UBI Banca: Consolidated results as at 31 December 2009

22 March 2010

UBI Banca
UNIONE DI BANCHE ITALIANE

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<u>Methodology</u>

A commitment fee was introduced from 1st July 2009, of an all encompassing nature, which, with a view to simplification, has replaced not only the maximum overdraft charge, but also a series of other commissions applied to credit lines and to authorised current account overdrafts. For the purposes of a uniform analysis, a version of the reclassified income statement has been prepared which excludes the maximum overdraft charge from net interest income (reclassifying it into net commissions) for all the periods prior to 30th September 2009. This presentation is based on this version of the schemes.

The "notes on the reclassified financial statements" contained in the periodic financial reports of the Group may be consulted for a fuller comprehension of the rules followed in preparing the reclassified financial statements.

Executive summary

✓**Net profit** to 270 mln € from 69 mln€ in 2009: **dividend of 0,30€ per share** will be proposed to the Shareholders' meeting

✓Further **capital strengthening not only year on year but even compared to September 2009 (**Core Tier 1 to 7,43% from 7,33% in Sept. 2009, Tier1 to 7,96% from 7,86% and Total Capital ratio to 11,91% from 11,76%) inclusive of dividend proposed and notwithstanding increase in lending volumes (+1,7%)

✓**Normalised net profit** to 173 mln€ from 425mln€ in 2008, mainly as a consequence of interest rates at historical lowest level and increased cost of credit due to deteriorated customers' economic conditions, partially offset by strong cost control action

✓**Cost of credit** level (88 bps) amongst the best in the system even considering the Group's rigorous credit management and valuation policy

✓**Stated Net operating income** to 1,4 bln€ from 1,5bln€ (-5,9%) registers overall a moderate contraction in a though context also thanks to:

✓gradual recovery of net commission income from 1Q09 lows

✓strong cost control (operating costs down 3,7% YoY and 6,1% at homogeneous perimeter*)

✓result from finance (3% of total income) up compared to 2008, notwithstanding the low risk profile and the high incidence of assets classified as AFS (with results booked at equity reserves)

*In 2009 : introduction of intragroup VAT, one-off costs re. branch optimisation and brand impairment

Contents

- FY09 results:

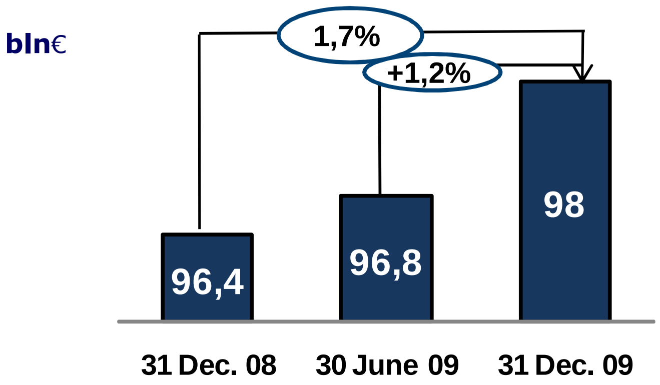
  - Assets and liabilities

  - Income statement

- Annexes:

  - Normalised Income statement
  - Income statement: full year and quarterly evolution
  - Income statement: Reclassified consolidated income statement net of the main non recurring items

Lending shows a 1,7% increase compared to December ’08 and a 1,5% increase compared to September ’09



Lending/total assets	79,0%	79,5%	80,1%

✓ At year end 2009 lending is back to pre-crisis level (Sept.’08) although more focussed on private retail customers

✓4Q09 shows a favourable evolution (+1,5%) sustained by demand from the Retail segment, specifically from private customers and leasing/factoring group companies

✓Market share* up to 6,14% from 5,96% as at Dec.’08.

Focus on traditional core corporate customer base:

✓Small Business + Core Corporates customers represent 82% of total exposure towards businesses

✓ At network banks’ level, 91,6% of Corporate Customers have a turnover lower than 150 mln€

In bln€		31 Dec 08	%	31 Dec 09	%	% Changes Dec09/Dec08
Retail		**43,5**	**45,1%**	**45,5**	**46,4%**	**4,5%**
of which:	Private customers	27,4	28,4%	30,0	30,6%	9,4%
	Small businesses	16,1	16,7%	15,5	15,8%	-3,7%
Corporate		**36,5**	**37,9%**	**35,3**	**36,0%**	**-3,3%**
of which:	Core corporates	18,8	19,5%	17,8	18,2%	-5,5%
	Large corporates	10,2	10,6%	10,5	10,7%	2,7%
	Centrobanca	7,5	7,8%	7,0	7,1%	-5,9%
Private		**0,7**	**0,7%**	**0,7**	**0,7%**	**3,3%**
Other companies**		**15,7**	**16,3%**	**16,6**	**16,9%**	**5,4%**
Total		**96,4**	**100,0%**	**98,0**	**100,0%**	**1,7%**

Low concentration of loans
(fractioned and diversified lending policy)

Concentration of Loans

% of total loans	31Dec08	31Dec09
Largest 10 customers	3,9%	4,1%
Largest 20 customers	6,2%	6,5%
Largest 50 customers	9,8%	10,3%

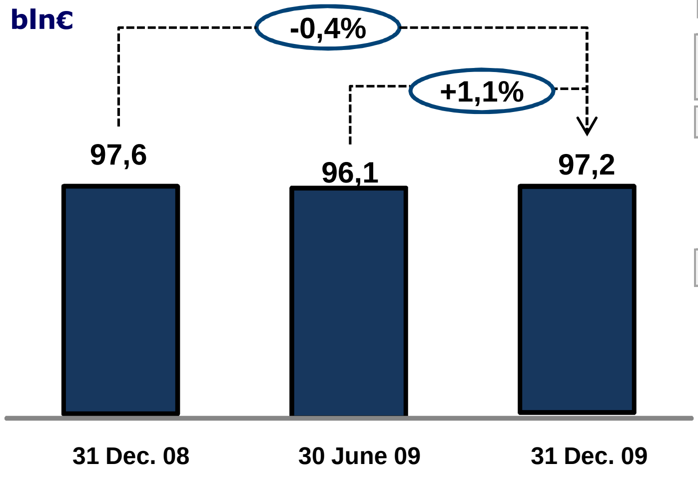
As at 31 December 2009, no “large exposure” according to Bank of Italy definition (over 10% of regulatory capital)

*Source: Supplement to Bank of Italy Statistical Bulletin

** Mainly UBI Factor, UBI Leasing, and UBI Banca International

UBI Banca

Strengthening of medium to long term sources through Covered Bonds issues



— Composition of direct funding —

bln€		31 Dec 08	%	31 Dec 09	%	Changes YoY	30 June 09
Due to customers		**54,2**	**55,5%**	**52,9**	**54,4%**	**-2,4%**	**53,6**
of which:	Current accounts and deposits	41,5	42,5%	46,1	47,4%	10,9%	44,2
	Repurchase agreements*	10,4	10,7%	5,1	5,3%	-50,7%	7,0
	other **	2,3	2,3%	1,7	1,7%	-26,0%	2,4
Securities in issue		**43,4**	**44,5%**	**44,4**	**45,6%**	**2,1%**	**42,5**
of which	Network banks	20,4	20,9%	19,6	20,2%	-4,1%	20,1
	Covered Bonds	-	-	2,0	2,0%	n.s.	-
	EMTN	12,3	12,6%	11,2	11,5%	-9,3%	11,7
	CD and ECP	1,3	1,3%	2,4	2,4%	82,5%	1,5
	Preferred shared	0,6	0,6%	0,5	0,5%	-17,7%	0,5
	other ***	8,9	9,1%	8,7	9,0%	-1,8%	8,7
Total		**97,6**	**100,0%**	**97,2**	**100,0%**	**-0,4%**	**96,1**
Interbank exposure		**0,9**		**2,0**			**2,9**

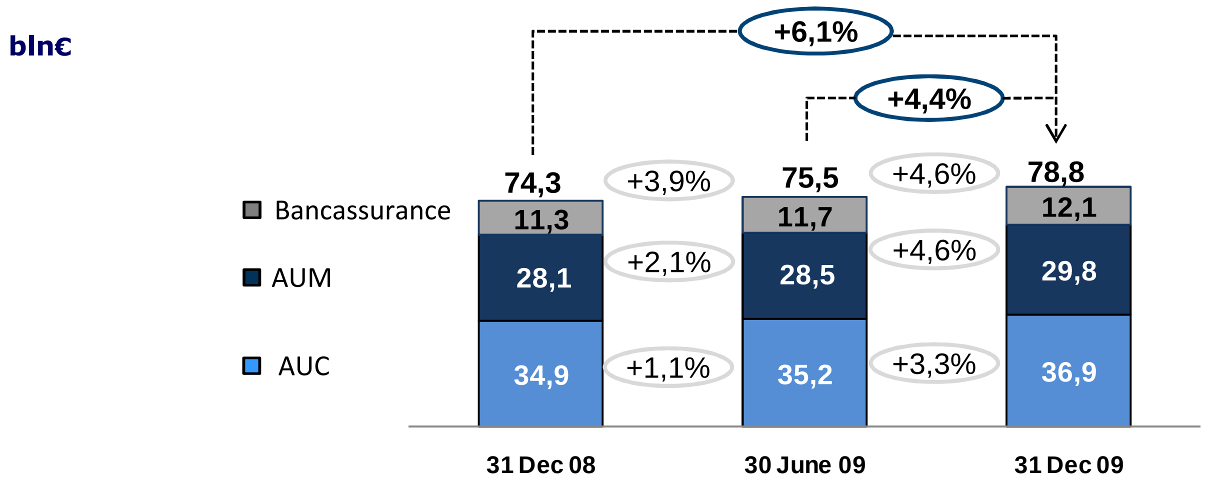
- ✓ Funding Sources: 16,5% institutional, 83,5% ordinary customers
- ✓ Slight shift towards institutional component YoY : +1 billion CD and ECP issued at Euribor –x and +2 billion covered bonds aimed at increasing medium to long term funding to **minimize maturities mismatching**
- ✓ Funding from ordinary customer base: current accounts and deposits (47,4% of total funding): +10,9% YoY partially absorbing lower repurchase agreements: -50,7% In terms of securities, 8,6 bln€ of bonds issued by network banks vs 8,7 bln€ expired (at nominal values) and 2,3 bln€ issued by UBI Banca, of wich 1,1 bln€ of LT2 bonds
- ✓ Interbank exposure: -2 bln€.

* including repurchase agreements with Cassa Compensazione e Garanzia

** Term deposits and Other payables

*** UBI Banca issues , Centrobanca issues and SPV

Indirect funding performance confirms signs of recovery



- ✓ Recovery in indirect funding confirmed within all components with a stronger performance in 2H09 recorded by AUM and insurance policies
- ✓ According to Assogestioni, with regard to Mutual funds, the Group ranks third in Italy by total net worth (21,2 bln€), with a market share of 4,87% , unchanged compared to December 2008
- ✓ Mutual funds composition: bonds+liquidity stable at 75% of total, equity funds have increased their incidence to 10,5% of total from 8,7% in 2008, absorbing switch from flexible and balanced funds.

Capital soundness confirmed with a Core Tier 1 at 7,43%. Dividend of 0,30€ per share allows to retain approx. 30% of consolidated net profit (and 50% of UBI Banca Scpa net profit)

Figures in thousands of euro	31 Dec 2009 Basel II standardised	31 Dec 2008 Basel II standardised
Tier 1 (before filters)	6.563.377	6.660.050
Preference shares	453.460	570.000
Tier 1 capital filters	-58.244	-180.445
Tier 1 (after filters)	**6.958.594**	**7.049.605**
Deductions from Tier 1	-141.717	-104.882
Tier 1 after filters and specific deductions	**6.816.877**	**6.944.723**
Supplementary capital after filters	**3.683.037**	**3.379.370**
Deductions from supplementary capital	-141.717	-104.882
Supplementary capital after filters and specific deductions	**3.541.320**	**3.274.488**
Deductions from Tier 1 + supplementary capital	-155.642	-258.399
Total supervisory capital	**10.202.556**	**9.960.812**
Credit risk	6.190.116	6.456.869
Market risk	143.085	205.842
Operational risk	520.959	528.635
Other prudential requirements	0	0
Total prudential requirements	**6.854.160**	**7.191.346**
Tier III subordinated liabilities (fully included)		
Nominal value	0	0
Computable value	0	0
Risk weighted assets	**85.677.000**	**89.891.825**
Core Tier I before deductions from Core capital	**7,59%**	**7,21%**
Core Tier I after deductions from Core capital	**7,43%**	**7,09%**
Tier I	**7,96%**	**7,73%**
Total capital ratio	**11,91%**	**11,08%**

Low leverage of balance sheet, in line with 2008*

Core Tier 1 Capital / Tangible Assets	**5,5%**
Tier 1 / Tangible Assets	**5,8%**
Tangible Equity / Total Assets	**6,3%**
Tangible Equity / Tangible Assets	**6,7%**

Public Exchange Offer: - 116 mln€

New issues net of expiries :+304 mln€

- (+) Increase in eligible mortgage loans thanks to further documentation updating
- (+) Extension of ECAI (External Credit Assessment Institution) - Lince to other group companies
- (+) Lower exposure to hedge funds
- (+) Lower guarantees and commitments in UBI and Network banks
- (-) Offsetting increase in lending volumes

* Tangible equity = Share Capital + Share premiums + Reserves + Minority interests + Net profit for the period , not distributed - Goodwill
Tangible assets = Total assets – goodwill

UBI Banca

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Economic results as at 31 December 2009

In mln€	FY2009	FY2008	% Changes FY09/FY08
Net interest income	2.401	2.810	(14,6%)
Net interest income without overdraft fee reclassification	*2.485*	*2.982*	*(-16,7%)*
Dividends and similar income	11	71	(85,1%)
Profit (loss) of equity investments valued using the equiy method	35	0	n.s.
Net commissions	1.215	1.360	(10,7%)
Net commissions without overdraft fee reclassification	*1.130*	*1.188*	*(4,9%)*
Result from finance*	127	(242)	n.s.
Net income from insurance operations (*UBI Assicurazioni-non life*)	31	10	221,0%
Other operating income /(expenses)	87	81	8,1%
Operating income	**3.906**	**4.090**	**(4,5%)**
Operating costs	**(2.514)**	**(2.611)**	**(3,7%)**
Net operating income	**1.392**	**1.478**	**(5,9%)**
Net impairment losses on loans	(865)	(566)	52,8%
Net impairment losses on other assets/liabilities	(49)	(511)	(90,4%)
Net provisions for liabilities and charges	(37)	(34)	7,1%
Profit (loss) from disposal of equity investments	100	85	18,0%
Profit on continuing operations before taxes	**541**	**452**	**19,60%**
Taxes on income for the period	(243)	(222)	9,9%
Integration costs net of taxes	(15)	(67)	(77,0%)
Net profit for the period	**270**	**69**	**291,4%**
Normalised Net profit for the period	**173**	**425**	**(59,2%)**

Following JV with Fortis BNP Paribas Assurance, in 2010 item will no more be present and the pro-quota profit will be booked in Profit from equity investments

Lower dividends on equity holdings (53 mln€) and new intragroup VAT(28mln€), accounting for 94% of the stated YoY change and 46% of the normalised YoY change

Cost of credit: 88bps, 83 bps net of Burani write-offs

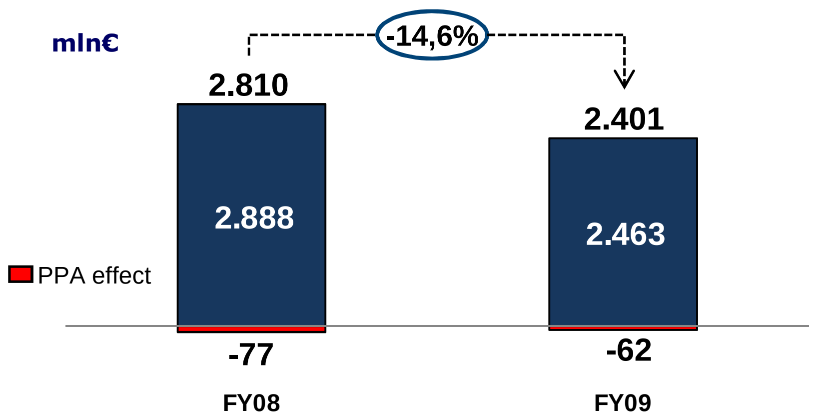
In 2008, impairment on Intesa, LSE, A2A stakes. In 2009 mainly impairment on Intesa stake booked in 1H09

High taxation due to local income tax (IRAP) : 2009 ~ 30% vs ~ 20% in 2008

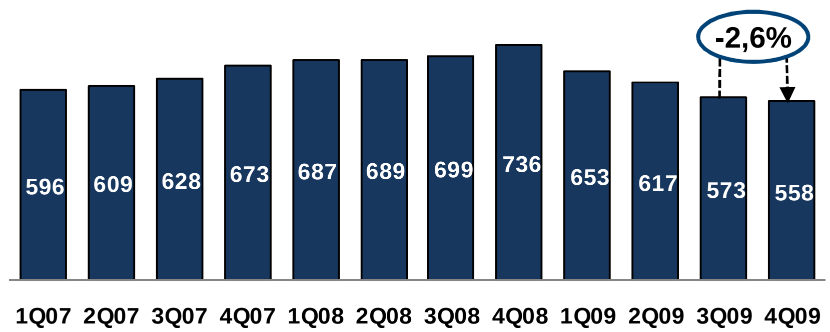
* Result from finance: net result from trading, hedging and disposal/repurchase activities and from financial assets/liabilities valued at fair value

Net interest income decreases by 14,6% yoy, mainly impacted by the reduction in reference rates

— Net Interest Income, net of Maximum Overdraft fee —



— Quarterly NII evolution, net of Maximum Overdraft fee —



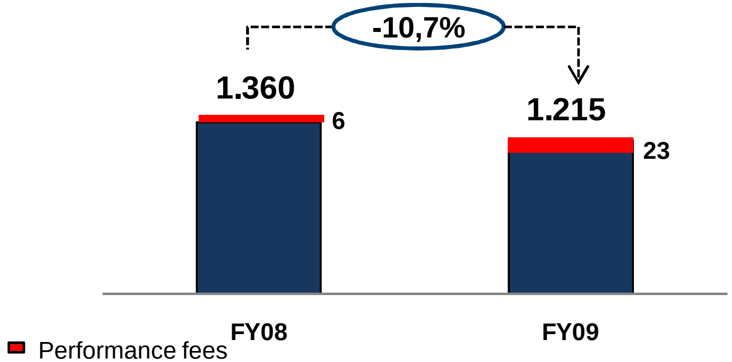
- ECB rate, 1M Euribor and UBI spread -

	1Q07	2Q07	3Q07	4Q07	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09	3Q09	4Q09	4Q09/4Q08 change	4Q09/3Q09 change
ECB rate	3,75	4,00	4,00	4,00	4,00	4,00	4,25	2,50	1,50	1,00	1,00	1,00	-150 bps	-
1M Euribor	3,75	4,01	4,33	4,45	4,30	4,48	4,60	4,03	1,75	0,96	0,54	0,45	-358 bps	-9 bps
UBI spread	-	-	-	-	3,31	3,31	3,28	3,31	2,93	2,79	2,55	2,43	-88 bps	-12 bps

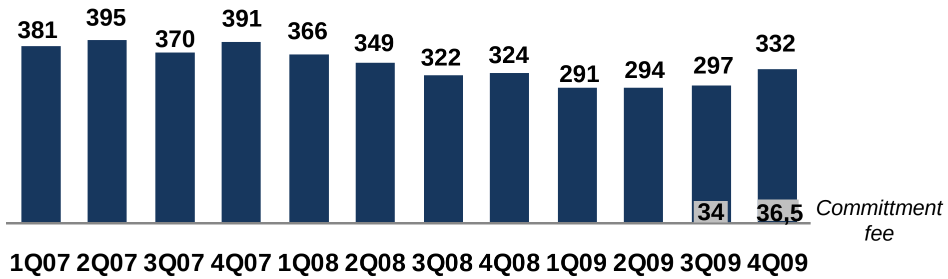
- ✓ Further Euribor compression in 4Q09 (quarterly average down by 9 bps)
- ✓ Spread: 4Q09 vs 3Q09 shows a mark down recovery (+13bps reflecting impact both of reduction of more costly repo component and delay in repricing of medium-long term funding) and a compression of mark up (24 bps mainly due to the delay in repricing of medium to long term lending). Customers spread -12bps
- ✓ Sensitivity to a +100 bps shift is of 115 mln€

Net Commissions down by 10,7% yoy, of which 1,6% attributable to structural change in commissions applied to lending

— Net commission income* —



— Net commission income* quarterly evolution —



	1Q07	2Q07	3Q07	4Q07	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09
Total Fees eliminated by application of the new commissional scheme	55	53	52	55	53	52	51	52	49	43
of which: Overdraft fee	*46*	*44*	*43*	*46*	*44*	*43*	*42*	*43*	*41*	*37*

Figures in thousands of euro	FY09	FY08
Guarantees granted	40.304	41.331
Management, trading and advisory services	574.487	613.343
Of which:		
Portfolio management	*255.892*	*292.945*
Placement of securities	*78.411*	*78.359*
Collection and payment services	92.136	112.933
Services for factoring transactions	26.799	21.828
Current account management	225.262	249.149
Other services (including Maximum Overdraft charge and Commitment fee)	255.700	321.521
Total	**1.214.688**	**1.360.105**

- ✓ YoY decrease driven by lower commission from securities business, new fee structure following abolition of Maximum overdraft fee (1,6% of total reduction) and contraction in traditional banking fees reflecting reduced economic activity
- ✓ As from 1Q09, Mgmt trading and advisory services fees start growing again from 1Q low: 4Q/3Q (net of performance fee) +15%, 3Q/2Q +8,5, 2Q/1Q +7,5
- ✓ Performance fees are up to 23 mln€ from 6 mln€ (14 funds out of 26 have overperformed their benchmark)
- ✓ Minimum impact from up front products fees: 67 mln€ in 2009 (5,5% of total commissions) vs 82 mln€ in 2008 (6% of total commissions)

* New scheme: including Overdraft Fee reclassification up to 2Q2009 and newly introduced commitment fee in 3Q2009 and 4Q2009

Result from finance*: positive contribution both in stated and normalised terms with limited contribution to total income (respectively 3,2% and 1,4% in normalised terms). UBI Banca's Securities portfolio: managed with a prudent approach

Composition of the portfolio as at 31 December 2009

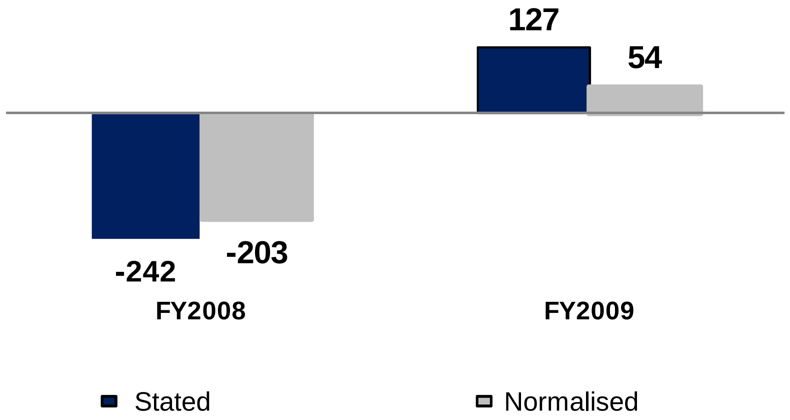
✓ By type of financial instrument:
- 57,9% of government bonds
- 28,7% of corporate bonds (mainly bank issues)
- 2,7% of hedge funds
- 3,2% of ABS**
- remaining: funds, shares and derivatives

✓ By financial profile:
- 71,4% floating rate
- 5,2% fixed rate
- 12,9% structured securities
- 5,9% of shares, funds, and convertible bonds
- Remaining: derivatives

✓ By currency:
- Over 98% of securities are in euro

✓ By geographical distribution:
- 91,3% are in securities of the euro area
- 6,1% in USA securities

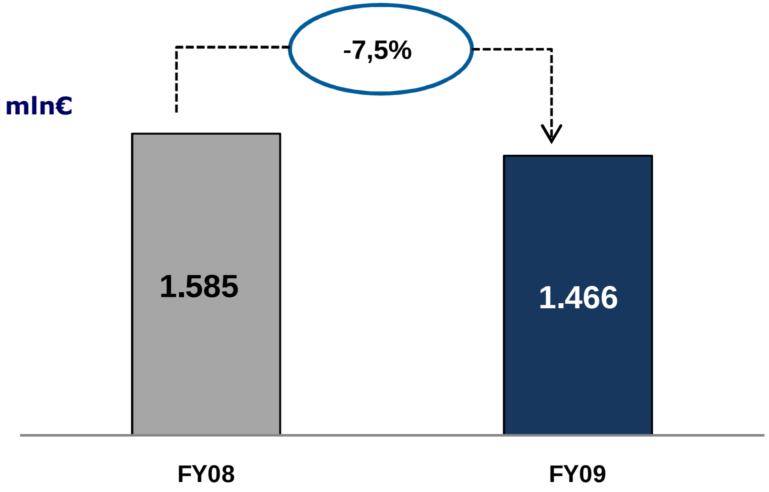
✓ By rating (bonds):
- 96,2% of the portfolio is "investment grade" with an average rating of A3 (mainly following change in rating criteria by rating agencies)

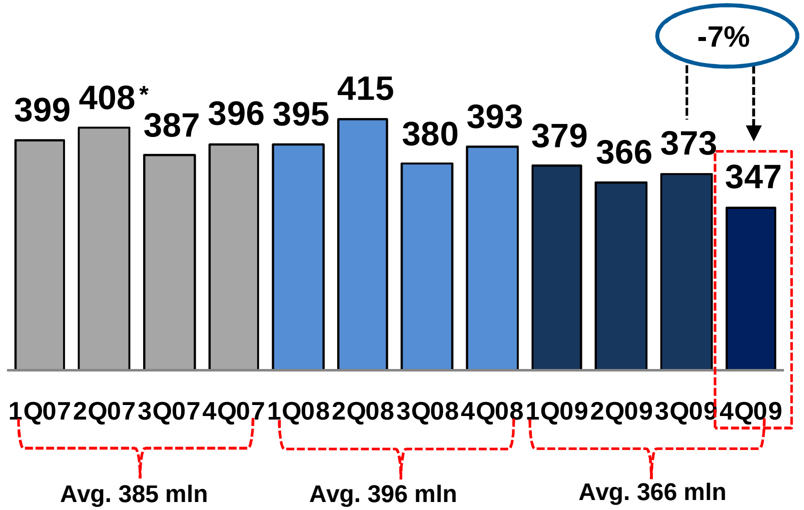


* Result from finance: net result from trading, hedging and disposal/repurchase activities and from financial assets/liabilities valued at fair value
**ABS securities amount to approx. 219mln€; they mainly refer to CBO Jersey (with European Government bonds as underliyng securities) for approx. 36mln€, to securitizations issued by INPS (Italian National Welfare Institute) for a consideration of 129 mln€ and to RMBS Cordusio (Originator Unicredit) for an amount of approx. 47 mln€

Total costs down by 3,7% yoy to 2,5 bln€ (-5% in normalised terms) On comparable perimeter (net of V.A.T., branch optimization costs and brand impairment only present starting from 2009), total costs down by 6,1%

1) significant decline in Personnel expenses: -7,5% yoy



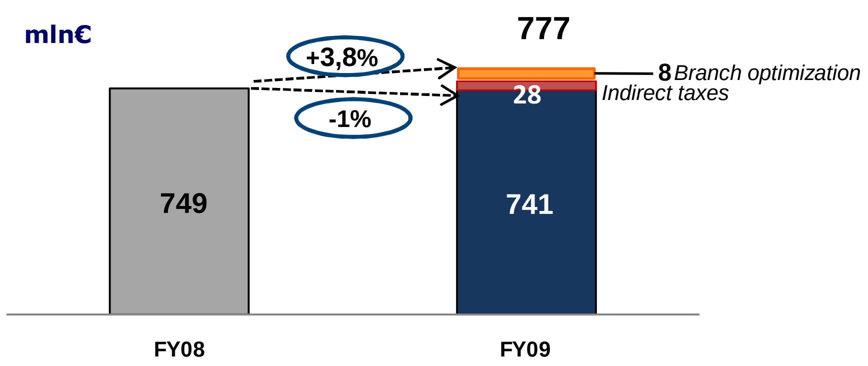


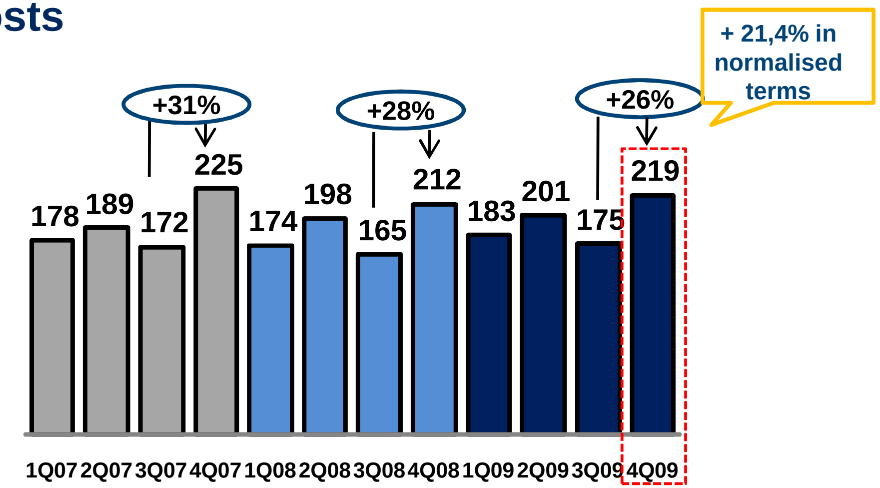
- ✓ Following integration activities, an average reduction of 210 resources in 2009. In 4Q09 vs 3Q09, -236 permanent staff, -133 temporary staff and -163 resources on leased contracts.
- ✓ Since creation of the UBI Banca Group (1st April 2007) total resources down by 1.424 units**.
- ✓ Reduction in costs: contraction both in fixed part of remuneration thanks to the exit of more senior personnel and in variable part of remuneration mainly due to economic context

* To allow like-for-like comparison 2Q07 excludes 49,4 mln€ positive one-off due to changes to the accounting rules for the staff severance provisions.
** From 21.709 to 20.285 resources, including the effects of integration, opening and closing of branches and extraordinary transactions

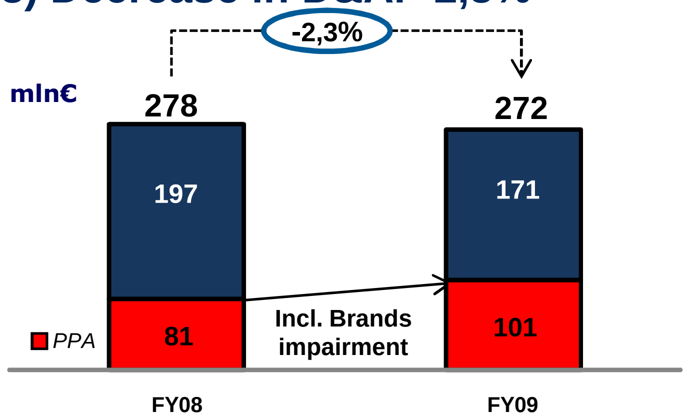
Total costs down by 3,7% yoy to 2,5 bln€

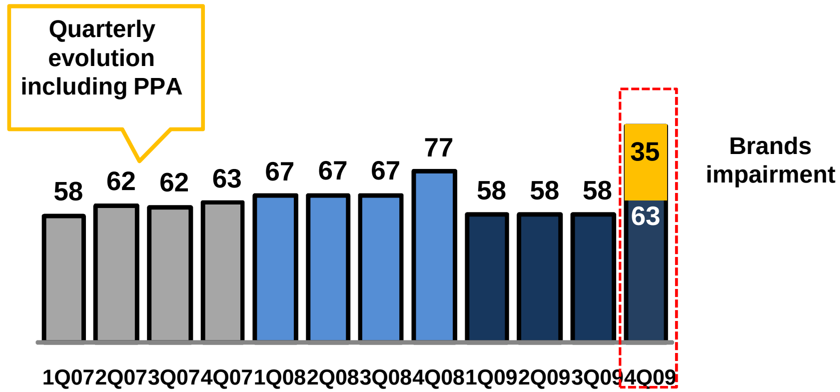
2) Change in administrative expenses: +3,8% in stated terms and -1% net of intragroup V.A.T. and branch optimization costs





3) Decrease in D&A: -2,3%

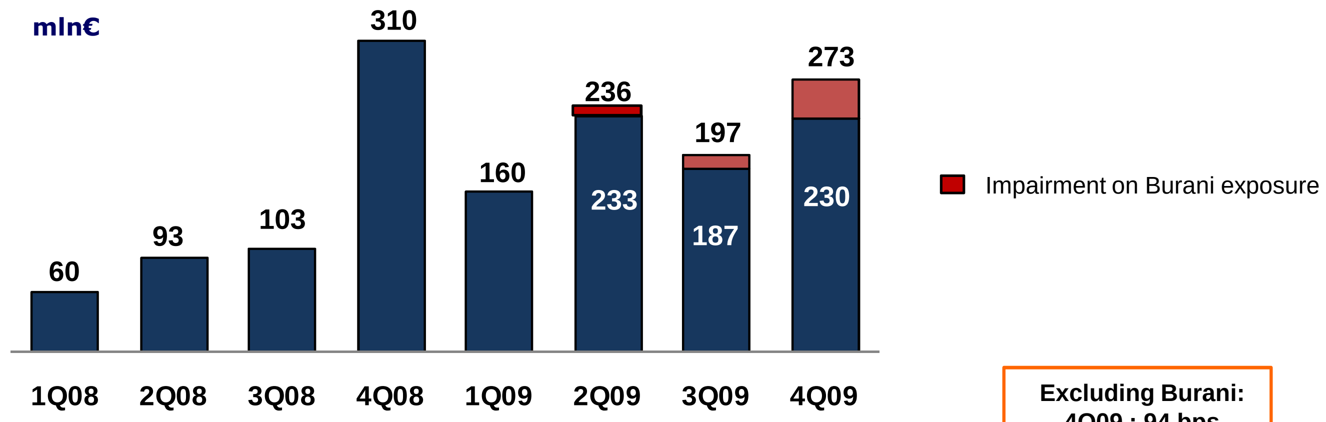




- ✓ In 2009: 35 mln€ impairment on network banks' brands (original book value 391,5 mln€) booked in 4Q09 as PPA allocated to intangible assets. From 2010, brand goodwill will be amortized over 19 years for a net impact of 11mln€ per year

Cost of credit at 88 bps, 83 bps excluding Burani write-offs, in line with progressive September and June results

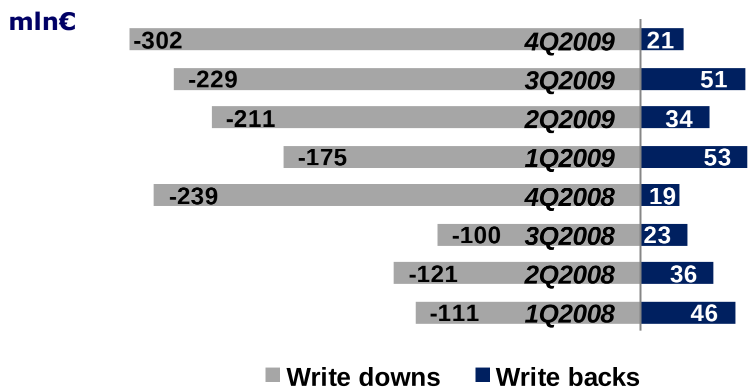
— Impairment losses on loans —



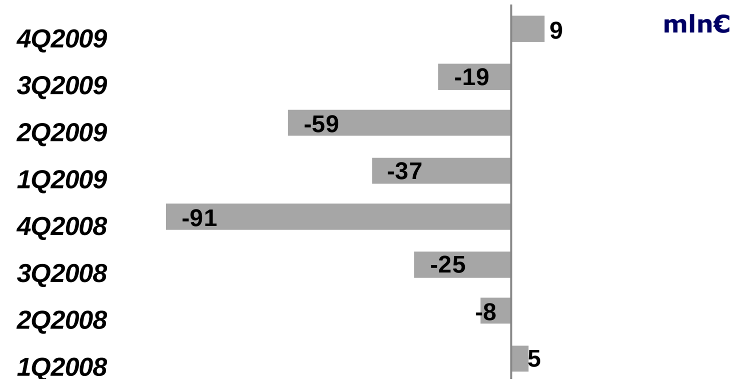
	1Q08	2Q08	3Q08	4Q08	1Q09	2Q09	3Q09	4Q09
Total customer loans	93.126	96.506	98.020	96.368	96.892	96.830	96.555	98.007
Annualised cost of credit (bps)	26	39	42	129	66	97	82	111

Excluding Burani:
4Q09 : 94 bps
3Q09: 77 bps
2Q09: 96 bps

— Breakdown of analytical impairment — QoQ evolution



— Evolution of collective impairment —



Coverage of Non Performing and Impaired loans taking into account collateral* substantially stable throughout 2009

■ Stated coverage
■ Losses posted to P&L relating to bankruptcy proceedings still open and collateral

* Excluding personal guarantees amounting to over 500 mln euro

Credit quality breakdown

CREDIT QUALITY INDICATORS
- absolute values -

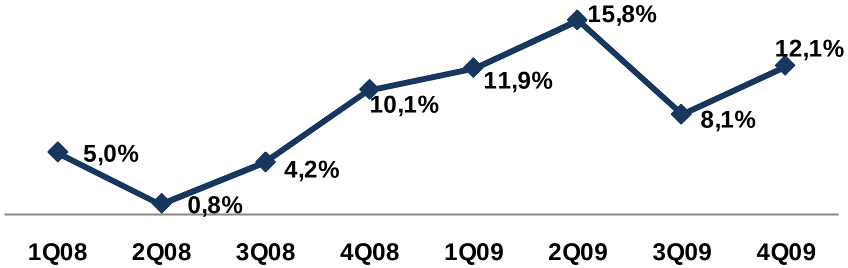
In mln€	31 Dec 08	30 Sept 09	31 Dec 09	% Changes Dec09/Sept09
Gross total doubtful loans	3.608	5.114	6.374	*24,6%*
Net total doubful loans	2.316	3.508	4.532	*29,2%*
Gross NPLs	1.869	2.451	2.752	*12,3%*
Net NPLs	849	1.189	1.333	*12,1%*
Gross impaired loans	1.383	1.978	2.208	*11,6%*
Net impaired loans	1.160	1.684	1.845	*9,6%*
Gross restructured loans	142	418	480	*14,8%*
Net restructured loans	103	379	439	*15,9%*
Gross past due loans	214	267	934	*250,0%*
Net past due loans	204	257	916	*257,0%*
Gross performing loans	94.487	93.555	93.962	*0,4%*
Net performing loans	**94.053**	**93.047**	**93.475**	***0,5%***
Gross total loans	98.094	98.669	100.335	*1,7%*
Net total loans	**96.368**	**96.555**	**98.007**	***1,5%***

Net impaired loans/net performing loans	**1,20**	**1,74**	**1,88**
Net NPLs/ net performing loans	**0,88**	**1,23**	**1,36**
Net impaired + NPL / net performing loans	**2,08**	**2,97**	**3,24**

Inclusive as at 31 Dec 2009 of past due over 90 days amounting to 575,8 mln€ gross and to 569,3 mln€ net

Credit quality – trends by class of deteriorated loans (1/2)

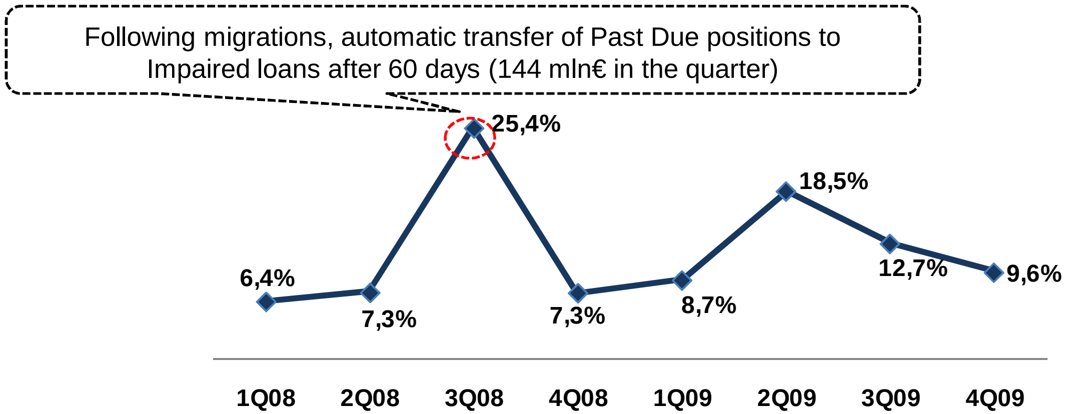
- NPLs - QoQ change



	FY 2008		FY 2009	
	UBI	System*	UBI	System*
Gross NPLs/gross loans	1,90%	2,70%	2,74%	3,80%
Net NPLs/ net loans	0,88%	1,24%	1,36%	2,02%

Historical advantage compared to system confirmed also in 2009

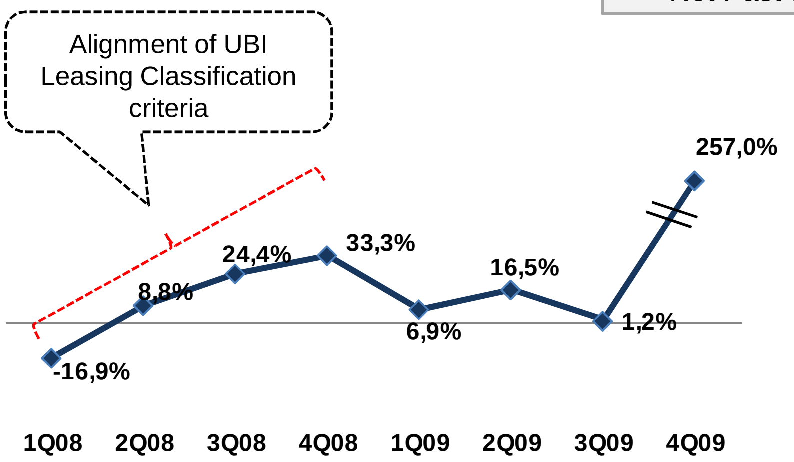
- Net impaired loans - QoQ change



*Source: Bank of Italy, Supplement to the Statistic Bulletin "Moneta e Banche", March 2010.
NPLs to private sector/ loans to private sector (i.e. excluding NPLs and loans to public administrations)

Credit quality – trends by class of deteriorated loans (2/2)

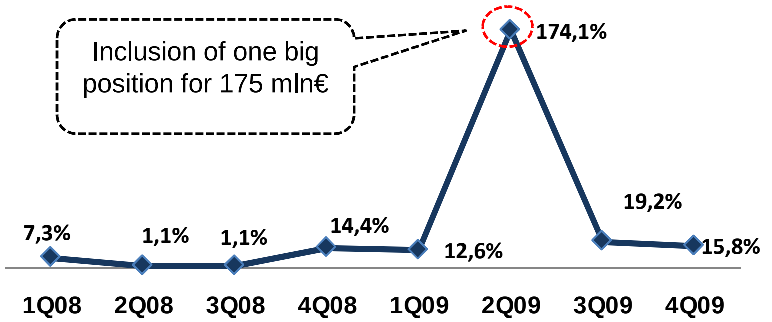
- Net Past due loans - QoQ change



✓ On the basis of Bank of Italy instructions, as from December 2009, mortgage backed loans that have been **past due for more than 90 days** have been added to "past due exposures" for an amount of approx. 569 mln€.

- Net restructured loans - QoQchange

✓Stable trend in 2009 with the only exception of one significant entry in 2Q09 amounting to 175 mln€.



Comprehensive income: to 575,4 from -40 mln€ as at December '08

STATED INCOME STATEMENT (net of tax and minorities) €/000	**31.12.2009**	**31.12.2008**
PROFIT FOR THE PERIOD	**270.099**	**69.001**
Other items of income		
Available-for-sale financial assets and share of AFS reserves relating to equity investments valued at equity	291.068	(87.432)
Cash flow hedges and actuarial gains (losses) on defined benefit plans	14.251	(21.614)
COMPREHENSIVE INCOME	**575.418**	**(40.045)**
Netting of the effects related to the stake in Intesa (netting between write downs in P&L and change in equity reserve)	(86.671)	388.857
COMPREHENSIVE INCOME NET OF INTESA STAKE VALUATION	**488.747**	**348.812**

NORMALISED INCOME STATEMENT (net of tax and minorities) €/000	**31.12.2009**	**31.12.2008**
PROFIT FOR THE PERIOD	**173.380**	**425.327**
Other items of income		
Available-for-sale financial assets and share of AFS reserves relating to equity investments valued at equity	291.068	(87.432)
Cash flow hedges and actuarial gains (losses) on defined benefit plans	14.251	(21.614)
COMPREHENSIVE INCOME	**478.699**	**316.281**
Netting of the effects related to the stake in Intesa (netted of change in equity reserve)	(118.347)	(42.314)
COMPREHENSIVE INCOME NET OF INTESA STAKE VALUATION	**360.352**	**273.967**

Following amendments made to IAS 1 and to IAS 34 by EU Regulation No. 1274/2008 issued on 18th December 2008 in the Official Journal of the European Union, a "statement of comprehensive income" is published according to Bank of Italy directives as the sum of the result for the period (profit/loss) and the YoY change in income and expense items that are not recognised in the income statement, but in equity, following a specific provision contained in IAS/IFRS.

UBI Banca

Conclusions

At closing of 2009 :

✓Integration completed *

✓Higher market shares

✓High quality industrial partnerships

✓Rigorous customer satisfaction monitorage

✓Streamlined organisation and cost baseline

✓New additional capital buffers

✓Rigorous credit discipline

Entering our second triennium

Starting from quite a streamlined and a much focused platform, the Group is ready to take advantage of new opportunities and improvement in economic scenario

*Last communication: Synergies achieved in 2009: approx. 300 million euro, 250 cost synergies and 50 revenue synergies.

Contents

Normalised income statement

In mln€	FY2009	FY2008	% Changes FY09/FY08
Net interest income	2.401	2.810	(14,6%)
Net interest income without overdraft fee reclassification	*2.485*	*2.982*	*(16,7%)*
Dividends and similar income	11	71	(85,1%)
Profit (loss) of equity investments valued using the equiy method	35	13	171,4%
Net commissions	1.215	1.360	(10,7%)
Net commissions without overdraft fee reclassification	*1.130*	*1.188*	*(4,9%)*
Result from finance*	54	(203)	n.s.
Net income from insurance operations	32	10	221,0%
Other operating income /(expenses)	89	81	10,22
Operating income	**3.835**	**4.142**	**(7,4%)**
Operating costs	**(2.472)**	**(2.603)**	**(5,0%)**
Net operating income	**1.363**	**1.539**	**(11,4%)**
Net impairment losses on loans	(862)	(557)	54,8%
Net impairment losses on other assets/liabilities	(8)	(7)	4,3%
Net provisions for liabilities and charges	(32)	(33)	(3,2%)
Profit (loss) from disposal of equity investments	4	6	(32,9%)
Profit on continuing operations before taxes	**466**	**948**	**(50,8%)**
Taxes on income for the period	(268)	(448)	(40,2%)
Net profit for the period	**173**	**425**	**(59,2%)**

* Result from finance: net result from trading, hedging and disposal/repurchase activities and from financial assets/liabilities valued at fair value

Income statement: full year and quarterly results

Figures in thousands of euro	IQ 2008	IIQ 2008	IIIQ 2008	IVQ 2008	FY 2008	IQ 2009	IIQ 2009	IIIQ 2009	IVQ 2009	FY 2009	% changes FY09/FY08
Net interest income	687	689	699	736	2.810	653	617	573	558	2.401	(14,6%)
Net Interest income including Maximum overdraft commission (CMS)	731	732	741	779	2.982	694	654	577	560	2.485	(16,7%)
Dividends and similar income	2	67	2	1	71	2	2	6	1	11	(85,1%)
Profit (loss) of equity investments valued using the equity method	9	5	0	(15)	0	4	6	9	16	35	n.s.
Net commissions income	366	349	322	324	1.360	291	294	297	332	1.215	-10,7%
Net commission income excluding Maximum overdraft commission (CMS)	*321*	*306*	*280*	*281*	*1.188*	*250*	*257*	*293*	*330*	*1.130*	(4,9%)
Net income from trading, hedging and disposal/repurchase activities and from assets/liabilities at fair value	(27)	38	(61)	(193)	(242)	18	48	26	34	127	n.s.
Other operating income / (expense)	28	21	18	14	81	21	23	24	19	87	8,1%
Net income from insurance operations	4	10	3	(7)	10	6	16	9	(0)	31	221,0%
Operating income	**1.068**	**1.178**	**983**	**861**	**4.090**	**996**	**1.006**	**945**	**959**	**3.906**	**(4,5%)**
Staff costs	(395)	(415)	(380)	(393)	(1.584)	(379)	(366)	(373)	(347)	(1.466)	(7,5%)
Other administrative expenses	(174)	(198)	(165)	(212)	(749)	(183)	(201)	(175)	(219)	(777)	3,8%
Net impairment losses on property, plant and equipment and intangible assets	(67)	(67)	(67)	(77)	(278)	(58)	(58)	(58)	(98)	(272)	(2,3%)
Operating costs	**(636)**	**(681)**	**(612)**	**(683)**	**(2.611)**	**(619)**	**(625)**	**(606)**	**(664)**	**(2.514)**	**(3,7%)**
Net operating income	**432**	**498**	**370**	**178**	**1.478**	**376**	**382**	**338**	**295**	**1.392**	**(5,9%)**
Net impairment losses on loans	(60)	(93)	(103)	(310)	(566)	(160)	(236)	(197)	(273)	(865)	52,8%
Net impairment losses on other assets/liabilities	-	4	2	(516)	(511)	(74)	39	(1)	(14)	(49)	(90,4%)
Net provisions for risks and charges	(8)	(17)	(13)	5	(34)	(10)	(17)	(3)	(7)	(37)	7,1%
Profits (loss) from disposal of equity investments	57	22	1	5	85	4	-	-	97	100	18,0%
Profit (loss) on continuing operations before tax	**422**	**412**	**258**	**(640)**	**452**	**137**	**168**	**138**	**98**	**541**	**19,6%**
Taxes on income for the period for continuing operations	(161)	(66)	(120)	126	(222)	(103)	(50)	(68)	(23)	(243)	9,9%
Integration costs	(14)	(14)	(17)	(22)	(67)	(6)	(5)	(4)	(1)	(15)	(77,0%)
After tax profit (loss) from discontinued operations	-	(11)	-	(5)	(16)	5	-	-	-	5	n.s.
Profit (loss) for the period attributable to minority interests	(27)	(21)	(20)	(11)	(79)	(9)	(12)	(4)	8	(17)	(78,3%)
Profit (loss) for the period attributable to the Parent Bank	**219**	**300**	**101**	**(551)**	**69**	**24**	**102**	**61**	**83**	**270**	**291,4%**
Normalised Profit (loss) for the period attributable to the Parent Bank	**187**	**224**	**117**	**(102)**	**425**	**107**	**23**	**65**	**(22)**	**173**	**(59,2%)**

Reclassified consolidated income statement net of the main non recurring items

Figures in thousands of euro	31.12.2009	non-recurring items: P.E.O. gain on own subordinated securities	Disinvestment in securities and disposals	Impairment of intangible assets	Write-down of DD Growth Fund	Tax realignment pursuant to Art. 15, paragraph 3, Decree Law 185/2008 and IRAP refund	Branch network streamlining consulting expenses	Other non recurring items	Integration costs	31.12.2009 *net of non-recurring items* A	31.12.2008	non-recurring items: Disposal and impairment of equity investments	Tax Redemption EC section and recognition of goodwill	Madoff effect, Lehman Brothers and Icelandic banks	Adjustment of branch prices, adjustment of guarantee values, reduction in value of assets managed by Capitalgest Alternative	Integration costs	31.12.2008 *net of non-recurring items* B	Changes A-B	% Changes A/B
Net interest income (including the effects of PPA)	2.400.543									2.400.543	2.810.297						2.810.297	(409.754)	(14,6%)
Dividends and similar income	10.609									10.609	71.204						71.204	(60.595)	(85,1%)
Profit (loss) of equity investments valued using the equity	35.375									35.375	18			13.018			13.036	22.339	171,4%
Net commission income	1.214.688									1.214.688	1.360.105						1.360.105	(145.417)	(10,7%)
of which performance fees	22.930									22.930	6.274						6.274	16.656	265,5%
Net income from trading, hedging and disposal/repurchase activities and from assets/liabilities at fair value	126.783	(60.543)	(37.441)		25.234					54.033	(242.261)	(30.262)		69.132			(203.391)	257.424	n.s.
Net income from insurance operations	30.945									30.945	9.639						9.639	21.306	221,0%
Other net operating income/(expense)	87.304							1.686		88.990	80.737						80.737	8.253	10,2%
Operating income (including the effects of PPA)	**3.906.247**	**(60.543)**	**(37.441)**	**-**	**25.234**	**-**	**-**	**1.686**	**-**	**3.835.183**	**4.089.739**	**(30.262)**	**-**	**82.150**	**-**	**-**	**4.141.627**	**(306.444)**	**(7,4%)**
Personnel expenses	(1.465.574)									(1.465.574)	(1.584.867)						(1.584.867)	(119.293)	(7,5%)
Other administrative expenses	(777.216)						7.511			(769.705)	(748.571)						(748.571)	21.134	2,8%
Net impairment losses on property, equipment and investment property and intangible assets (including the effects of PPA)	(271.557)			34.891						(236.666)	(277.910)				8.425		(269.485)	(32.819)	(12,2%)
Operating costs (including the effects of PPA)	**(2.514.347)**	**-**	**-**	**34.891**	**-**	**-**	**7.511**	**-**	**-**	**(2.471.945)**	**(2.611.348)**	**-**	**-**	**-**	**8.425**	**-**	**(2.602.923)**	**(130.978)**	**(5,0%)**
Net operating income (including the effects of PPA)	**1.391.900**	**(60.543)**	**(37.441)**	**34.891**	**25.234**	**-**	**7.511**	**1.686**	**-**	**1.363.238**	**1.478.391**	**(30.262)**	**-**	**82.150**	**8.425**	**-**	**1.538.704**	**(175.466)**	**(11,4%)**
Net impairment losses on loans	(865.211)							3.479		(861.732)	(566.223)			9.523			(556.700)	305.032	54,8%
Net impairment losses on other assets and liabilities	(49.160)		41.454							(7.706)	(510.550)	510.351			(7.192)		(7.391)	315	4,3%
Net provisions for risks and charges	(36.932)							4.996		(31.936)	(34.489)			1.500			(32.989)	(1.053)	(3,2%)
Profit (loss) from disposal of equity investments	100.302		(96.157)							4.145	84.985	(78.808)					6.177	(2.032)	(32,9%)
Profit (loss) on continuing operations before tax (including the effects of PPA)	**540.899**	**(60.543)**	**(92.144)**	**34.891**	**25.234**	**-**	**7.511**	**10.161**	**-**	**466.009**	**452.114**	**401.281**	**-**	**93.173**	**1.233**	**-**	**947.801**	**(481.792)**	**(50,8%)**
Taxes on income for the year for continuing operations	(243.442)	19.586	11.285	(11.305)	(8.156)	(31.038)	(2.433)	(2.524)		(268.027)	(221.564)	(21.069)	(183.267)	(21.655)	(704)		(448.259)	(180.232)	(40,2%)
Integration costs	(15.465)								*15.465*	-	(67.236)					67.236	-	-	-
of which: personnel expenses	*(11.626)*								*11.626*	-	(47.796)					*47.796*	-	-	-
other administrative expenses	*(5.886)*								*5.886*	-	(41.920)					*41.920*	-	-	-
net impairment losses on property, equipment and investment property and intangible assets	*(4.510)*								*4.510*	-	(6.223)					*6.223*	-	-	-
taxes	*6.557*							-	*6.557*	-	*28.703*					(28.703)	-	-	-
After tax profit (loss) from discontinued operations	5.155							(5.155)		-	(15.727)				15.817		90	(90)	(100,0%)
Profit/loss for the year attributable to minority interests	(17.048)		563	(8.761)		3.284	(633)	(700)	(1.307)	(24.602)	(78.586)	709	11.137	(77)	(3.775)	(3.713)	(74.305)	(49.703)	(66,9%)
Profit for the year attributable to the shareholders of the Parent	**270.099**	**(40.957)**	**(80.296)**	**14.825**	**17.078**	**(27.754)**	**4.445**	**1.782**	**14.158**	**173.380**	**69.001**	**380.921**	**(172.130)**	**71.441**	**12.571**	**63.523**	**425.327**	**(251.947)**	**(59,2%)**

UBI Banca: Consolidated results as at 31 December 2009

22 March 2010