospectus dated [current date] and which are attached hereto. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive (Directive 2003/71/EC) (and amendments thereto, including Directive 2010/73/EU) (the “Prospectus Directive”) and must be read in conjunction with the Prospectus dated [current date] [and the supplemental Prospectus dated [●]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Prospectus dated [current date] [and the supplemental Prospectus dated [●]]. The Prospectuses [and the supplemental Prospectus] are available for viewing at the website of the London Stock Exchange <http://londonstockexchange.com/exchange/news/market-news/market-news-home.html> and during normal business hours copies may be obtained from Unione di Banche Italiane S.c.p.a, Piazza Vittorio Veneto, 8, 24122 Bergamo, Italy.]

1	Issuer:	Unione di Banche Italiane S.c.p.a.
2	[(i)] Series Number:	[●]
	[(ii)] Tranche Number:]	[●]
3	Specified Currency or Currencies:	[●]
4	Aggregate Nominal Amount of Notes admitted to trading:	[●]
	[(i)] Series:	[●]
	[(ii)] Tranche:]	[●]

- 5 Issue Price: [●] per cent. of the Aggregate Nominal Amount [plus accrued interest from [●]]
- 6 (i) Specified Denominations: [●]
(ii) Calculation Amount: [●]
- 7 [(i)] Issue Date: [●]
[(ii)] Interest Commencement Date: [●]
- 8 Maturity Date: [●]
- 9 Interest Basis: [[●] per cent. Fixed Rate]
[[LIBOR/EURIBOR] +/[●] per cent. Floating Rate]
[Inverse Floating Rate]
[Zero Coupon]
- 10 Redemption Basis: Subject to any purchase and cancellation or early redemption, the Notes will be redeemed on the Maturity Date at [●] per cent. of their nominal amount
- 11 Change of Interest Basis: [●] / Not Applicable
- 12 Put/Call Options: [Investor Put]
[Issuer Call]
- 13 [(i)] Status of the Notes: [Senior/Subordinated]
[(ii)] [Date [Board] approval for [●] [and [●], respectively] issuance of Notes obtained:

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

- 14 **Fixed Rate Note Provisions:** [Applicable/Not Applicable]
- (i) Rate(s) of Interest: [●] per cent. per annum [payable [annually/semi annually/quarterly/monthly] in arrear]
- (ii) Interest Payment Date(s): [●] in each year
- (iii) Fixed Coupon Amount(s): [●] per Calculation Amount
- (iv) Broken Amount(s): [●] per Calculation Amount payable on the Interest Payment Date falling [in/on] [●]
- (v) Day Count Fraction: [Actual/Actual / Actual/Actual (ISDA)]
[Actual/365 (Fixed)]
[Actual/365 (Sterling)]
[Actual/360]
[30/360/360/360/Bond Basis]
[30E/360/Eurobond Basis]
[30E/360 (ISDA)]
[Actual/Actual ICMA]
- (vi) Determination Dates: [●] in each year / [Not Applicable]
- 15 **Floating Rate Note Provisions:** [Applicable/Not Applicable]
- (i) Interest Period(s): [●]
- (ii) Specified Interest Payment [●]

Dates:

- (iii) Interest Period Date: [●]
- (iv) Business Day Convention: [Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention]
- (v) Business Centre(s): [●]
- (vi) Manner in which the Rate(s) of Interest is/are to be determined: [Screen Rate Determination/ISDA Determination]
- (vii) Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the [Calculation Agent]): [●]
- (viii) Screen Rate Determination:
 - Reference Rate: [LIBOR/EURIBOR]
 - Interest Determination Date(s): [●]
 - Relevant Screen Page: [●]
- (ix) ISDA Determination:
 - Floating Rate Option: [●]
 - Designated Maturity: [●]
 - Reset Date: [●]
- (x) Margin(s): [+/-][●] per cent. per annum
- (xi) Minimum Rate of Interest: [●] per cent. per annum
- (xii) Maximum Rate of Interest: [●] per cent. per annum
- (xiii) Day Count Fraction: [Actual/Actual / Actual/Actual (ISDA)]
[Actual/365 (Fixed)]
[Actual/365 (Sterling)]
[Actual/360]
[30/360/360/360/Bond Basis]
[30E/360/Eurobond Basis]
[30E/360 (ISDA)]
[Actual/Actual ICMA]

16 **Inverse Floating Rate Note Provisions:** [Applicable/Not Applicable]

- (i) Interest Period(s): [●]
- (ii) Specified Interest Payment Dates: [●]
- (iii) Interest Period Date: [●]
- (iv) Business Day Convention: [Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention]

- (v) Business Centre(s): [●]
 - (vi) Manner in which the Rate(s) of Interest is/are to be determined: [Screen Rate Determination/ISDA Determination]
 - (vii) Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the [Calculation Agent]): [●]
 - (viii) Screen Rate Determination:
 - Reference Rate: [LIBOR/EURIBOR]
 - Interest Determination Date(s): [●]
 - Relevant Screen Page: [●]
 - (ix) ISDA Determination:
 - Floating Rate Option: [●]
 - Designated Maturity: [●]
 - Reset Date: [●]
 - (x) Fixed Rate [●] per cent.
 - (xi) Minimum Rate of Interest: [[●] per cent. per annum/Not Applicable]
 - (xii) Maximum Rate of Interest: [[●] per cent. per annum/Not Applicable]
 - (xiii) Day Count Fraction: [Actual/Actual / Actual/Actual (ISDA)]
 [Actual/365 (Fixed)]
 [Actual/365 (Sterling)]
 [Actual/360]
 [30/360/360/360/Bond Basis]
 [30E/360/Eurobond Basis]
 [30E/360 (ISDA)]
 [Actual/Actual ICMA]
- 17 **Zero Coupon Note Provisions:** [Applicable/Not Applicable]
- (i) Amortisation Yield: [●] per cent. per annum
 - (ii) Reference Price: [●]
 - (iii) Day Count Fraction in relation to Early Redemption Amount: [Actual/Actual / Actual/Actual (ISDA)]
 [Actual/365 (Fixed)]
 [Actual/365 (Sterling)]
 [Actual/360]
 [30/360/360/360/Bond Basis]
 [30E/360/Eurobond Basis]
 [30E/360 (ISDA)]
 [Actual/Actual ICMA]

PROVISIONS RELATING TO REDEMPTION

- 18 **Call Option:** [Applicable/Not Applicable]
 - (i) Optional Redemption Date(s): [●]

- (ii) Optional Redemption Amount of each Note: [●] per Calculation Amount
- (iii) If redeemable in part:
 - (a) Minimum Redemption Amount: [●] per Calculation Amount
 - (b) Maximum Redemption Amount: [●] per Calculation Amount
- (iv) Notice period: [●]
- 19 **Put Option:** [Applicable/Not Applicable]
 - (i) Optional Redemption Date(s): [●]
 - (ii) Optional Redemption Amount of each Note: [●] per Calculation Amount
 - (iii) Notice period: [●]
- 20 **Final Redemption Amount of each Note:** [●] per Calculation Amount
- 21 **Early Redemption Amount**
 Early Redemption Amount(s) per Calculation Amount payable on redemption for taxation reasons or on event of default or other early redemption: [●] per Calculation Amount

GENERAL PROVISIONS APPLICABLE TO THE NOTES

22 **Form of Notes:**

Bearer Notes:

[Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note]

[Temporary Global Note exchangeable for Definitive Notes]

[Permanent Global Note exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note]

Registered Notes:

[Global Certificate registered in the name of a nominee for [a common depository for Euroclear and Clearstream, Luxembourg/a common safekeeper for Euroclear and Clearstream, Luxembourg (that is, held under the NSS)]]

New Global Note: [Yes][No]

23 Financial Centre(s): [Not Applicable/[●]]

24 Talons for future Coupons to be attached to Definitive Notes: [Yes/No]

25 U.S. Selling Restrictions:

[Reg S Compliance Category 1; TEFRA C/TEFRA D/TEFRA not applicable]

THIRD PARTY INFORMATION

[[●] has been extracted from [●]. The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by [●], no facts have been omitted which would render the reproduced information inaccurate or misleading.]

Signed on behalf of the Issuer:

By:

Duly authorised

PART B – OTHER INFORMATION

1 LISTING

- (i) Admission to trading: [Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on the Regulated Market of the London Stock Exchange plc and admitted to the official list of the UK Listing Authority with effect from [●].] [Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on the Regulated Market of the London Stock Exchange plc and admitted to the official list of the UK Listing Authority with effect from [●].]
- (ii) Estimate of total expenses related to admission to trading: [●]

2 RATINGS

- Ratings: The Notes to be issued have been rated:
[S&P: [●]]
[Moody's: [●]]
[Fitch: [●]]

3 [INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE [ISSUE/OFFER]

So far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.]

4 [Fixed Rate Notes only – YIELD

- Indication of yield: [●]
The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.]

5 OPERATIONAL INFORMATION

- ISIN Code: [●]
Common Code: [●]
Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, *société anonyme* and the relevant identification number(s): [Not Applicable/[●]]
Delivery: Delivery [against/free of] payment
Names and addresses of additional Paying Agent(s) (if any): [●]

SUBSCRIPTION AND SALE

Subject to the terms and conditions contained in an Amended and Restated Programme Agreement dated 27 June 2013 (as amended, restated or supplemented from time to time) (the “Programme Agreement”) among the Issuer, the Permanent Dealers and the Arranger, the Notes will be offered on a continuous basis by the Issuer to the Permanent Dealers. However, the Issuer has reserved the right to sell Notes directly on its own behalf to Dealers that are not Permanent Dealers. The Notes may be resold at prevailing market prices, or at prices related thereto, at the time of such resale, as determined by the relevant Dealer. The Notes may also be sold by the Issuer through the Dealers, acting as agents of the Issuer. The Programme Agreement also provides for Notes to be issued in syndicated Tranches that are jointly and severally underwritten by two or more Dealers.

The Issuer will pay each relevant Dealer a commission as agreed between them in respect of Notes subscribed by it. The Issuer has agreed to reimburse the Arranger for certain of its expenses incurred in connection with the update of the Programme and the Dealers for certain of their activities in connection with the Programme. The commissions in respect of an issue of Notes on a syndicated basis will be stated in the relevant Final Terms.

The Issuer has agreed to indemnify the Dealers against certain liabilities in connection with the offer and sale of the Notes. The Programme Agreement entitles the Dealers to terminate any agreement that they make to subscribe Notes in certain circumstances prior to payment for such Notes being made to the Issuer.

Certain of the Dealers and their affiliates, including parent companies, have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform services for, the Issuer and its affiliates in the ordinary course of business.

In addition, in the ordinary course of their business activities, the Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or the Issuer’s affiliates. Certain of the Dealers or their affiliates that have a lending relationship with the Issuer routinely hedge their credit exposure to the Issuer consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Notes. Any such short positions could adversely affect future trading prices of the Notes. The Dealers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

United States

The Notes have not been and will not be registered under the Securities Act and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Each Dealer has represented and agreed that it has not offered or sold, and shall not offer or sell, any Notes constituting part of its allotment within the United States except as permitted by the Programme Agreement. The Notes are being offered and sold outside the United States in reliance on Regulation S. Terms used in this paragraph have the meanings given to them by Regulation S.

Notes in bearer form having a maturity of more than one year are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person,

except in certain transactions permitted by U.S. tax regulations. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code and regulations thereunder.

In addition, until 40 days after the commencement of the offering of any identifiable tranche of such Notes, an offer or sale of Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act.

This Prospectus has been prepared by the Issuer for use in connection with the offer and sale of the Notes outside the United States. The Issuer and the Dealers reserve the right to reject any offer to purchase the Notes, in whole or in part, for any reason. This Prospectus does not constitute an offer to any person in the United States. Distribution of this Prospectus within the United States is unauthorised and any disclosure without the prior written consent of the Issuer of any of its contents within the United States is prohibited.

United Kingdom

Each Dealer has represented, warranted and agreed that:

- (i) in relation to any Notes which have a maturity of less than one year, (a) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (b) it has not offered or sold and will not offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the FSMA by the Issuer;
- (ii) it has only communicated or caused to be communicated and will only communicate or cause to be communicated any invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of such Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and
- (iii) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the Notes in, from or otherwise involving the United Kingdom.

The Netherlands

Each Dealer has represented, warranted and agreed that Notes may not, directly or indirectly, be offered, sold, pledged, delivered or transferred in the Netherlands, on their issue date or at any time thereafter, and neither this Prospectus nor any other document in relation to any offering of such Notes (or any interest therein) may be distributed or circulated in the Netherlands, other than to qualified investors as defined in article 1:1 of the Dutch Financial Supervision Act, provided that these parties acquire the relevant Notes for their own account or that of another qualified investor.

Republic of Italy

The offering of the Notes has not been registered pursuant to Italian securities legislation and, accordingly, no Notes may be offered, sold or delivered, nor may copies of the Prospectus or of any other document relating to the Notes be distributed in the Republic of Italy, except:

- (i) to qualified investors (*investitori qualificati*), as defined pursuant to Article 100 of Legislative Decree No. 58 of 24 February 1998, as amended (the “Financial Services Act”) and Article 34-ter, first

paragraph, letter (b) of CONSOB Regulation No. 11971 of 14 May 1999, as amended from time to time (“Regulation No. 11971”); or

- (ii) in other circumstances which are exempted from the rules on public offerings pursuant to Article 100 of the Financial Services Act and Regulation No. 11971.

Any offer, sale or delivery of the Notes or distribution of copies of the Prospectus or any other document relating to the Notes in the Republic of Italy under (i) or (ii) above must be:

- (a) made by an investment firm, bank or financial intermediary permitted to conduct such activities in the Republic of Italy in accordance with the Financial Services Act, CONSOB Regulation No. 16190 of 29 October 2007 (as amended from time to time) and Legislative Decree No. 385 of 1 September, 1993, as amended (the “Banking Act”);
- (b) in compliance with Article 129 of the Banking Act, as amended, and the implementing guidelines of the Bank of Italy, as amended from time to time, pursuant to which the Bank of Italy may request information on the issue or the offer of securities (i) in the Republic of Italy or (ii) by Italian persons outside of the Republic of Italy; and
- (c) in compliance with any other applicable laws and regulations or requirement imposed by CONSOB or any other Italian authority.

Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended, the “Financial Instruments and Exchange Act”). Accordingly, each Dealer has represented, warranted and agreed that it has not, directly or indirectly, offered or sold and will not, directly or indirectly, offer or sell any Notes in Japan or, to or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organised under the laws of Japan) or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the Financial Instruments and Exchange Act and other relevant laws, regulations and ministerial guidelines of Japan.

Singapore

Each Dealer has acknowledged that this Prospectus has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented, warranted and agreed that it has not offered or sold any Notes or caused such Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell such Notes or cause such Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Prospectus or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of such Notes, whether directly or indirectly, to persons in Singapore other than (i) to an institutional investor under Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (the “SFA”), (ii) to a relevant person pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions, specified in Section 275 of the SFA or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA. Where the Notes are subscribed or purchased by a relevant person specified in Section 275 of the SFA which is:

- (a) a corporation (which is not an accredited investor as defined in Section 4A of the SFA) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an accredited investor,

securities (as defined in Section 239(1) of the SFA) of that corporation or the beneficiaries rights and interest (however described) in that trust shall not be transferred within 6 months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 except:

- (1) to an institutional investor or to a relevant person defined in Section 275(2) of the SFA, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law;
- (4) as specified in Section 276(7) of the SFA; or
- (5) as specified in Regulation 32 of the Securities and Futures (Offers of Investments) (Shares and Debentures) Regulations 2005 of Singapore.

General

Each Dealer has acknowledged no representation has been made by the Issuer or any other Dealer that any action has been taken in any jurisdiction by the Issuer or any Dealer that would permit a public offering of the Notes, or possession or distribution of this Prospectus or any other offering material, in any country or jurisdiction where action for that purpose is required. Each Dealer has agreed that it will, to the best of its knowledge and belief, comply with all applicable securities laws and regulations in each jurisdiction in which it purchases, offers, sells or delivers Notes or has in its possession or distributes this Prospectus or any other offering material, in all cases at its own expense.

GENERAL INFORMATION

- (1) The admission of the Notes to the Official List will be expressed as a percentage of their nominal amount (exclusive of accrued interest). It is expected that admission of the Notes to the Official List and admission of the Notes to trading on the Market will be granted on or around 2 July 2013, subject only to the issue of a temporary or permanent Global Note (or one or more Certificates) in respect of each Tranche. Prior to official listing and admission to trading, however, dealings will be permitted by the London Stock Exchange in accordance with its rules.
- (2) The amendment and restatement of the Programme was authorised by a resolution of the Management Board of UBI Banca passed on 13 May 2013.
- (3) There has been no significant change in the financial or trading position of the UBI Banca Group since 31 March 2013 and no material adverse change in the prospects of UBI Banca since 31 December 2012.
- (4) Neither UBI Banca nor any of its subsidiaries is or has been involved in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which UBI Banca is aware) during the 12 months preceding the date of this Prospectus which may have, or have had in the recent past, significant effects on the financial position or profitability of UBI Banca or the UBI Banca Group.
- (5) Each Bearer Note having a maturity of more than one year, and each Coupon and Talon will bear the following legend: “Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code.”
- (6) Notes have been accepted for clearance through the Euroclear and Clearstream, Luxembourg systems. The Common Code, the International Securities Identification Number (ISIN) and (where applicable) the identification number for any other relevant clearing system for each Series of Notes will be set out in the relevant Final Terms.
- (7) The address of Euroclear Bank is 1 Boulevard du Roi Albert II, B-1210 Brussels, Belgium and the address of Clearstream, Luxembourg is 42 Avenue JF Kennedy L-1855 Luxembourg. The address of any other applicable clearing system will be set out in the relevant Final Terms.
- (8) The issue price and the amount of the relevant Notes will be determined at the time of the offering of each Tranche based on then prevailing market conditions.
- (9) For so long as Notes may be issued pursuant to this Prospectus, the following documents will be available (in English translation where necessary) during usual business hours on any weekday (Saturdays and public holidays excepted), for inspection at the registered office of the Issuer and the specified office of the Paying Agent in London:
 - (i) the Trust Deed (which includes the forms of the Global Notes, the definitive Bearer Notes, the Certificates, the Coupons and the Talons);
 - (ii) the Agency Agreement;
 - (iii) the By-Laws (*Statuto*) of UBI Banca with certified English translation;
 - (iv) the audited consolidated financial statements of UBI Banca for the financial years ended 31 December 2011 and 31 December 2012;

- (v) the unaudited quarterly consolidated financial statements of UBI Banca for the three months ended 31 March 2013;
 - (vi) each Final Terms ; and
 - (vii) a copy of this Prospectus together with any supplement to this Prospectus or further Prospectus.
- (10) KPMG S.p.A. were the auditors of UBI Banca for the period 2007-2011 and are registered in the Special Register (*Albo Speciale*) maintained by CONSOB and set out in Article 161 of the Unified Text of the Rules for the Capital Markets (*Testo Unico delle Disposizioni in materia di mercati finanziari*) and in the Register of Accountancy Auditors (*Registro dei Revisori Contabili*), in compliance with the provisions of Legislative Decree 27 January 1992, No. 88. KPMG S.p.A. is also a member of ASSIREVI, the Italian association of auditing firms. The offices of KPMG S.p.A. are located at Via Vittor Pisani, 25, Milan, 20124, Italy. KPMG S.p.A. audited and rendered an unqualified audit report on the consolidated financial statements of UBI Banca as at and for the year ended 31 December 2011.

Deloitte & Touche S.p.A. are the auditors of UBI Banca for the period 2012 to 2020, pursuant to article 13, first paragraph and 17, first paragraph, of Legislative Decree No. 39 of 2010. Deloitte & Touche S.p.A., with registered office at Via Tortona n. 25, Milan, Italy, are registered on the Special Register (*Albo Speciale*) maintained by CONSOB as set out in Article 161 of Decree No. 50 and with the Register of Accountancy Auditors (*Registro dei Revisori Contabili*) as set out in Article 161 of Decree No. 58. Deloitte & Touche S.p.A audited and rendered an unqualified audit report on the consolidated financial statements of UBI Banca as at and for the year ended 31 December 2012. Deloitte & Touche S.p.A. is also a member of Assirevi, the Italian association of auditing firms.

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